

London 2015  
13<sup>th</sup> edition



FRENCH WINE DISCOVERIES  
Tuesday, January 13, 2015

## Tasting Guide



TOBACCO DOCK  
50 Porters Walk  
London E1W 2SF

London: 2003 – 2015

*A trade show that has repeatedly been successful over 13 years*

**BONJOUR!**

**Welcome to the  
Annual French Wine Tasting  
hosted by Wine 4 Trade!**

In 2015, French Wine Discoveries is featuring 120 French winegrowers from all regions of France.

They are offering a fabulous selection of great wines, made by authentic family winegrowers and larger companies offering a wide range of quality wines.

For the second time, Harpers will host an opening debate at 10:00 am. Andrew Catchpole will chair the opening debate and explain how to create the best French wine list for your business.

We have introduced for the first time a Free tasting area next to the Great Gallery, featuring 1 selected bottle of the best choice of each producer.

Complementary cheeseboard buffet at lunch time, from 1:00 to 3:00 pm, will be served at the Brasserie.

French wines are willing to regain a major exposure on the UK market.

We thank you again for your confidence in our show.

Kind regards

Anne-Catherine VIGOUROUX

[london@wine4trade.fr](mailto:london@wine4trade.fr)

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## SUD DE FRANCE AT A GLANCE

Discover today a selection of the wines  
made by the producers present at the fair

### Stand 98-99

|   |          |
|---|----------|
| LES CAVES RICHEMER, Terre et Mer Brut             | Stand 05 |
| LES BUGADELLES, blanc                             | Stand 41 |
| CERISE CANNELLE Château l'Espigne, Pla de Rouffia | Stand 08 |
| VIGNERONS PROPRIETES ASSOCIES, Les Arceaux        | Stand 25 |
| CHÂTEAU DE LASCAUX, Les Nobles Pierres            | Stand 34 |
| DAUVERGNE & RANVIER, Vin Gourmand                 | Stand 81 |
| DOMAINE CAUJOLLE-CAZET, La Coulée Douce           | Stand 18 |
| DOMAINE DE FAMILONGUE, 3 Naissances               | Stand 67 |
| DOMAINE DE NIZAS                                  | Stand 29 |
| DOMAINE LA GRANGE, Tradition Prat Bibal           | Stand 53 |
| DOMAINE PECH DE LUNE, Equinoxe                    | Stand 44 |
| MAS GABINELE, Inaccessible                        | Stand 94 |
| LES VIGNERONS DE ROQUEMAURE, Terra Ancestra       | Stand 70 |

## SUD DE FRANCE TOP 100

The Top 100 is a selection of some of the finest 100 wines from Languedoc-Roussillon in the south of France, selected by a panel of UK wine industry experts via a rigorous blind tasting.

### Stand 98-99

10. MAS DU NOVI, Chardonnay Fût, 2012
11. DOMAINE DE CASTELNAU, L'Épicerie de Castelnaud, 2013
13. DOMAINE ERIC GELLY, Pays d'Oc, 2013
16. DOMAINE DE CASTELNAU, L'île, 2013
28. DOMAINE FÉLINES JOURDAN, 2013
31. CHATEAU DES ESTANILLES, Inverso, 2013
44. MONTLOBRE, Tête de Cuvée, 2010
54. CHATEAU COSTES-CIRGUES, 2011
57. LE CHEMIN DES RÊVES, Gueule de Loup, 2011
70. CHATEAU DES ESTANILLES, Raison d'Etre, 2011
73. CAVE DE ROQUEBRUN, Col d'Arribat, 2013
85. CHATEAU ETANG DES COLOMBES, Bicentenaire<sup>2</sup>, 2010
92. VIGNERONS DE CASCASTEL, F de Cascastel, 2011
94. DOMAINE DES CHÊNES, Les Grand Mères, 2011
98. DOMAINE TRELOAR, Muscat de Rivesaltes, 2012



**Tip: For more information, refer to the numbers in the Top 100 catalogue**



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- *Promote your brand*

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## FINEST GLASSWARE & PROFESSIONAL SUPPORT



Since 2001, Glass & Co is in a mission to produce the best lead free crystal glasses for the catering industry. A Crystal glass of the highest standard of quality and design, durable and dishwasher safe. Our company has taken advantage of the innovations experienced in the machine made production in the last years. This is why we put a strong emphasis into the future, on the research and development of new manufacturing technologies, to further improve the quality of our glasses whilst guaranteeing price stability. In addition, Glass & Co remains true to the spirit of the highest hand made glassmaker art.

We not only offer a wide variety of crystal glasses, but are also in the position to incorporate the desires of individual clients, guiding them through laborious process of glass designing. Customer service and just-in-time delivery; it's our way of life. Ask any of our customers they will confirm it.

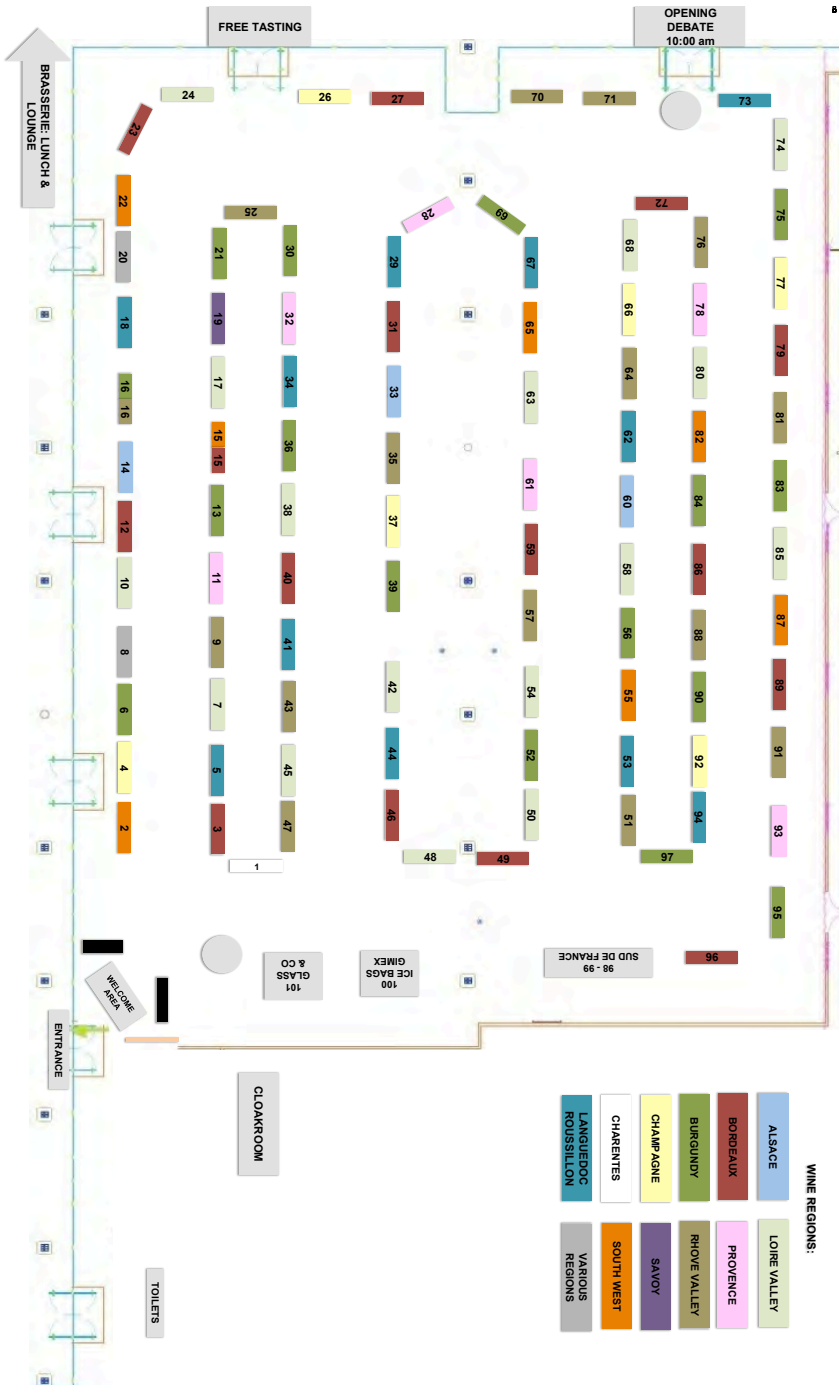
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OPENING DEBATE 10:00 am

FREE TASTING

BRASSERIE LUNCH & LOUNGE

ENTRANCE

WELCOME AREA

CLOAKROOM

TUILETS

101 GLASS & CO

100 ICE FRAGS GIMEX

98-99 SUD DE FRANCE

- 24, 26, 27, 70, 71, 73
- 74, 75, 76, 77, 79, 81, 83, 85, 87, 89, 91, 93, 95
- 23, 22, 20, 18, 16, 16, 14, 12, 10, 8, 6, 4, 2
- 25, 30, 32, 34, 36, 38, 40, 41, 43, 45, 47
- 21, 19, 17, 15, 13, 11, 9, 7, 5, 3
- 28, 29, 31, 33, 35, 37, 39, 42, 44, 46
- 69, 67, 65, 63, 61, 59, 57, 54, 52, 50
- 72, 76, 78, 80, 82, 84, 86, 88, 90, 92, 94
- 68, 66, 64, 62, 60, 58, 56, 55, 53, 51
- 48, 49
- 96



# FRENCH WINE DISCOVERIES

LONDON - Tuesday, January 13, 2015

## LIST OF EXHIBITORS BY TABLE

| #  | ESTATE                                 | WINE REGION  |
|----|--|--|
| 01 | DISTILLERIE TESSENDIER & FILS          | Charentes / Cognac   |
| 02 | DOMAINE SEAILLES                       | South West / Côtes de Gascogne   |
| 03 | VIGNOBLES BARDET                       | Bordeaux / Saint Emilion Grand Cru   |
| 04 | CHAMPAGNE GRATIOT GERARD               | Champagne  |
| 05 | LES CAVES RICHEMER                     | Languedoc - Roussillon / Côtes de Thau                                     |
| 06 | LE CHAI DUCHET                         | Burgundy / Mâcon Village, Viré Clessé                                      |
| 07 | COLLEGIALE DES DOMAINES DE LOIRE       | Loire Valley / All Loire Valley Wines                                      |
| 08 | CHÂTEAU BOUJAC                         | South West / Fronton   |
| 08 | CHÂTEAU L'ESPIGNE                      | Languedoc - Roussillon / Fitou, Muscat de Rivesaltes, Rivesaltes           |
| 08 | DOMAINE DES ELIXIRS                    | Rhone Valley / Côtes du Rhône Village St Maurice                           |
| 08 | DOMAINE SAINT-JULIEN                   | Provence / Coteaux Varois en Provence                                      |
| 09 | CAVE LA ROMAINE                        | Rhone Valley / Ventoux, Côtes du Rhône, Côtes du Rhône Villages            |
| 10 | DOMAINE DES TILLEULS                   | Loire Valley / Muscadet Sèvre et Maine, IGP Val de Loire                   |
| 11 | DOMAINE DE LAGOY                       | Provence / Alpilles  |
| 12 | CHÂTEAU MONTAIGUILLON                  | Bordeaux / Montagne Saint Emilion  |
| 13 | SIGNATURES ET DOMAINES                 | Beaujolais & Mâconnais   |
| 14 | DOMAINE LOUIS HAULLER                  | Alsace   |
| 15 | COULEURS D'AQUITAINE                   | South West & Bordeaux / Bergerac, South West and Bordeaux                  |
| 16 | DOMAINE DE BOISSAN                     | Rhone Valley / Gigondas, Sablet, Côtes du Rhône                            |
| 16 | DOMAINE GERARD TREMBLAY                | Burgundy / Chablis   |
| 17 | PRIEURE LA CHAUME                      | Loire Valley / IGP Val de Loire Vendée                                     |
| 18 | DOMAINE CAUJOLLE-GAZET                 | Languedoc - Roussillon / Languedoc   |
| 19 | CHÂTEAU DE LA MAR                      | Savoy  |
| 20 | LES PRODUCTEURS ET VIGNERONS DE FRANCE | Various Appellations / Limoux, Languedoc, Loire, Rhône, Provence, Bordeaux |
| 21 | MANOIR DU CAPUCIN                      | Burgundy / Mâcon, Pouilly Fuissé   |
| 22 | GEORGES VIGOUROUX                      | South West / Cahors  |



|    |                                |  |
|----|--------------------------------|--|
| 23 | CHÂTEAU HAUT GUILLEBOT         | Bordeaux   |
| 24 | DOMAINE DES NOËLS              | Loire Valley / Anjou, Coteaux du Layon, Crémant de Loire   |
| 25 | VIGNERONS PROPRIETES ASSOCIES  | Rhone Valley / Côtes du Rhône, Costières de Nîmes, IGP Oc, IGP Gard  |
| 26 | CHAMPAGNE PETIT ET BAJAN       | Champagne  |
| 27 | CHÂTEAU LA MARZELLE            | Bordeaux / St Emilion Grand Cru Classé   |
| 28 | DOMAINE LE LOUP BLEU           | Provence / Côtes de Provence, Côtes de Provence Sainte Victoire  |
| 29 | DOMAINE DE NIZAS ET SALLELES   | Languedoc-Roussillon / Languedoc, IGP Oc   |
| 30 | MAISON TRAMIER                 | Burgundy   |
| 31 | VIGNOBLES TOUTIGEAC            | Bordeaux   |
| 32 | DOMAINE TOUR CAMPANETS         | Provence / Coteaux d'Aix en Provence   |
| 33 | CAVE DE RIBEAUVILLÉ            | Alsace / Alsace, Alsace Grand Cru  |
| 34 | CHÂTEAU DE LASCAUX             | Languedoc - Roussillon / Languedoc, Pic Saint Loup   |
| 35 | DOMAINE MUR-MUR-IUM            | Rhone Valley / Ventoux & IGP   |
| 36 | DOMAINE COSTE CAUMARTIN        | Burgundy / Pommard   |
| 37 | CHAMPAGNE DAUBANTON ET FILS    | Champagne  |
| 38 | DOMAINE CLAIR MOREAU           | Loire Valley / Muscadet Sèvre et Maine Sur Lie   |
| 39 | DOMAINE ALAIN GEOFFROY         | Burgundy / Chablis   |
| 39 | DOMAINE R. DUBOIS ET FILS      | Burgundy   |
| 40 | MAISON CARLES                  | Bordeaux / Saint Emilion Grand Cru   |
| 41 | CHATEAU AURIS - LES BUGADELLES | Languedoc - Roussillon/ Corbières, Pays d'Oc   |
| 42 | DOMAINE DU MOULIN CAMUS        | Loire Valley / Muscadet Sèvre et Maine Sur Lie   |
| 43 | DOMAINE JULIEN MASQUIN         | Rhone Valley / Châteauneuf-du-Pape   |
| 44 | DOMAINE PECH DE LUNE           | Languedoc-Roussillon / Saint Chinian   |
| 45 | ANTOINE SIMONEAU               | Loire Valley / Touraine  |
| 46 | CHÂTEAU LES GRAVES DE VIAUD    | Bordeaux / Bordeaux Côtes de Bourg   |
| 47 | DOMAINE DES PASQUIERS          | Rhone Valley / Gigondas, Côtes du Rhône Villages Sablet, Côtes du Rhône Villages Plan de Dieu, Côtes du Rhône, Vin de pays de Vaucluse |
| 48 | VGC VERONIQUE GÜNTHER CHEREAU  | Loire Valley / Muscadet Sèvre et Maine Sur Lie   |
| 49 | CHATEAU SAINT PEY              | Bordeaux / Saint Emilion Grand Cru   |
| 50 | CHÂTEAU DU FRESNE              | Loire Valley / Anjou   |
| 51 | DOMAINE MUCYN                  | Rhone Valley / Crozes Hermitage, Saint Joseph  |
| 52 | JEAN CURIAL & FILS             | Burgundy / Mâcon, Pouilly-Fuissé, Saint-Véran, Beaujolais Villages   |
| 53 | DOMAINE LA GRANGE              | Languedoc - Roussillon / Pays d'Oc, Pézenas, Languedoc   |

|    |  |   |
|----|--|---|
| 54 | VIGNOBLE RETHORE DAVY  | Loire Valley  |
| 55 | DOMAINE DU CINQUAU   | South West/ Jurançon, Jurançon sec  |
| 56 | DOMAINE FRANCOIS TRAPET  | Burgundy / Gevrey Chambertin, Bourgogne, Bourgogne Aligoté                                    |
| 57 | TERRES DES AMOUREUSES  | Rhone Valley  |
| 58 | DOMAINE DU PLESSIS GLAIN                                       | Loire Valley / Muscadet Sèvre et Maine Sur Lie  |
| 59 | CHÂTEAU VIGNOL - CHÂTEAU LA GORCE                              | Bordeaux / Médoc Cru Bourgeois, St Emilion Grand Cru  |
| 60 | DOMAINE MICHEL FONNÉ   | Alsace  |
| 61 | DOMAINE DES MASQUES  | Provence / IGP Bouches du Rhône   |
| 62 | MAISON JEAN-MARC BOILLOT                                       | Languedoc - Roussillon / Vin de Pays d'Oc   |
| 63 | DOMAINE DU LANDREAU / DOMAINE LA JALOUSIE                      | Loire Valley  |
| 64 | MAISON PLANTEVIN   | Rhone Valley / Rasteau, Côtes du Rhône Villages Seguret, Sablet, Plan de Dieu, Côtes du Rhone |
| 65 | CLOS TROTEGOTTE  | South West / Cahors   |
| 66 | CHAMPAGNE H. BLIN  | Champagne   |
| 67 | DOMAINE DE FAMILONGUE LA BASTIDE AUX OLIVIERS                  | Languedoc - Roussillon / Languedoc Terrasses du Larzac, IGP d'Oc, IGP Mont Baudile            |
| 68 | DOMAINE HENRI BEURDIN & FILS                                   | Loire Valley / Reuilly  |
| 69 | LA CHABLISIENNE - NUITON BEAUNOY VIGNERONS DES TERRES SECRETES | Burgundy  |
| 70 | ROCCA MAURA LES VIGNERONS DE ROQUEMAURE                        | Rhone Valley / Lirac, Côtes du Rhône, Côtes du Rhône Villages, Tavel                          |
| 71 | DOMAINE FONTAINE DU CLOS                                       | Rhone Valley / Vacqueyras, Côtes du Rhône, IGP Vaucluse                                       |
| 72 | CHATEAU MERCIER  | Bordeaux / Côtes de Bourg   |
| 73 | BERGERIE DU CAPUCIN  | Languedoc- Roussillon / Pic Saint Loup  |
| 74 | VIGNOBLES PATRICE MOREUX                                       | Loire Valley / Pouilly sur Loire  |
| 75 | DOMAINE DES CRAIS  | Burgundy - Beaujolais / Saint-Véran, Mâcon Fuissé, Beaujolais                                 |
| 76 | LES VIGNERONS DU CASTELAS                                      | Rhone Valley / Côtes du Rhône, Côtes du Rhône Villages  |
| 77 | CHAMPAGNE VINCENT COUCHE                                       | Champagne   |
| 78 | CHATEAU VIGNELAURE   | Provence / Coteaux d'Aix en Provence  |
| 79 | CHÂTEAU MONTLAU  | Bordeaux  |
| 80 | CLOS DES QUARTERONS  | Loire Valley / Saint Nicolas de Bourgueil   |
| 81 | DAUVERGNE & RANVIER  | Rhone Valley / All Rhone Valley Wines   |
| 82 | CHÂTEAU VINCENS  | South West / Cahors   |
| 83 | MAISON DES BULLIATS  | Beaujolais / Régnié Cru Beaujolais  |
| 84 | DOMAINE CHANGARNIER  | Burgundy / Montheilie, Meursault, Pommard, Auxey-Duresse                                      |

|            |   |  |
|------------|---|--|
| 85         | CHÂTEAU SOUCHERIE                               | Loire Valley / Anjou, Savennières, Coteaux du Layon  |
| 86         | CHÂTEAU GODEAU                                  | Bordeaux / Saint Emilion Grand Cru   |
| 87         | DOMAINE DU COMTE DE THUN                        | South West / Gaillac, IGP Côtes du Tarn  |
| 88         | LES COTEAUX DE VISAN                            | Rhone Valley / Côtes du Rhône Village Visan  |
| 89         | VIA VINUM                                       | Bordeaux   |
| 90         | DOMAINE DU BICHERON                             | Burgundy / Mâcon Péronne   |
| 91         | DOMAINE LA GARELLE                              | Rhone Valley / Luberon, IGP Vaucluse   |
| 92         | CHAMPAGNE OLIVIER WARIS                         | Champagne  |
| 93         | DOMAINE DE FONTLADE                             | Provence / Côtes de Provence, Coteaux Varois en Provence   |
| 94         | MAS GABINELE - PRIEURÉ SAINT SEVER              | Languedoc - Roussillon / Faugères  |
| 95         | DOMAINE COUDRAY-BIZOT<br>CHATEAU D. DE BEAUFORT | Burgundy / Echezeaux, Vosne Romanée, Gevrey<br>Chambertin, Nuits Saint Georges, Puligny Montrachet |
| 96         | CHÂTEAU L'ESPERANCE                             | Bordeaux / Blaye Côtes de Bordeaux, Côtes de Bourg   |
| 97         | BACCATE   | Burgundy / Liqueurs de Bourgogne   |
| 97         | DOMAINE DES MONTS LUISANTS                      | Burgundy / Morey Saint Denis   |
| 98 &<br>99 | SUD DE FRANCE DEVELOPPEMENT                     | Languedoc - Roussillon   |
| 100        | GIMEX   | Ice Bags   |
| 101        | GLASS & CO                                      | Glasses  |

**With the participation of:**





# FRENCH WINE DISCOVERIES

LONDON – Tuesday, January 13, 2015

## LIST OF EXHIBITORS BY WINE REGION

| WINE REGION   | ESTATE   | #  |
|---|--|----|
| Alsace  | DOMAINE LOUIS HAULLER  | 14 |
| Alsace  | DOMAINE MICHEL FONNÉ   | 60 |
| Alsace / Alsace, Alsace Grand Cru   | CAVE DE RIBEAUVILLÉ  | 33 |
| Beaujolais / Régnié Cru Beaujolais  | MAISON DES BULLIATS  | 83 |
| Beaujolais & Mâconnais  | SIGNATURES ET DOMAINES   | 13 |
| Bordeaux  | CHÂTEAU HAUT GUILLEBOT   | 23 |
| Bordeaux  | CHÂTEAU MONTLAU  | 79 |
| Bordeaux  | VIA VINUM  | 89 |
| Bordeaux  | VIGNOBLES TOUTIGEAC  | 31 |
| Bordeaux / Blaye Côtes de Bordeaux, Côtes de Bourg  | CHÂTEAU L'ESPERANCE  | 96 |
| Bordeaux / Bordeaux Côtes de Bourg  | CHÂTEAU LES GRAVES DE VIAUD                                      | 46 |
| Bordeaux / Côtes de Bourg   | CHATEAU MERCIER  | 72 |
| Bordeaux / Médoc Cru Bourgeois, St Emilion Grand Cru  | CHÂTEAU VIGNOL - CHÂTEAU LA GORCE                                | 59 |
| Bordeaux / Montagne Saint Emilion   | CHÂTEAU MONTAIGUILLON  | 12 |
| Bordeaux / Saint Emilion Grand Cru  | CHÂTEAU GODEAU   | 86 |
| Bordeaux / Saint Emilion Grand Cru  | CHATEAU SAINT PEY  | 49 |
| Bordeaux / Saint Emilion Grand Cru  | MAISON CARLES  | 40 |
| Bordeaux / Saint Emilion Grand Cru  | VIGNOBLES BARDET   | 03 |
| Bordeaux / St Emilion Grand Cru Classé  | CHÂTEAU LA MARZELLE  | 27 |
| Burgundy  | DOMAINE R. DUBOIS ET FILS  | 39 |
| Burgundy  | LA CHABLISIENNE - NUITON BEAUNOY - VIGNERONS DES TERRES SECRETES | 69 |
| Burgundy  | MAISON TRAMIER   | 30 |
| Burgundy / Mâcon, Pouilly Fuissé  | MANOIR DU CAPUCIN  | 21 |
| Burgundy / Chablis  | DOMAINE ALAIN GEOFFROY   | 39 |
| Burgundy / Chablis  | DOMAINE GERARD TREMBLAY  | 16 |
| Burgundy / Echezeaux, Vosne Romanée, Gevrey Chambertin, Nuits Saint Georges, Puligny Montrachet | DOMAINE COUDRAY-BIZOT - CHATEAU D. DE BEAUFORT                   | 95 |
| Burgundy / Gevrey Chambertin, Bourgogne, Bourgogne Aligoté                                      | DOMAINE FRANCOIS TRAPET  | 56 |
| Burgundy / Liqueurs de Bourgogne  | BACCATE  | 97 |

|  |   |         |
|--|---|---------|
| Burgundy / Mâcon Péronne   | DOMAINE DU BICHERON                           | 90      |
| Burgundy / Mâcon Village, Viré Clessé  | LE CHAI DUCHET                                | 06      |
| Burgundy / Mâcon, Pouilly-Fuissé, Saint-Véran, Beaujolais Villages                 | JEAN CURIAL & FILS                            | 52      |
| Burgundy / Montheilie, Meursault, Pommard, Auxey-Duresses                          | DOMAINE CHANGARNIER                           | 84      |
| Burgundy / Morey Saint Denis   | DOMAINE DES MONTS LUISANTS                    | 97      |
| Burgundy / Pommard   | DOMAINE COSTE CAUMARTIN                       | 36      |
| Burgundy & Beaujolais / Saint-Véran, Mâcon Fuissé, Beaujolais                      | DOMAINE DES CRAIS                             | 75      |
| Champagne  | CHAMPAGNE DAUBANTON ET FILS                   | 37      |
| Champagne  | CHAMPAGNE GRATIOT GERARD                      | 04      |
| Champagne  | CHAMPAGNE H. BLIN                             | 66      |
| Champagne  | CHAMPAGNE OLIVIER WARIS                       | 92      |
| Champagne  | CHAMPAGNE PETIT ET BAJAN                      | 26      |
| Champagne  | CHAMPAGNE VINCENT COUCHE                      | 77      |
| Charentes / Cognac   | DISTILLERIE TESSENDIER & FILS                 | 01      |
| Languedoc - Roussillon   | SUD DE FRANCE DEVELOPPEMENT                   | 98 & 99 |
| Languedoc - Roussillon / Corbières, Pays d'Oc                                      | CHATEAU AURIS - LES BUGADELLES                | 41      |
| Languedoc - Roussillon / Côtes de Thau   | LES CAVES RICHEMER                            | 05      |
| Languedoc - Roussillon / Faugères  | MAS GABINELE - PRIEURÉ SAINT SEVER            | 94      |
| Languedoc - Roussillon / Fitou, Muscat de Rivesaltes, Rivesaltes                   | CHÂTEAU L'ESPIGNE                             | 08      |
| Languedoc - Roussillon / Languedoc   | DOMAINE CAUJOLLE-GAZET                        | 18      |
| Languedoc - Roussillon / Languedoc Terrasses du Larzac, IGP d'Oc, IGP Mont Baudile | DOMAINE DE FAMILONGUE LA BASTIDE AUX OLIVIERS | 67      |
| Languedoc - Roussillon / Languedoc, IGP Oc   | DOMAINE DE NIZAS ET SALLELES                  | 29      |
| Languedoc - Roussillon / Languedoc, Pic Saint Loup                                 | CHÂTEAU DE LASCAUX                            | 34      |
| Languedoc - Roussillon / Pays d'Oc, Pézenas, Languedoc                             | DOMAINE LA GRANGE                             | 53      |
| Languedoc - Roussillon / Pic Saint Loup  | BERGERIE DU CAPUCIN                           | 73      |
| Languedoc - Roussillon / Saint Chinian   | DOMAINE PECH DE LUNE                          | 44      |
| Languedoc - Roussillon / Vin de Pays d'Oc  | MAISON JEAN-MARC BOILLOT                      | 62      |
| Loire Valley   | DOMAINE DU LANDREAU / DOMAINE LA JALOUSIE     | 63      |
| Loire Valley   | VIGNOBLE RETHORE DAVY                         | 54      |
| Loire Valley / All Loire Valley Wines  | COLLEGALE DES DOMAINES DE LOIRE               | 07      |
| Loire Valley / Anjou   | CHÂTEAU DU FRESNE                             | 50      |
| Loire Valley / Anjou, Coteaux du Layon, Crémant de Loire                           | DOMAINE DES NOËLS                             | 24      |

|  |   |    |
|--|---|----|
| Loire Valley / Anjou, Savennières, Coteaux du Layon  | CHÂTEAU SOUCHERIE                       | 85 |
| Loire Valley / IGP Val de Loire Vendée   | PRIEURE LA CHAUME                       | 17 |
| Loire Valley / Muscadet Sèvre et Maine Sur Lie   | DOMAINE CLAIR MOREAU                    | 38 |
| Loire Valley / Muscadet Sèvre et Maine Sur Lie   | DOMAINE DU MOULIN CAMUS                 | 42 |
| Loire Valley / Muscadet Sèvre et Maine Sur Lie   | DOMAINE DU PLESSIS GLAIN                | 58 |
| Loire Valley / Muscadet Sèvre et Maine Sur Lie   | VGC VERONIQUE GÜNTHER CHEREAU           | 48 |
| Loire Valley / Muscadet Sèvre et Maine, IGP Val de Loire   | DOMAINE DES TILLEULS                    | 10 |
| Loire Valley / Pouilly sur Loire   | VIGNOBLES PATRICE MOREUX                | 74 |
| Loire Valley / Reuilly   | DOMAINE HENRI BEURDIN & FILS            | 68 |
| Loire Valley / Saint Nicolas de Bourgueil  | CLOS DES QUARTERONS                     | 80 |
| Loire Valley / Touraine  | ANTOINE SIMONEAU                        | 45 |
| Provence / Alpilles  | DOMAINE DE LAGOY                        | 11 |
| Provence / Coteaux d'Aix en Provence   | CHATEAU VIGNELAURE                      | 78 |
| Provence / Coteaux d'Aix en Provence   | DOMAINE TOUR CAMPANETS                  | 32 |
| Provence / Coteaux Varois en Provence  | DOMAINE SAINT-JULIEN                    | 08 |
| Provence / Côtes de Provence, Coteaux Varois en Provence   | DOMAINE DE FONTLADE                     | 93 |
| Provence / Côtes de Provence, Côtes de Provence Sainte Victoire  | DOMAINE LE LOUP BLEU                    | 28 |
| Provence / IGP Bouches du Rhône  | DOMAINE DES MASQUES                     | 61 |
| Rhone Valley   | TERRES DES AMOUREUSES                   | 57 |
| Rhone Valley / All Rhone Valley Wines  | DAUVERGNE & RANVIER                     | 81 |
| Rhone Valley / Châteauneuf-du-Pape   | DOMAINE JULIEN MASQUIN                  | 43 |
| Rhone Valley / Côtes du Rhône Village St Maurice   | DOMAINE DES ELIXIRS                     | 08 |
| Rhone Valley / Côtes du Rhône Village Visan  | LES COTEaux DE VISAN                    | 88 |
| Rhone Valley / Côtes du Rhône, Costières de Nîmes, IGP Oc, IGP Gard  | VIGNERONS PROPRIETES ASSOCIES           | 25 |
| Rhone Valley / Côtes du Rhône, Côtes du Rhône Villages   | LES VIGNERONS DU CASTELAS               | 76 |
| Rhone Valley / Crozes Hermitage, Saint Joseph  | DOMAINE MUCYN                           | 51 |
| Rhone Valley / Gigondas, Côtes du Rhône Villages Sablet, Côtes du Rhône Villages Plan de Dieu, Côtes du Rhône, Vin de pays de Vaucluse | DOMAINE DES PASQUIERS                   | 47 |
| Rhone Valley / Gigondas, Sablet, Côtes du Rhône  | DOMAINE DE BOISSAN                      | 16 |
| Rhone Valley / Lirac, Côtes du Rhône, Côtes du Rhône Villages, Tavel   | ROCCA MAURA LES VIGNERONS DE ROQUEMAURE | 70 |
| Rhone Valley / Luberon, IGP Vaucluse   | DOMAINE LA GARELLE                      | 91 |
| Rhone Valley / Rasteau, Côtes du Rhône Villages Seguret, Sablet, Plan de Dieu, Côtes du Rhone  | MAISON PLANTEVIN                        | 64 |
| Rhone Valley / Vacqueyras, Côtes du Rhône, IGP Vaucluse  | DOMAINE FONTAINE DU CLOS                | 71 |

|  |  |     |
|--|--|-----|
| Rhone Valley / Ventoux & IGP   | DOMAINE MUR-MUR-IUM                    | 35  |
| Rhone Valley / Ventoux, Côtes du Rhône, Côtes du Rhône Villages            | CAVE LA ROMAINE                        | 09  |
| Savoy  | CHÂTEAU DE LA MAR                      | 19  |
| South West / Cahors  | CHÂTEAU VINCENS                        | 82  |
| South West / Cahors  | CLOS TROTELIGOTTE                      | 65  |
| South West / Cahors  | GEORGES VIGOUROUX                      | 22  |
| South West / Côtes de Gascogne   | DOMAINE SEAILLES                       | 02  |
| South West / Fronton   | CHÂTEAU BOUJAC                         | 08  |
| South West / Gaillac, IGP Côtes du Tarn                                    | DOMAINE DU COMTE DE THUN               | 87  |
| South West & Bordeaux / Bergerac, South West and Bordeaux                  | COULEURS D'AQUITAINE                   | 15  |
| South West/ Jurançon, Jurançon sec   | DOMAINE DU CINQUAU                     | 55  |
| Various Appellations / Limoux, Languedoc, Loire, Rhône, Provence, Bordeaux | LES PRODUCTEURS ET VIGNERONS DE FRANCE | 20  |
| Glasses  | GLASS & CO                             | 101 |
| Ice Bags   | GIMEX                                  | 100 |

**With the participation of:**







# DISTILLERIE TESSENDIER & FILS

CHARENTES / Cognac



Mrs Marion POUILLAIN  
Export assistant

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16100 COGNAC  
Tel : +33 (0)5 45 35 35 68  
Fax : +33 (0)5 45 35 26 94  
marion@tessendier.com  
www.cognac-tessendier.com

Languages : FR, EN, RU

## Technical sheet :

**Volume exported :** 90%

**Bottle/year :** 200,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 3.00 to 5.00 €

**Type of wine structure :** Wine merchant

**Representation on the market :** Not yet distributed in this country

## The Winery :

Distillerie Tessendier, creators of cognacs, in Cognac, France, extends its range with wines and organises an exclusive preview of its new wine collection: 8 Place du Marché (8PM).

A group of friends and wine-lovers, each of them something of a specialist in their respective area (oenologist, cellar master, star-rated chef, cooper, sommelier, winegrower, etc.), was behind this project.

The blends that make up the range were put together over a dinner organised around a selection of grape varieties, at which each of the guests gave free rein to their imagination and tastes, and above all to their desire to make the most of the finer things in life.

The first glass of this new creation was tasted in a venue chosen by the Group for its warm, convivial atmosphere: the town's market square at number 8!

## Medals and awards :

## Wines presented :

1

- 1 : Red : Malbec negrette
- 2 : Rosé : Gamay negrette
- 3 : White : Sauvignon blanc colombard

## Notes :



# DOMAINE SEAILLES

SOUTH WEST / IGP Côtes de Gascogne



Mr Laurent LEFEVRE  
Export Sales Manager

Mr Julien FRANCLLET  
Oenologist

Domaine Séailles  
32330 MOUCHAN  
Tel : +33 (0)6 98 77 85 83  
Fax :  
domaineseailles@orange.fr  
www.domaineseailles.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 30%

**Bottle/year :** 40,000 bottles

**Wine making method :** Organic

**Export price list :** From 2.50 to 6

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Domaine Séailles has been a family estate since 1961. In 1998, we have begun the organic agriculture. There are 25 hectares and we produce dry white, rose and red wine. We also produce Armagnac ténarèze.

## Medals and awards :

Bronze medal for Presto white 2011 at challenge millésime bio 2013

## Wines presented :

2

- 1 : Cubik Red 2012 Organic wine (100% merlot)
- 2 : Cubik white 2011 from organic grapes (Sauvignon gris et sauvignon blanc)
- 3 : Presto Red 2011 from organic grapes (Cabernet franc, Merlot et Cabernet Sauvignon)
- 4 : Presto Rose 2013 Organic Wine (Merlot et Cabernet Sauvignon)
- 5 : Presto White 2014 Organic Wine (Sauvignon Gris and Sauvignon Blanc)
- 6 : Orféo 2011 - from organic grapes (Cabernet Sauvignon maturing in oak barrel)
- 7 : Armagnacs millésimés conventionnels et biologiques

## Notes :



# VIGNOBLES BARDET

BORDEAUX / AOC Saint Emilion Grand Cru



Mr Thibault BARDET  
Winegrower

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33330 VIGNONET  
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Fax : +33 (0)5 57 74 93 47  
thibault@bardet.mobi  
<http://www.interpretedegrandterroir.com>

Languages : FR, EN, DE

## Technical sheet :

**Volume exported** : 20%

**Bottle/year** : 400,000 bottles

**Wine making method** : Sustainable agriculture

**Export price list** : From 8.25 to 10.40

**Type of wine structure** : Wine producer

**Representation on the market** :

## The Winery :

Vignobles Bardet, a family estate since 1704, is located in the South of Saint Émilion, on the banks of Dordogne river. The vineyard covers 60 ha of vines in Saint Emilion Grand Cru and and Castillon Côtes de Bordeaux appellations.

Pioneer in sustainable agriculture for the Bordeaux region, a great place is given to the terroir to express its specificity and produce authentic, well- balanced and unique wines.

We recently did some great innovations to:

- harvest the grapes at perfect maturity;
- sort and calibrate the berries (the smallest ones giving silky and elegant tannins);
- realise soft macerations with a new generation of tanks - select our best natural yeasts thanks to important investments in microbiological research.

## Medals and awards :

## Wines presented :

3

- 1 : Pontet-Fumet / Red / 2006
- 2 : Pontet-Fumet / Red / 2007
- 3 : Pontet-Fumet / Red / 2011
- 4 : Pontet-Fumet / Red / 2012
- 5 : Franc Le Maine / Red / 2009
- 6 : Franc Le Maine / Red / 2010
- 7 : Franc Le Maine / Red / 2011
- 8 : Franc Le Maine / Red / 2012

## Notes :



# CHAMPAGNE GRATIOT GÉRARD

CHAMPAGNE



Mrs Amélie GRATIOT  
Export Sales Engineer

Mr Rémy GRATIOT  
Winegrower

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02310 CHARLY SUR MARNE  
Tel : +33 (0)7 86 12 05 17  
Fax :  
contact@champagne-gratiot.fr  
www.champagne-gratiot.com

Languages : FR, EN, DE

## Technical sheet :

**Volume exported :** 20%

**Bottle/year :** 150,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 12 to 18

**Type of wine structure :** Wine producer

**Representation on the market :** No exclusivities

## The Winery :

The history of the family is established in the Marne Valley, where we cultivate our 18 hectares of vines. We have three grapes varieties, Chardonnay, Pinot Noir and especially Pinot Meunier from the heart of our Valley. The tradition and the know-how carry on but we bring also newness to our "great wine"!

We want to maintain an optimal quality grape and request an eternal perfection! Our champagnes are fruity and fresh and they give a range of aromas and flavors.

## Medals and awards :

Sélection Guide Hachette 2014 : 1 star

Guide Gilbert et Gaillard 2014 : between 70 and 80/100

Sélection and COUP DE COEUR Guide des vins 1001 Dégustations 2014

Silver Medal Féminalises 2013

Gold Medal Vinalies Internationales 2012

Gold Medal Concours des Vins d'Eprenay 2012

## Wines presented :

4

- 1 : Champagne Brut Maison - White - AOC
- 2 : Champagne Brut Prélude - White - AOC
- 3 : Champagne Brut Rosé - Rosé - AOC
- 4 : Champagne Millésimé 2006 - White - AOC
- 5 : Champagne Désiré - White - Millésimé 2005 - AOC

## Notes :





# LES CAVES RICHEMER

LANGUEDOC-ROUSSILLON / IGP Côtes de Thau



Mr Jean-Pierre BLANC  
Export Sales Manager

Les Caves Richemer  
1 rue du Progrès  
34340 MARSEILLAN  
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Fax : +33 (0)4 67 77 62 50  
contact@richemer.fr  
www.richemer.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 10%

**Bottle/year :** 500,000 bottles

**Wine making method :** Traditional

**Export price list :** From 1.80 to 5.43

**Type of wine structure :** Union of Growers

**Representation on the market :** Bijou Bottle Norwich

## The Winery :

Since the merger of Agde and Marseillan wineries (Hérault – Sud de France), Les Caves Richemer has perpetuated its know-how and specialized in Mediterranean white wines. The annual production is 100,000 hl divided up as follow: 65% of white wines, 20% of rosé wines and 15% of red wines.

Our privileged geographical situation, at the edge of the Etang de Thau and the Mediterranean, contributing to the genuine subtlety and freshness of our wines. All of them stem from local grapes: Terret blanc, Piquepoul, Marselan, but also international grape varieties producing original flavors.

The name Henri de Richemer is part of the Marseillan port legend, setting up a seahorse as emblem in order to multiply this species in the beautiful paradise of the Etang de Thau.

Our speciality : Terre & Mer « Wine from Terret, wine from the sea » 2\* at Guide Hachette 2010, Golden medal at Concours Général Agricole de Paris en 2010 / 88/100 Wine Enthusiast 2012.

## Medals and awards :

## Wines presented :

- 1 : IGP côtes de Thau red Léger 11°
- 2 : IGP côtes de Thau rosé Léger 11°
- 3 : GP côtes de Thau white Léger 11°
- 4 : IGP côtes de Thau red Cabernet-sauvignon
- 5 : IGP côtes de Thau red Merlot
- 6 : IGP côtes de Thau red Marselan
- 7 : IGP côtes de Thau red Syrah
- 8 : IGP côtes de Thau rosé syrah
- 9 : IGP côtes de Thau rosé marselan
- 10 : IGP côtes de Thau rosé cinsault-grenache
- 11 : IGP côtes de Thau white sauvignon
- 12 : IGP côtes de Thau white chardonnay
- 13 : IGP côtes de Thau white viognier
- 14 : IGP côtes de Thau white muscat sec
- 15 : IGP côtes de Thau white Terre & Mer sec
- 16 : IGP côtes de Thau white Terre & Mer moelleux
- 17 : IGP côtes de Thau red Hippocampe
- 18 : IGP côtes de Thau white Hippocampe
- 19 : IGP côtes de Thau white piquepoul
- 20 : IGP côtes de Thau red Terre & Mer

## Notes :



# LE CHAI DUCHET

BURGUNDY / AOC Mâcon Village, Viré Clessé



Mr Alexis DUCHET  
Winegrower

42 Rue des Routis  
71260 VIRE  
Tel : +33 (0)6 22 83 36 59  
Fax :  
lechaiduchet@gmail.com  
www.lechaiduchet.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 0%

**Bottle/year :** 10,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 7 to 12

**Type of wine structure :** Wine merchant

**Representation on the market :** Not yet distributed in this country

## The Winery :

Since the 18th century, in South Burgundy, our family has cultivated vine in the village of Viré. After several experiences abroad and in France, Alexis has gone back to the family estate. The vineyard is grown by traditional methods in the aim to protect nature. Chardonnay expresses complexity aromas thanks to the Northern climate and the clay-limestone soil. All the fermentation process is completely done with a natural way.

## Medals and awards :

**Wines presented :**

**6**

1 : MACON VILLAGE WHITE 2013

2 : VIRE CLESSE WHITE 2013

3 : VIRE CLESSE WHITE QUINTESSENCE 2013

**Notes :**



# COLLEGIALE DES DOMAINES DE LOIRE

LOIRE VALLEY / All Loire Valley Wines



Mrs Isabelle CHARRIER  
Europe Export Manager

LE BOIS MORIN  
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Fax : +33 (0)2 41 52 26 41  
contact@collegialedomaineloire.com  
www.collegialedomaineloire.com

Languages : FR, EN, DE, SP

## Technical sheet :

**Volume exported :** 20%

**Bottle/year :** 1,000,000 bottles

**Wine making method :** Traditional -  
Sustainable agriculture - Converting organic -  
Organic

**Export price list :** From 2 to 25

**Type of wine structure :** Group of producers

**Representation on the market :** /

## The Winery :

Established in 1988 with this idea: « strength through unity » in the goal to export as a unique group. Nowadays, Collégiale is known such as THE specialist of Loire Valley wines issued from independent winegrowers.

The Collégiale is a unique concept; it is the oldest gathering of wine growers in France. It is also the only one of the Loire Valley able to offer 64 appellations, carefully bottled in our Domaines and Chateaux.

Located in Le Puy Notre Dame, closed to Saumur, The Collégiale provides an all-in-one service from the order to the invoice including the collection of wines from our central warehouse.

## Medals and awards :

Médailles "Concours Général Agricole Paris"  
Médailles "Concours Vignerons Indépendants"  
Médailles "Salon des vins de Loire"  
Médailles "Guide Hachette"

## Wines presented :

7

- 1 : Muscadet Sèvre Maine/Lie DNE DE LA VINCONNIERE
- 2 : Vin de Pays Sauvignon white LAURENT PERRAUD
- 3 : Saumur white DOMAINE DES HAUTS DE SANZIERS
- 4 : Touraine Sauvignon white DOMAINE VAUVY
- 5 : Vouvray sec white DOMAINE DU MARGALLEAU
- 6 : Pouilly fumé white DOMAINE CHOLLET
- 7 : Sancerre white DNE LES HAUTES PIERRES
- 8 : Sancerre white DOMAINE DOMINIQUE CROCHET
- 9 : Rosé d'Anjou DOMAINE DE LA PETITE CROIX
- 10 : Saumur Champigny DOMAINE DES HAUTS DE SANZIERS
- 11 : Saint Nicolas de Bourgueil red LAURENT JAMET
- 12 : Chinon les graviers EARL BROCCOURT

## Notes :

# CHÂTEAU BOUJAC

SOUTH WEST / AOP Fronton



Mrs Anne RIVIERE  
Export Sales Manager

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82370 CAMPSAS  
Tel : +33 (0)601 776 002  
Fax :  
boujac@cerise-cannelle.eu  
www.chateauboujac.com

Languages : FR, EN, DE, SP

## Technical sheet :

**Volume exported :** 5%

**Bottle/year :** 100,000 bottles

**Wine making method :** Organic

**Export price list :** From 3.35 to 5.90

**Type of wine structure :** Wine producer

**Representation on the market :** Santé Wine Imports, Wells, Somerset Drinks of France, Brentwood, Essex Maison du Sud Ouest, London

## The Winery :

Located in the outskirts of Toulouse, in south-western France, Fronton produces typical aromatic wines, mainly elaborated from Négrette, a varietal which can be tamed only on this terroir. This very dark grape generates fascinating violet, blackberry, raspberry, blackcurrant, liquorice and pepper aromas.

Michelle and Philippe Selle, owners of Château Boujac, offer us four red, two rosé and two white wines, organic-certified for the greatest respect of Mother Nature and its fruits.

These wines are powerful and easy-to-drink at the same time. They will definitely provide an interesting addition to your range.

## Medals and awards :

2 \*\* Guide Hachette  
Gold medals in Paris and Macon  
Ambassadeur des vins de Fronton in Paris and London  
Hachette Guide 2007, 2010, 2012, 2013, 2014, 2015  
Guide Gilbert and Gaillard  
Guide Bettane et Desseauve des Vins de France  
Dussert Gerber Guide

## Wines presented :

8

- 1 : Fronton rosé - Secret des Etoiles - 100% Negrette
- 2 : Fronton red - Tradition
- 3 : Fronton red - Eole
- 4 : Fronton red - Kelina - 100% Negrette

## Notes :





# DOMAINE DES ELIXIRS

RHONE VALLEY / AOP Côtes du Rhône Village St Maurice



Mrs Anne RIVIERE  
Export Sales Manager

74 route de Nyons  
84600 VALREAS  
Tel : +33 (0)601 776 002  
Fax :  
elixirs@cerise-cannelle.eu  
www.cerise-cannelle.eu

Languages : FR, EN, DE, SP

## Technical sheet :

**Volume exported :** 5%

**Bottle/year :** 10,000 bottles

**Wine making method :** Converting organic

**Export price list :** From 4.20 to 8

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

The Domaine des Elixirs is an 8-hectare family-run estate, located in southern Rhône.

The wines are very rich and round, full of fruit, flavour and structure.

All the wines are vinified and/or aged in oak, with refinement in order to give more complexity to the wines without masking their aromas.

The Domain is in organic transition.

The packaging is highly sophisticated and attractive.

Come and taste them !

## Medals and awards :

Several gold and silver medals at the Concours de Vins de Vacqueyras

## Wines presented :

8

- 1 : Côtes-du-Rhône white - Calice
- 2 : Côtes-du-Rhône red - Elixir des Sages
- 3 : Côtes-du-Rhône Village St Maurice red- Elixir d'Amour
- 4 : Côtes-du-Rhône Village St Maurice red - L'Ellixir

## Notes :



# CHATEAU L'ESPIGNE

LANGUEDOC - ROUSSILLON / AOC Fitou, Muscat de Rivesaltes, Rivesaltes



Mrs Anne RIVIERE  
Export Sales Manager

2 rue des moulins  
11360 VILLENEUVE LES CORBIERES  
Tel : +33 (0)601 776 002  
Fax :  
anne.riviere@cerise-cannelle.eu  
www.chatealespigne.fr

Languages : FR, EN, DE, SP

## Technical sheet :

**Volume exported :** 1%

**Bottle/year :** 70,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 3.30 to 6.50

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Château l'Espigne has belonged to the Cassagnol family since 1695 !  
It is located in Villeneuve-les-Corbières, in Hautes Corbières, on schists soils drenched in sunshine.  
This privileged terroir enables the output of characterful wines, combining concentration and elegance.  
The Domain expands on 34 hectares and produces red Languedoc Fitou as well as sweet wines :  
Muscat de Rivesaltes, Rivesaltes and also a red "Vendages tardives".  
The estate is planted in Carignan aged up to 90 years old, Grenache noir, Syrah and Muscat à petits grains.

## Medals and awards :

2 stars Guide Hachette  
Revue des Vins de France

## Wines presented :

8

- 1 : Chateau l'Espigne rosé - IGP Vallée du Paradis
- 2 : Demoiselles Gaubert - AOP Fitou red
- 3 : Pla de Rouffia - AOP Fitou red
- 4 : Le Muscat - AOP Muscat de Rivesaltes

## Notes :



# DOMAINE SAINT JULIEN

PROVENCE / AOP Coteaux Varois en Provence



Mrs Anne RIVIERE  
Export Sales Manager

Route de Tourves  
83170 LA CELLE  
Tel : +33 (0)601 776 002  
Fax :  
st-julien@cerise-cannelle.eu  
<http://www.cerise-cannelle.eu>

Languages : FR, EN, DE, SP

## Technical sheet :

**Volume exported** : 10%

**Bottle/year** : 100,000 bottles

**Wine making method** : Traditional

**Export price list** : From 3.70 to 6.65

**Type of wine structure** : Wine producer

**Representation on the market** : Not yet distributed in this country

## The Winery :

The Saint-Julien Estate extends over 427 hectares of forests, crops and vines, straddling the communes of La Celle and Tourves, in the French département Var, at the foot of « La Loube », a rocky peak.

Out of concern for the quality of the wines, the vines are cultivated with the greatest respect of the environment, whilst maintaining traditional expertise, thus guaranteeing vintages of character. Our wines are vinified in a modern cellar equipped with the latest technology, built on the location of an ancient sheepfold.

The cellar uses its own bottling line, which allows us to choose the best bottling date, and the estate has just bought a high quality press, acknowledged by professional experts as specially adapted to make the best rosés.

## Medals and awards :

87/100 Wine Enthusiast, Gold medal Concours Général Agricole de Paris 2014, Gold medal Concours Général du Var 2014, Silver medals Vignerons Independants, Vins de Provence, Foire de Brignolles, Prix des Vinalies 2014

## Wines presented :

8

- 1 : Chateau St Julien white - Ctx Varois en Provence
- 2 : Exception de St Julien white - Ctx Varois en Provence
- 3 : Chateau St Julien rosé - Ctx Varois en Provence
- 4 : Exception de St Julien rosé - Ctx Varois en Provence
- 5 : Chateau St Julien red - Ctx Varois en Provence
- 6 : Exception de St Julien red - Ctx Varois en Provence

## Notes :



# CAVE LA ROMAINE

RHONE VALLEY / Vin de Pays, Ventoux , Côtes du Rhône , Côtes du Rhône Villages



Mrs Natalie BERTHOD  
Export Sales Engineer

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84110 VAISON LA ROMAINE  
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natalie.berthod@cave-la-romaine.com  
www.cave-la-romaine.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 20%

**Bottle/year :** 180,000 bottles

**Wine making method :** Traditional - Organic

**Export price list :** From 2.30 to 6

**Type of wine structure :** Group of producers

**Representation on the market :** Todd's The Wine Company (Shepherd Neame): Ventoux Tradition (red)  
- (no exclusivity)

## The Winery :

In 1924, Cave La Romaine was created. It is located in Vaison la Romaine, on the right bank of the Rhone River.

Our wines stem from our own production; it is a label of authenticity and quality control.

In fact, we produce several appellations from Rhône Valley (Ventoux, Côtes du Rhône, Organic Côtes du Rhône, Côtes du Rhône Villages...) and for each one we work to give them balance and delicacy, freshness, suppleness, fruity and aromatic complexity.

Our important range of products stems from the meeting of a terroir and the know-how of our wine growers. It allows us to satisfy a larger number of consumers with easy drinking wines and more complex ones.

## Medals and awards :

Guide Hachette  
Concours Général Agricole de Paris  
Concours des Vins de Mâcon  
Gilbert & Gaillard  
Jancis Robinson

**Wines presented :**

- 1 : VENTOUX TRADITION (red, rosé and white)
- 2 : COTES DU RHÔNE TRADITION (red, rosé and white)
- 3 : COTES DU RHÔNE VIOGNIER
- 4 : ORGANIC COTES DU RHÔNE TERRE UNIQUE (red & rosé)
- 5 : COTES DU RHÔNE TERRE ANTIQUE (red)
- 6 : COTES DU RHÔNE TERRE BOISEE (red)
- 7 : COTES DU RHÔNE VILLAGES TRADITION (red)
- 8 : COTES DU RHÔNE VILLAGES SEURET (red)
- 9 : VIN DE PAYS (red, rosé, white)

**Notes :**



# DOMAINE DES TILLEULS

LOIRE VALLEY / AOP Muscadet Sèvre et Maine, IGP Val de Loire



Mr Jérôme HOUSSIN  
Winegrower

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44330 LA RÉGRIPPIÈRE  
Tel : +33 (0)2 40 33 60 04  
Fax : +33 (0)2 40 33 64 73  
jerome.houssin@domainedestilleuls.fr  
www.domainedestilleuls.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 10%

**Bottle/year :** 100,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 2.90 to 5.00

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Established in 1905, the family has run Domaine des Tilleuls for over 5 generations. They are constantly seeking the highest quality for its wines through modern vinification and traditional ageing techniques.

The family winery is located in the remote commune of La Regrippiere in the Pays Nantais of Loire Valley near the Atlantic Ocean.

All our wines benefit from the minerality stemming from the gentle rolling hills of schist, the clay and silt soils of 30ha vineyard, but each one has its own uniqueness and character. Moreover, our wines are aged on lees giving them vivacity and freshness.

Furthermore, Domaine des Tilleuls relies on sustainable farming to preserve our environmental heritage

## Medals and awards :

GOLD Gilbert & Gaillard  
2\*\* Guide HACHETTE  
SILVER CGA Paris  
GOLD Concours des Vins de Loire  
BRONZE - Concours des Féminales  
88-90/100 WINE ENTHUSIAST

## Wines presented :

10

- 1 : Muscadet Sèvre et Maine sur Lie - Essentielle 2013
- 2 : Muscadet Sèvre et Maine Vieilles Vignes - Les Quatre Chanteaux 2012
- 3 : Muscadet Sèvre et Maine - Tendresse 2012
- 4 : IGP Val de Loire - Chardonnay 2013
- 5 : VMQ - Méthode Traditionnelle - Fines Perles des Tilleuls

## Notes :



# DOMAINE DE LAGOY

PROVENCE / IGP Alpilles



Mr Olivier SENARD  
Managing Director

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contact@domaine-lagoy.com  
www.domaine-lagoy.com

Languages : FR, EN, DE

## Technical sheet :

**Volume exported :** 10%

**Bottle/year :** 25,000 bottles

**Wine making method :** Organic

**Export price list :** From 4,17 to 7,08

**Type of wine structure :** Wine producer

**Representation on the market :** None

## The Winery :

Lagoy is a large estate close to Saint Rémy de Provence and part of the Parc Régional des Alpilles. Purchased in 1677 by the Meyran family, who built its main architectural feature, the Château de Lagoy, in 1714. The estate has stayed in the same family ever since.

The 18 ha vineyard was planted in 1976 on the Petite Crau plateau above the Château de Lagoy, using the following grape varieties: Grenache (34%), Cinsault (21%), Syrah (14%), Merlot (11%), Cabernet Sauvignon (9%), the remaining 11% being split equally between Caladoc and Marselan. The Domaine produces red and rosé organic wines (since 2001), which are labelled IGP Alpilles

## Medals and awards :

Domaine de Lagoy rosé 2013 Organic: Silver medal Concours Général Agricole de Paris 2014.  
In the USA, Garagiste (Seattle) is importing our wines.

## Wines presented :

11

- 1 : Domaine de Lagoy Red 2012 Organic
- 2 : Domaine de Lagoy Red 2013 Organic
- 3 : Domaine de Lagoy Red 2012 Organic cuvée La Chapelle
- 4 : Domaine de Lagoy Rosé 2013 Organic
- 5 : Domaine de Lagoy Organic Sparkling Rosé "Festejo"
- 6 : Domaine de Lagoy Red 2013 Organic cuvée La Chapelle

## Notes :

DOMAINE DE  
LAGOY

# CHÂTEAU MONTAIGUILLON

BORDEAUX / AOC Montagne Saint Emilion



Mrs Chantal AMART  
Owner and General  
Manager

Château Montaguillon  
33570 MONTAGNE  
Tel : +33 (0)5 57 74 62 34  
Fax : +33 (0)5 57 74 59 07  
chantalamart@montaguillon.com  
www.montaguillon.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 80%

**Bottle/year :** 140,000 bottles

**Wine making method :** Traditional -  
Sustainable agriculture

**Export price list :** From 6.80

**Type of wine structure :** Wine producer

**Representation on the market :** Berkmann, Lay and Wheeler, Tanners

## The Winery :

Château Montaguillon is situated on a south slope facing the Montagne Saint-Emilion, just next to the prestigious Grands Crus classés St Emilion appellation area and the famous Pomerol area, it is located on the right bank of the Garonne. This vineyard of 28 hectares represents the passion of three Amart family's generations.

We blend traditionally but with twenty-first century technology to offer fine wines honoring our terroir and our reputation.

No property deserves its 'Montagne' appellation more than Chateau Montaguillon. It is situated on a hillside, enjoying a superb panorama of wine-growing landscape, classified in 1999 by UNESCO as a World Heritage site.

There are no less than 9 churches that can be seen from Château Montaguillon, the nearest ones being Montagne, Saint-Georges, Saint-Emilion and Pomerol.

## Medals and awards :

Selected by British Airways Business Class, South African Route Summer Autumn 2014

Concours General Agricole Paris : Bronze in 2011

Decanter World Wine Awards 2011: Commended

International Wine Challenge 2011: Bronze medal

Château Montaguillon 2010: Gold Medal IWC 2013, Bronze medal Decanter Wine World Award 2013

## Wines presented :

12

- 1 : AOP Montagne Saint-Emilion – Château Montaguillon 2010 Red
- 2 : AOP Montagne Saint-Emilion – Château Montaguillon 2011 Red
- 3 : AOP St Georges St-Emilion – Château Vieux-Montaguillon 2011 Red

## Notes :



# SIGNATURES & DOMAINES

## BEAUJOLAIS & MACONNAIS



Mr Laurent PERRACHON  
Winegrower

Mr Vincent SANGUOUARD  
Growing Manager

Domaine des Mouilles  
69840 JULIENAS  
Tel : +33 (0)4 74 04 40 44  
Fax :  
info@signaturesetdomaines.com  
www.signaturesetdomaines.com

Languages : FR, EN

### Technical sheet :

**Volume exported** : 50%

**Bottle/year** : 40,000 bottles

**Wine making method** : Sustainable  
agriculture - Organic

**Export price list** : From 3.65 to 9.50

**Type of wine structure** : Group of producers

**Representation on the market** : Not yet distributed in this country

### The Winery :

Signatures & Domaines associates independant winemakers from the Beaujolais and Maconnais area to offer a full line of wines in export markets.

Each of them offers its distinct terroirs, its philosophy, methods transfered from father to son for generations. They respect their environment, and focus on quality above all other considerations.

No standard "mundo vino", no large scale distribution. You deal with the producers! Signatures & Domaines : 14 appellations from the southern part of Burgundy, 145 ha of vineyards, an outstanding diversity that no single independant vitner can offer.

### Medals and awards :

## Wines presented :

13

- 1 : Moulin à Vent (Red) 2011 / Domaine du Moulin d'Eole
- 2 : Julié纳斯 (Red) 2013 / Château de la Bottière
- 3 : Fleurie (Red) 2013 / Domaine de Roche-Guillon
- 4 : Brouilly (Red) 2013 / Domaine Dubost
- 5 : Viré-Clessé (White) 2013 / Domaine des Gandines
- 6 : Macon-Serrières (Red) 2013 / Domaine Balandras
- 7 : Saint-Amour (Red) 2013 / Domaine Launay
- 8 : Saint-Véran (White) 2013 / Domaine des Brulins
- 9 : Morgon (Red) 2013 / Domaine des Gaudets
- 10 : Pouilly Fuissé (White) 2013 / Les robées

## Notes :





# DOMAINE LOUIS HAULLER

ALSACE / AOC Alsace



Mrs Clémence CHAPLY  
Winegrower

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67601 SELESTAT  
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Fax : +33 (0)3 88 92 65 80  
cave@louishauler.com  
www.louishauler.com/en/

Languages : FR, EN

## Technical sheet :

**Volume exported :** 4%

**Bottle/year :** 350,000 bottles

**Wine making method :** Traditional -  
Sustainable agriculture

**Export price list :** From 3.30 to 26

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Cave du Tonnelier («Cooper's Cellar») is the result of a long tradition of craftsmanship. François Joseph HAULLER (1775-1848) and all his descendants were entirely dedicated to the coopering of wooden casks. Léon HAULLER (1913-2005) was the last one in a line of Master-Coopers. Then, his son Louis and his grandson Claude expanded to encompass both Vineyards and Wine. Nowadays, they are the winegrowers of Domaine du Tonnelier . The skill, precision and knowledge of 5 master coopers generations have shaped the passion of fine wines.

The Hauller family vineyard is extended over more than 10 hectares and is located on the slopes of Dambach-La-Ville, Blienschwiller, Epfig and Itterswiller. Grapes are carefully selected to produce a large range of Alsace wines.

Come discover our rich and diversified products, as well as our respectful environmental viticulture.

## Medals and awards :

Gold medals in different fair in France (Colmar, Macon, Paris, Riesling of the world, feminalise..)  
Guides: Hachette, Gilbert and Gaillard

## Wines presented :

14

- 1 : Gewurztraminer 2013
- 2 : Riesling 2013
- 3 : Pinot Blanc 2013
- 4 : Pinot Gris 2013
- 5 : Crémant brut
- 6 : Pinot Noir 2013
- 7 : Pinot noir rosé 2013
- 8 : Gewurztraminer Lieu Dit Fronholz 2013
- 9 : Crémant Rosé
- 10 : Pinot Gris Cuvée Léon 2012
- 11 : Riesling Grand Cru Frankstein 2012
- 12 : Gewurztraminer Vendanges Tardives 2011

## Notes :



# COULEURS D'AQUITAINE

SOUTH WEST & BORDEAUX / Bergerac, South West and Bordeaux



Mr Ludovic BRACONNIER  
Export Sales Manager

Les Séguinot Route de Marmande  
24100 SAINT LAURENT DES VIGNES  
Tel : +33 (0)5 53 57 63 61  
Fax : +33 (0)5 53 63 78 59  
contact@couleursdaquitaine.fr  
www.couleursdaquitaine.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 20%

**Bottle/year :** 10,000,000 bottles

**Wine making method :** Traditional -  
Sustainable agriculture - Organic

**Export price list :** From 2.00 to 13.90

**Type of wine structure :** Union of Growers

**Representation on the market :** Waitrose, Direct Wines, Adel, Marks&Spencer.

## The Winery :

In 2008, the four Dordogne's wine cellar (SW France) decided to create a common marketing department to improve their sells and valorize their wines: the wine cellar Couleurs d'Aquitaine was born.

Couleurs d'Aquitaine consists in two historical Bergerac's entities.

Jean Paul Marmin founded the first one, Socav, in 1978. Thanks to his wine making expertise and market knowledge, he has developed a selection of premium cuvees.

Vins Fins du Périgord, Cooperative wineries of Dordogne are born in the 1930s with the initiative of several men. Their philosophy was based on a very simple fact: union makes strength.

- Vision & core business: to build international brands recognized for their good value for money, to position Couleurs d'Aquitaine as the leader of the Bergerac and south western wines and its Crus on domestic and export markets, to build long-term partnerships with importers, distributors and retailers.

## Medals and awards :

Sauvignon and Rosé are often recommended by IWC and DECANTER.

Bergerac wines of our range also obtain medals every year from French Concours.

**Wines presented :**

- 1 : L'Oie du Périgord Merlot, IGP Périgord Red
- 2 : L'Oie du Périgord Sauvignon Blanc, IGP Périgord White
- 3 : L'Oie du Périgord Sémillon Muscadelle, IGP Périgord White Moelleux
- 4 : Les Brissaux Merlot Cabernet, AOC Bergerac Red
- 5 : Les Brissaux Sauvignon Blanc, AOC Bergerac Sec
- 6 : Château Pontey Teissier, AOC Saint Emilion Grand Cru
- 7 : Château Vieux Clos, AOC Saint Emilion
- 8 : Château Fleu Poitou, AOC Lussac Saint Emilion
- 9 : Clos d'Yvigne Cuvée Le Prince, AOC Bergerac Red
- 10 : Château Castel La Pèze, AOC Monbazillac

**Notes :**

# DOMAINE DE BOISSAN

RHONE VALLEY / AOC Gigondas, Sablet, Côtes du Rhône



Mr Christian BONFILS  
Manager

3 rue Saint André  
84110 SABLET  
Tel : +33 (0)4 90 46 93 30  
Fax : +33 (0)4 90 46 99 46  
c.bonfils@wanadoo.fr

Languages : EN, FR

## Technical sheet :

**Volume exported :** 50%

**Bottle/year :** 200,000 bottles

**Wine making method :** Sustainable agriculture - Organic

**Export price list :** From 2.5 to 9

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

The Domaine de Boissan is situated in the South-west of France, in the Rhone Valley, close the Mount Ventoux and the Montmirail Dentelles. 50 hectares for 6 appellations: Gigondas, Vacqueyras, Sablet, Séguret, Cotes du Rhone, Ventoux. 200,000 bottles: 50% France, 50% export. White wine are Organic, Red wine conversion.

## Medals and awards :

## Wines presented :

16

- 1 : Domaine de Boissan Gigondas Vieilles Vignes red 2013
- 2 : Domaine de Boissan Sablet Village red 2012
- 3 : Domaine de Boissan Côtes du Rhône red 2013
- 4 : Domaine de Boissan Vacqueyras red 2012
- 5 : Domaine de Boissan Ventoux 2013

## Notes :



# DOMAINE GERARD TREMBLAY

BURGUNDY / AOC Chablis



Mr Vincent TREMBLAY  
Winegrower

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v.tremblay@wanadoo.fr  
www.chablis-tremblay.com

Languages : FR, EN

## Technical sheet :

**Volume exported :**

**Bottle/year :**

**Wine making method :** Sustainable agriculture

**Export price list :** From 5.30 to 22.00

**Type of wine structure :** Wine producer

**Representation on the market :**

## The Winery :

The Tremblay family has operated its domain in Poinchy for the last 5 generations. Under the direction of Gérard and his wife Hélène, the property has tripled over the past 40 years to produce today the 4 Chablis' appellations.

Their son Vincent is now increasingly involved in the management of the domain.

Gérard Tremblay is a thoughtful and careful winemaker in his work. The Tremblay designed their winery to use gravity throughout the winemaking process. The grapes are loaded directly into the pneumatic presses before the cold settling of the must (which takes up to 12 hours). Alcoholic fermentation is done in stainless steel tanks to start thermo-regulation, and the first part of the Grands Crus end in French oak barrels. All their wines go through 100% malolactic fermentation.

The use of wood is well studied but Gérard is categorical in saying he does not like a dominant woody flavour. However, the wood is still necessary to highlight the secondary aromas of the "terroir".

## Medals and awards :

Decanter World Wine Awards 2014:

- Chablis Grand Cru Vaudésir 2012 Silver Medal
- Chablis 2013 Bronze Medal

## Wines presented :

16

- 1 : Petit Chablis, white, 2014
- 2 : Chablis, white, 2013
- 3 : Chablis Vieilles Vignes, white, 2013
- 4 : Chablis "Cuvée Hélène", white, 2013
- 5 : Chablis 1er cru Beauroy, white, 2013
- 6 : Chablis 1er cru Côte de Lechet, white, 2013
- 7 : Chablis 1er cru Montmain, white, 2013
- 8 : Chablis 1er cru Fourchaume, white, 2013
- 9 : Chablis 1er cru Fourchaume Vieilles Vignes, white, 2013
- 10 : Chablis Grand Cru Vaudésir, white, 2012

## Notes :





# PRIEURE LA CHAUME

LOIRE VALLEY / IGP Val de Loire Vendée



Mr Christian CHABIRAND

PRIEURE LA CHAUME  
35, chemin de la Chaume  
85770 VIX  
Tel : +33 (0)2 51 00 49 38  
Fax :  
contact@la-chaume.net  
www.prieure-la-chaume.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 30%

**Bottle/year :** 50,000 bottles

**Wine making method :** Organic

**Export price list :** From 5.3 to 13.5

**Type of wine structure :** Wine producer

**Representation on the market :** Looking for importer

## The Winery :

We are a French vineyard situated in the south of the LOIRE region, near the town of LA ROCHELLE. Our wines are unusual in that they combine the freshness of the North with the richness of the South. The vineyard comprises 14 hectares and was planted on virgin soil on a former island from which the sea receded several centuries ago. The wines are grown organically and carefully made in a wholly natural process. They have a distinctive character and have got quick and strong brand awareness in France and abroad.

## Medals and awards :

Parker -Wine Advocate 2013: 4 wines granted "highly recommended"  
Coup de coeur Guide Hachette 2014  
Guide Bettane & Desseauve 2014

## Wines presented :

17

- 1 : LA CHAUME "Prima Donna' 2013 White dry wine
- 2 : LA CHAUME "Bel Canto" 2013 & 2014 red wine
- 3 : LA CHAUME "Le Caravage"2013 rose wine
- 4 : LA CHAUME "Rigoletto" 2010 red wine
- 5 : LA CHAUME "Orfeo" 2008 & 2010 red wine
- 6 : LA CHAUME "Bellae Domini" 2012 & 2009 red wine

## Notes :



# DOMAINE CAUJOLLE-GAZET

LANGUEDOC-ROUSSILLON / Languedoc



Mr Alain CAUJOLLE-GAZET 51 Grand Rue  
34520 LA VACQUERIE  
Tel : +33 (0)4 30 40 26 81  
Mrs Annie COURVILLE  
Fax : +33 (0)4 30 40 26 81  
caujolle@club-internet.fr  
www.domainecaujollegazet.fr

Languages : FR, EN, SP

## Technical sheet :

**Volume exported :** 10%

**Bottle/year :** 25,000 bottles

**Wine making method :** Organic

**Export price list :** From 3.5 to 6.5

**Type of wine structure :** Wine producer

**Representation on the market :** Aucun client en UK

## The Winery :

Alain Caujolle-Gazet created the estate in 2010.

Originally trained as an agricultural engineer, he created the Grecaux Estate in 1999, after living and working on agricultural development project abroad and especially in South America during twelve years.

The estate is located on the edge of southern Larzac plateau, in the village of Lauroux, at the north of Lodève, in the Hérault area.

The soil is composed of spread out clay-limestone's gravels.

This area is under the combined influence of the Mediterranean and the first Massif Central reliefs. As a result, in this area there is a contrast of climate during the year. However, it is especially cold and wet favoring strong fine wines. The estate stretches out 7ha.

## Medals and awards :

## Wines presented :

18

- 1 : La Petite Coulée 2013
- 2 : La Coulée Douce 2013
- 3 : Orfran 2014
- 4 : Colombine 2014
- 5 : Andantino 2014

## Notes :

DOMAINE  
CAUJOLLE  
GAZET 

# CHATEAU DE LA MAR

SAVOY / AOC Savoie, AOC Roussette de Savoie



Mrs Florence  
HENNO-BRISSET  
Sales Agent

20 RUE CRILLON  
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Tel : +33 (0)6 80 66 09 65  
Fax :  
florence.brisset@free.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 35%

**Bottle/year :** 30,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 7.60 to 10.60

**Type of wine structure :** Wine producer

**Representation on the market :** USA, Hong-Kong, Australia

## The Winery :

The Château de La Mar was built in 1244 and located at the heart of the hill Marestel.

It became the property of Humbert and Guillaume de Mareste in 1392.

In 1432, Claude de Mareste, famous crusader, escorted Cyprus King's daughter, Anne de Lusignan, for her wedding with the Duke of Savoy. He brought back some vines and he named it "Altesse". The appellation was named Marestel to pay tribute to the Count of Mareste. At the beginning of the 17th century, De la Mar family gave their name to the castle; it became the château de La Mar.

The new owners started a complete restoration in 2009. In 2010, Marestel hill and the castle was rated "picturesque site". The vineyard is at the foot of the Alps, on the left bank of the Rhône River behind the Bourget lake. The cru Marestel (22 ha) is the flagship of Jongieux vineyard. According to the Wines France Parker Guide: "... in the Rhone Valley, parallel to the Lac du Bourget, you will find two of the most amazing terroirs for Altesse, Jongieux and Marestel, the latter having the steepest terraces of the wine world." Its difficult access requires 95% manual farming. Soils are made up of scree Kimmeridgian marl limestone. West exposure and microclimate due to the proximity of the Rhone river, sublimate Altesse and Mondeuse grape varieties. The 7 ha of Château de La Mar are at the heart of the appellation and benefit from an ideal sun exposure. The vines are in integrated farming. The harvest is done manually.

## Medals and awards :

French starred restaurants where you can taste our wines: Le Flocon de sel (3\*), Le Bateau ivre (2\*), La Bouitte (2\*), Les Morainières (2\*).

Guide Hachette des vins 2013: 2\* Le Verney 2010.

Mondeuse 2010: Silver Medal, Lyon.

Le Verney 2011: Silver Medal, Lyon.

## Wines presented :

19

- 1 : AOC Savoie Cru Jongieux Red 2012 Mondeuse
- 2 : AOC Roussette de Savoie Cru Marestel White 2012 Golliat
- 3 : AOC Roussette de Savoie Cru Marestel White 2012 Le Verney
- 4 : AOC Roussette de Savoie Cru Marestel White 2012 La Chapelle

## Notes :



# LES PRODUCTEURS ET VIGNERONS DE FRANCE

VARIOUS REGIONS / Limoux, Languedoc, Loire, Rhone, Provence, Bordeaux



Mrs Cecile LAVAUD-WHITE Bramley House, 29 Janes Lane  
Managing Director West Sussex  
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cecile@vigneronsdefrance.co.uk  
n/a

Languages : FR, EN

## Technical sheet :

**Volume exported :**

**Bottle/year :**

**Wine making method :** Traditional -  
Sustainable agriculture

**Export price list :** From 1.60 to 15

**Type of wine structure :** Wine producer

**Representation on the market :** On trade and Off trade

## The Winery :

Established for over 30 years, we are an independent French wines specialist supplying UK supermarkets, national retailers, independent wholesalers and national on-trade distributors. We are the UK office for 13 French wineries and have access to all the key French IGP's and AOC's.

## Medals and awards :

Trophy, Gold, Silver and Bronze medals across the range.

## Wines presented :

20

- 1 : AOC Blanquette de Limoux, White, 2012, 1ere Bulle
- 2 : AOC Cremant de Limoux, Rose, 2012, 1ere Bulle
- 3 : AOC Limoux White, 2012, Terroir de Vigne et de Truffe
- 4 : AOC Limoux Red, 2012, Terroir de Vigne et de Truffe
- 5 : IGP Oc Red, Pinot Noir Red 2013, Petit Toque
- 6 : AOC Cotes de Provence Rose 2013 Domaine Fleur Passion
- 7 : AOC Chateauneuf du Pape Red 2012 Olivier Ravoire
- 8 : AOC Cotes du Rhone Red 2012 Olivier Ravoire
- 9 : AOC Crozes Hermitages Red 2012 Olivier Ravoire
- 10 : AOC Cotes du Rhone Village Plan de Dieu Red 2012 Olivier Ravoire
- 11 : AOC Sancerre White 2013 Famille Bougrier
- 12 : AOC Vouvray White 2013 Famille Bougrier
- 13 : AOC Touraine Sauvignon White 2013 Famille Bougrier
- 14 : AOC Rose d'Anjou 2013 Famille Bougrier
- 15 : AOC Muscadet Sevre et Maine sur Lie White 2013 Famille Bougrier
- 16 : AOC Bordeaux Red 2013 Cellier des Bordes
- 17 : AOC Bordeaux White 2013 Cellier des Bordes
- 18 : AOC Saint Emilion Red 2011 Château du Carillon
- 19 : AOC Montagne Saint Emilion Red 2012 Château Bonfort
- 20 : AOC Medoc Red 2011 Montfort Bellevue Château Bois Cardon

## Notes :





# MANOIR DU CAPUCIN

BURGUNDY / Mâcon, Pouilly Fuissé



Mrs Chloé BAYON  
Winegrower

Le Plan  
71960 FUISSE  
Tel : +33 (0)3 85 35 87 74  
Fax : +33 (0)3 85 35 87 74  
manoirducapucin@yahoo.fr  
www.manoirducapucin.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 10%

**Bottle/year :** 20,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 5 to 10

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

The Manoir du Capucin was Capucin Lullier's house, the author of "Noëls Maconnais" at the 17th century. My grandfather, Antoine Forest, also known as Tony, and erstwhile president of Pouilly Fuissé producer's federation, bought the estate at the beginning of the 20th century. The next two generations, vines were caring by sharecroppers.

In 1998, I began viticulture and oenology studies to perpetuate the tradition. In 2002, I settled in the estate, to follow on the way of my forebears.

## Medals and awards :

Finaliste des trophées jeunes talents de Bourgogne 2014 / 1 star Guide Hachette 2015 / Essentiel customers : Many Michelin-starred French restaurant / Assemblée Nationale

## Wines presented :

21

- 1 : Mâcon Solutré-Pouilly
- 2 : Pouilly Fuissé "Sensation"
- 3 : Pouilly Fuissé "Clos de la maison"
- 4 : Pouilly Fuissé "Aux Morlays"

## Notes :



# GEORGES VIGOUROUX

SOUTH WEST / Cahors



Mr Jean-Marie SUAVET  
Export Sales Manager

SAS Georges Vigouroux  
BP 159 Route de Toulouse  
46003 CAHORS Cedex 9  
Tel : +33 (0)5 65 20 80 80  
Fax : +33 (0)5 65 20 80 81  
jm.suavet@g-vigouroux.fr  
www.g-vigouroux.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 50%

**Bottle/year :** 1,800,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 2 to 58

**Type of wine structure :** Wine merchant

**Representation on the market :** Not yet distributed in this country

## The Winery :

The company Georges Vigouroux SAS is a leader and pioneer in the Malbec wines, marketing both the family production and that of associated growers. It is specialized in the exclusive sales of wines from South West France. Worldwide recognition came in the 1970's with the replanting of the formerly renowned Château de Haute-Serre in Cahors, and afterwards with the impressive Château de Mercuès. The wines of Georges Vigouroux are now justly appreciated throughout the world.

## Medals and awards :

Château de Haute-Serre 2010: Top 100 Wine Spectator November 2013  
Pigmentum Malbec Cahors: Top 100 Wine Spectator November 2012  
Château de Mercuès 2012: \*\* In Guide Hachette des Vins 2015  
Vassal de Mercuès 2012: Silver Medal Paris 2014

**Wines presented :**

- 1 : Château de Haute-Serre Cahors AOC
- 2 : Château de Mercuès Cahors AOC
- 3 : Château Pech de Jammes Cahors AOC
- 4 : Château Lafleur de Haute-Serre Cahors AOC
- 5 : Vassal de Mercuès Cahors AOC
- 6 : Petit Jammes Cahors AOC
- 7 : Geron Dadine de Haute-Serre Cahors AOC
- 8 : Cuvée 6666 du Château de Mercuès Cahors AOC
- 9 : Pure Malbec by Pech de Jammes Cahors AOC
- 10 : Albesco de Haute-Serre Sauvignon
- 11 : Chenin de Mercuès dry
- 12 : Pigmentum Malbec Cahors AOC
- 13 : Pigmentum Merlot Malbec Buzet AOC
- 14 : Pigmentum Ugni Blanc Colombard IGP Côtes de Gascogne
- 15 : Gouleyant Malbec Cahors AOC
- 16 : Antisto Malbec Cahors AOC
- 17 : Antisto Malbec Mendoza
- 18 : Le Temps des Vendanges red IGP Comte Tolosan
- 19 : Le Temps des Vendanges dry white IGP Comté Tolosan

**Notes :**

# CHÂTEAU HAUT GUILLEBOT

BORDEAUX



Mrs Marie-Christine  
LABOUILLE  
Manager

Chateau Haut Guillemot  
Lieu dit Guillemot  
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chateauhautguillebot@wanadoo.fr  
www.chateauhautguillebot.com

Languages : FR, EN, DE, SP

## Technical sheet :

**Volume exported :** 80%

**Bottle/year :** 300,000 bottles

**Wine making method :** Traditional

**Export price list :** From 2 to 8

**Type of wine structure :** Wine producer

**Representation on the market :** Our wines are not represented on the UK market

## The Winery :

This family estate has been passed down from generation to generation since 1790. We produce red, white and rosé Bordeaux Wines, with the names of Château Haut Guillemot and Château Montet. Located in Lugaignac, just a few kilometres from Saint Emilion, above the Dordogne river, the grapes can benefit from clay-limestone soils.

The wines are produced with Sauvignon, Sémillon, Muscadelle, Merlot, Cabernet Franc and Cabernet Sauvignon. As a consequence, there is a complete range of fruity, fleshy and elegant wines.

We are producer of three appellations: Bordeaux, Bordeaux Supérieur and Entre-Deux-Mers. Thanks to the expertise of previous generations, our wines are very authentic. This transfer of know-how and passion has been handed down from women to women for 7 generations. Over the years, each woman has improved the production tool, extended the Estate, ...

In 2006, Marie Christine, the current owner, succeeded her mother Eveline.

She ensures quality, efficiency and service. The domain counts today 57 hectares of vines. She manages the vineyard, the cellar and the sales. She also represents her husband's Sauternes and Sainte-Croix-du-Mont wines. She wants to offer to her customer fine and elegant wines.

## Medals and awards :

Every year, the Château is awarded by several medals by the Concours General Agricole of Paris, Guide Hachette, Korantin Selection, and Los Angeles International Wine and Spirit Competition among others.

## Wines presented :

23

- 1 : Château Haut Guillebot Entre-Deux-Mers 2014
- 2 : Château Haut Guillebot Bordeaux White Cuvée Prestige 2011
- 3 : Château Haut Guillebot Bordeaux Supérieur 2010
- 4 : Château Haut Guillebot Bordeaux Supérieur Cuvée Prestige 2012
- 5 : Château Montet Bordeaux Rosé 2013
- 6 : Château Montet Bordeaux Red 2012
- 7 : Château Montet Bordeaux White 2014
- 8 : Château de Crabitan Sainte-Croix-du-Mont 2011
- 9 : Château du Grand Carrethey Sauternes 2011

## Notes :



# DOMAINE DES NOËLS

LOIRE VALLEY / Anjou, Coteaux du Layon, Crémant de Loire



Mrs Naïg POULIQUEN

Domaine des Noëls  
Lieu dit  
49380 FAYE D'ANJOU  
Tel : +33 (0)2 41 54 18 01  
Fax : +33 (0)2 41 54 30 76  
domaine-des-noels@terre-net.fr  
www.domaine-des-noels.fr

Languages : FR, EN, SP

## Technical sheet :

**Volume exported :** 5%

**Bottle/year :** 60,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 3.50 to 20

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Domaine des Noëls wine estate is located in the Loire Valley, more specifically in the Maine-et-Loire department (Anjou) in Faye d'Anjou. It is spread over the three following towns: Faye d'Anjou, Faveraye-Machelles and Thouarcé and covers 27 hectares. Fourteen wines are made and vinified on the estate, including 9 AOC wines and 1 PGI wine:

-Coteaux du Layon, -Coteaux du Layon Faye d'Anjou -Anjou Blanc -Sauvignon -Anjou Gamay -Anjou Rouge -Anjou Villages -Rosé de Loire -Cabernet d'Anjou -Crémant de Loire Blanc (Brut) -Crémant de Loire Rosé (Brut)

The estate's vines are mainly located on the Noël's hillsides and well exposed (south/south east slope). This orientation allows an early growing process of the vegetation and obtaining overripe grapes during the harvest period. Our soils are composed of schist and clay, thereby, providing our wines outstanding organoleptic qualities.

Our know-how allows us to adapt our farming methods in order to produce quality wines, with respect of the soils and the environment.

## Medals and awards :

## Wines presented :

24

- 1 : Crémant de Loire White 2012
- 2 : Crémant de Loire Rosé 2012
- 3 : Rosé d'Anjou 2014
- 4 : Cabernet d'Anjou 2014 - Rosé
- 5 : Sauvignon 2014 - White
- 6 : Coteaux du Layon Sélection 2014 - White
- 7 : Coteaux du Layon Faye 2013 - White
- 8 : Anjou Gamay 2014 - Red
- 9 : Coteaux du Layon Faye Noëlistime 2011 - Blanc

## Notes :





# VIGNERONS PROPRIETES ASSOCIES

RHONE VALLEY / AOP Côtes du Rhône, Costières de Nîmes, IGP Oc, IGP Gard



Mrs Bénédicte MOCHE  
Export Sales Manager

32 Route de la Cave  
30420 CALVISSON  
Tel : +33 (0)6 15 22 49 89  
Fax : +33 (0)4 66 01 38 85  
benedictemoche@vigneronsproprietesassocies.fr  
www.vigneronsproprietesassocies.fr

Languages : FR, EN, SP

## Technical sheet :

**Volume exported :**

**Bottle/year :** 3,500,000 bottles

**Wine making method :** Traditional -  
Sustainable agriculture - Organic

**Export price list :** From 2 to 13

**Type of wine structure :** Union of Growers

**Representation on the market :** Wholesalers

## The Winery :

1929 - Creation of a cooperative thanks to the efforts of producers in the villages of Saint Hilaire d'Ozilhan, Castillon du Gard et Valliguières.

1957 – A.O.C. Rhone Valley Classification.

1977 – Vineyards and winery infrastructures redevelopment.

1985 – One part of the vineyard acquired fame and was able to use the trademark “Rhône Valley Villages”.

1988 – Selection of wines by plot according an agro-geological survey and several exercises in micro cultivation in order to redefine the characteristics and knowledge of our land.

1993 – The extension of our range Rhône Valley wines. We offer a selection of the best wines from the area: Septentrionales, Meridionales and Côtes de Provence.

1996 – Development of our growing methods to a sustainable production.

1999 – A new step in our production system with a daily control by our quality manager.

2001- Renovation of our wine storage facility

2002 – Refurbishment of the warehouse and office space

2006 –Merger with the COSTIERES & SOLEIL vineyards: AOC Costières de Nîmes and VDP OC

2008 – Two important domains from Rhone Valley (150 hectares each one) joined us.

2010 - Takeover of Beauvoisin and Calvisson wineries.

## Medals and awards :

CGA Paris

Mâcon

Orange

Guide Hachette

Decanter

IWSC

## Wines presented :

25

- 1 : AOP Côtes du Rhône Domaine Denerieux rouge 2013
- 2 : AOP Côtes du Rhône Les Arceaux rouge 2013
- 3 : AOP Côtes du Rhône Les Arceaux rosé 2013
- 4 : AOP Côtes du Rhône Les Arceaux blanc 2013
- 5 : AOP Côtes du Rhône Villages Laudun Domaine Allégret rouge 2012
- 6 : AOP Costières de Nîmes Château Tovana rouge 2013
- 7 : IGP OC Sélection Calvisson Merlot rouge 2013
- 8 : IGP OC Sélection Calvisson Chardonnay blanc 2013
- 9 : IGP OC Sélection Calvisson Cabernet Sauvignon rouge 2013
- 10 : IGP OC Sélection Calvisson Sauvignon blanc 2013
- 11 : IGP OC Sélection Calvisson Syrah rosé 2013
- 12 : IGP OC Sélection Calvisson Viognier blanc 2013
- 13 : IGP OC Coteaux du Pont du Gard Domaine Moulin d'Eole - Les Arches rouge 2013
- 14 : AOP Languedoc Pic Saint Loup Blackcurrant rouge 2013

## Notes :

# CHAMPAGNE PETIT ET BAJAN

## CHAMPAGNE



Mrs Véronique PETIT  
Manager

10, rue d'Oger  
51190 AVIZE  
Tel : +33 (0)3 26 52 79 97  
Fax :  
veronique@champagne-petit-et-bajan.fr  
champagne-petit-et-bajan.fr

Languages : FR, EN

### Technical sheet :

**Volume exported :** 0%

**Bottle/year :** 13,000 bottles

**Wine making method :** Traditional

**Export price list :** From 20 to 26

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

### The Winery :

Richard and Veronique PETIT came from rural and wine ground. Thanks to their family they are farming more than 3 hectares of vines. Richard is from Avize Grand Cru Côte des Blancs and Véronique Verzenay from grand cru of the Montagne de Reims. They created their own brand at the end of the 2009. They really take care about their way of harvesting and making their champagnes. For these first vintages they sought the details. In fact, from the beginning to the end, wines require well know-how and a lot of attentions, because it is small details which make great wines.

### Medals and awards :

Cuvée nuit blanche: silver medal Chardonnay du monde 2013 - Coup de coeur Guide veron 2014 - 1 star guide Hachette 2014 - Coup de cœur + une capsule Guide Garnier exclusif Champagne 2014.  
Cuvée Ambrosie : Finaliste des jeunes talent

**Wines presented :**

**26**

- 1 : CHAMPAGNE BLANC DE BLANCS CUVÉE NUIT BLANCHE
- 2 : CHAMPAGNE BRUT CUVÉE AMBROSIE
- 3 : CHAMPAGNE BRUT ROSE NYMPHEA

**Notes :**



# CHÂTEAU LA MARZELLE

BORDEAUX / AOC Saint Emilion Grand Cru Classé



Mr Bart DE WINNE  
Sales Director

Mr Robert HELSMOORTEL

La Marzelle  
33330 SAINT EMILION  
Tel : +33 (0)5 57 55 10 55  
Fax : +33 (0)5 57 55 10 56  
sandrine@lamarzelle.com  
www.chateaulamarzelle.com

Languages : DE, FR, EN

## Technical sheet :

**Volume exported :** 80%

**Bottle/year :** 75,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 14.00 to 25.00

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

The vineyard of La Marzelle, Grand Cru Classé Saint-Emilion, extends 17ha. The Upper Terrace of Saint-Emilion is the old bed of the estate. The vineyard of La Marzelle shares this land with other very prestigious Crus namely Petrus in Pomerol, Cheval Blanc and Figeac in Saint-Emilion.

Only organic fertilisers are used, and they are adapted to each variety of grape and soil. We handpick the leaves in order to expose the grape clusters to the sun. Green harvesting, done by hand, is intended to result in a maximum output of 40hl/ha to ensure optimal quality.

The handpicked grapes are brought in crates to the cellar and emptied onto the first sorting table, around which stand the workers who look after the "cleaning" of the harvest. A de-stalking machine then removes the stalk and put the grapes on a vibrating table which eliminates the unripe grapes, the pieces of leaf and any petals. On the third and final sorting table, our staff focus on selecting the best black and ripe grapes. The vinification process now commences with the phase of cold maceration before fermentation, as the colouring agents are more easily extracted in a cold liquid medium. Then follows the alcoholic fermentation. The wine then undergoes malolactic fermentation in barrels. This is the beginning of the maturing phase, for which we use 225-litre barrels made of French oak. The toasting is always long and gentle, so as not to give the wine an overly wooded taste and to let the fruit express itself.

## Medals and awards :

2001 - 2002 - 2003: 1/2 finalist "Coupe des GCC de St-Emilion Vinexpo Hong Kong

2004: "One of my favorite St-Em GCC wines" Andreas Larsson, World's best sommelier

2005: 89/100 Stephen Tanzer, 90/100 Wine Spectator

2008: 17,2/20 Decanter

2009: 90/100

## Wines presented :

27

- 1 : Château La Marzelle Grand Cru Classé 2007 (Red, Still)
- 2 : Château La Marzelle Grand Cru Classé 2010 (Red, Still)
- 3 : Château Prieuré La Marzelle Grand Cru 2006 (Red, Still)
- 4 : Château Prieuré La Marzelle Grand Cru 2011 (Red, Still)

## Notes :



# DOMAINE LE LOUP BLEU

PROVENCE / Côtes de Provence, Côtes de Provence Sainte Victoire



Mr Marc DUBOIS  
Manager

Mrs Sylvie DUBOIS  
Epouse

Piconin  
13114 PUYLOUBIER  
Tel : +33 (0)6 24 05 64 75  
Fax :  
m.dubois@le-loup-bleu.com  
www.le-loup-bleu.com

Languages : EN, FR

## Technical sheet :

**Volume exported :** 0%

**Bottle/year :** 30,000 bottles

**Wine making method :** Converting organic

**Export price list :** From 4 to 6 €

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

After raising 4 kids and having stopped our businesses both in the medical and aeronautic sector, we decided on the new challenge of going back to our sources.

In 2012, we bought a 9 ha vineyard in a magnificent area on the foot of montagne Saint Victoire, near Aix en Provence. We called it Domaine du Loup Bleu.

The vineyard is totally classified AOP Côtes de Provence et AOP Côtes de Provence Sainte Victoire. It has been totally restructured and we also built a cellar.

Varietals are typical from those region: Grenache, Carignan, Syrah, Rolle and Clairette.

We were convinced to produce organic wines immediately, and we are now in the 2nd year of conversion.

## Medals and awards :

Concours Général Agricole de Paris 2013 ; médaille de bronze pour Vol de Nuit 2012.

Concours des Vins de Provence 2014 : médailles d'argent pour le rosé Croix du Sud 2013 et le rouge Croix du Sud 2012

## Wines presented :

28

- 1 : Vol de Nuit rosé 2013 Côtes de Provence
- 2 : Croix du Sud rosé 2013 Côtes de Provence Sainte Victoire
- 3 : Croix du Sud red 2013 Côtes de Provence Sainte Victoire

## Notes :





# DOMAINE DE NIZAS ET SALLELES

LANGUEDOC-ROUSSILLON / AOP Languedoc, IGP Oc



Mrs Nathalie  
ARNAUD-BERNARD  
Chief Operating Officer -  
Winemaker

Mr Bernard PORTET  
Board Member

HAMEAU DE SALLELES  
34720 CAUX  
Tel : +33 (0)4 67 90 17 92  
Fax : +33 (0)4 67 90 21 78  
nabproduction@domaine-de-nizas.com  
www.domainedenizas.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 95%

**Bottle/year :** 200,000 bottles

**Wine making method :** Sustainable  
agriculture

**Export price list :** From 3.50 to 9.00

**Type of wine structure :** Wine producer

**Representation on the market :** No customers

## The Winery :

Domaine de Nizas was created in 1998 by the Franco-American John Goelet .  
It was his first winemaking investment in France, after establishing Clos Du Val in Napa and Taltarni and Clover Hill in Australia.

By the time Languedoc was associated with high volume and low quality wines, JG wanted to demonstrate it is possible to create quality wines in the Languedoc. His trusted adviser, Bernard Portet, involved himself in identifying the appropriate parcels around Domaine Nizas would allow the creation of AOC and varietal wines. His goal was to reflect the local character, with the combination of Mediterranean scents and aromas and volcanic earth. Bernard Portet was also responsible for the initial plantings. Bernard Meunier entrusted it during 13 years before the arrival of Nathalie Arnaud-Bernard in August 2011.

Previously, Nathalie had worked in the wine industry since 1993 (and in Languedoc-Roussillon since 1998)

Nathalie has now presided over 4 harvests and achieved a series of accolades with recent vintages. John Goelet asked Philip Hanson to become Gérant of DDN in the aim to develop the brand and growing sales of the AOC Pezenas and Coteaux du Languedoc.

Philip is a long-time friend of Goelet family and has had a career in global Marketing. Bernard Portet continues to involve as an adviser in winemaking and planting decisions.

## Medals and awards :

Gold Concours des Grands Vins du Languedoc 2014 - Silver Vinalies Internationales 2014 - Silver Concours Général Agricole Paris 2014 - Silver Feminalises 2014 - Bronze Decanter 2014 - Ambassadeur Pays d'Oc Collection 2014

**Wines presented :**

- 1 : AOP COTEAUX DU LANGUEDOC WHITE 2012 DOMAINE DE NIZAS
- 2 : AOP COTEAUX DU LANGUEDOC ROSE 2013 DOMAINE DE NIZAS
- 3 : AOP COTEAUX DU LANGUEDOC RED 2010 DOMAINE DE NIZAS
- 4 : AOP LANGUEDOC PEZENAS RED 2009 LA RESERVE
- 5 : IGP OC WHITE 2013 LE MAZET DE SALLELES SAUVIGNON-VIOGNIER
- 6 : IGP OC RED 2011 LE MAZET DE SALLELES CABERNET-SYRAH

**Notes :**

DOMAINE DE  
**NIZAS**

# MAISON TRAMIER

BURGUNDY / AOC Burgundy



Mr Olivier NEGRAZ  
Export Sales Manager

Maison Tramier  
Rue de Chamerose  
71640 MERCUREY  
Tel : +33 (0)6 79 49 94 00  
Fax :  
o.negratz@maison-tramier.com  
www.maison-tramier.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 30%

**Bottle/year :** 2,000,000 bottles

**Wine making method :** Traditional

**Export price list :** From 1.60 to 110

**Type of wine structure :** Wine merchant

**Representation on the market :** /

## The Winery :

Our 172 years of experience in Pinot Noir and Chardonnay vinification, our skilled and long-established team allow us to offer wines of great quality to our customers from France but also Europe, the Americas, and Asia.

Established in 1842 by Louis Tramier, our winery has relied on:

- Some large cellars cut into the rocks where several hundreds of thousands of bottles can be aged in good conditions.
- Our family vineyards ranging from the appellations of Mercurey village up to the Grand Crus from Burgundy.

Since then, our family has shared this long-term passion for winemaking

## Medals and awards :

Wine Enthusiast (April 2013) – USA :  
Clos Vougeot Grand Cru 2009 : 93/100  
Corton Grand Cru 2009 : 92/100 + Cellar Selection  
Pommard 1er Cru 2010 : 91/100  
Volnay 1er Cru 2010 : 89/100

## Wines presented :

30

- 1 : Rocarel Red
- 2 : Rocarel White
- 3 : Romantic Chardonnay 2013
- 4 : Romantic Merlot 2012
- 5 : Tramier Cotes du Rhône Village 2012
- 6 : Tramier Julienas 2013
- 7 : Tramier Coteaux bourguignon 2013
- 8 : Tramier Bourgogne Chardonnay 2013
- 9 : Tramier Bourgogne Pinot noir 2012
- 10 : Tramier Chateau Mi-pont 2012
- 11 : Tramier Volnay 1er Cru 2011

## Notes :



# VIGNOBLES TOUTIGEAC

BORDEAUX / Bordeaux Red, White, Rosé



Mr Xavier MAZEAU  
Sales Director and Owner

Vignobles TOUTIGEAC  
Chemin de Toutigeac  
33760 TARGON  
Tel : +33 (0)5 56 23 90 10  
Fax : +33 (0)5 56 23 46 24  
vignobles@toutigeac.com  
www.toutigeac.com

Languages : FR, EN, SP

## Technical sheet :

**Volume exported :** 85%

**Bottle/year :** 550,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 2.20 to 5

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

The History of Vignoble Toutigeac began at the 12th century. At that time, the monks of St Gérard coming from the neighbor abbey called "la Sauve Majeure", founded a small community, planted vines and built a church. In those days, Toutigeac was a village with more than 200 inhabitants. The Jesus' cross, with its unsophisticated sculpture of Christ puts the date from that time.

The Mazeau family, from generation to generation, has looked after a high quality vineyard in order to produce well-rounded, fruity and generous wines, appreciating by knowledgeable and faithful clientele in France and abroad.

Charles Mallet purchased the estate in 1928; he was a wine merchant in Paris and Castillon la Bataille. His great granddaughter, Oriane Mazeau, has carried on to follow the tradition such as the last fifth generation at Château Toutigeac.

Our advantages: an exceptional site: Vineyard tours and receptions at the Castle, the Ability to sell large volumes and followed quality, immediate reactivity in the preparation of your orders, pricing policy consistent and stable over time, important experience in export, including the UK in the 80's, three brands for developing different market segments, three ranges of wines.

## Medals and awards :

Gold Medal Concours Agricole Paris

Gold Medal Gilbert & Gaillard Guide

## Wines presented :

31

- 1 : Château TOUTIGEAC Bordeaux Red 2013
- 2 : Château TOUTIGEAC Bordeaux White 2014
- 3 : Château TOUTIGEAC Bordeaux Rosé 2014
- 4 : Château TOUTIGEAC Bordeaux Red 2012 Grande Réserve 2012
- 5 : Château TOUTIGEAC Bordeaux Red 2010 - 0 de Toutigeac
- 6 : Château TOUTIGEAC Bordeaux White 2012 - X de Toutigeac
- 7 : Château Pradeau MAZEAU Bordeaux Red 2012
- 8 : Château Pradeau MAZEAU Bordeaux White 2014
- 9 : Château Pradeau MAZEAU Bordeaux Rosé 2014
- 10 : Château Pradeau MAZEAU Bordeaux Red 2012 Grande Réserve
- 11 : Chateau de Hartes Bordeaux Red 2012

## Notes :

# DOMAINE TOUR CAMPANETS

PROVENCE / AOP COTEAUX D'AIX-EN-PROVENCE



Mrs Emmanuelle BAUDE  
Winegrower

3243 route de Rognes  
13610 LE PUY SAINTE REPARADE  
Tel : +33 (0)6 89 285 801  
Fax :  
contact@domaine-tour-campanets.com  
www.domaine-tour-campanets.com

Languages : EN, FR

## Technical sheet :

**Volume exported :** 0%

**Bottle/year :** 30,000 bottles

**Wine making method :** Converting organic

**Export price list :** From 2.98 to 12.50

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

The vineyard is located in the heart of Provence, between the Luberon and the Mediterranean. There are 249ha of chalky clay soil with 79ha of vines. The vineyard presents seven grapes varieties. We mind to our conversion in organic farming.

The winemaking house is the symbol of Domaine Tour Campanets. It is a unique round tower built between 1963 and 1966.

The whole structure of this building was designed according to the golden age. It shelters concrete vats. This innovative tower allows us to use gravity law to produce our wines and we carry on working our grapes in a traditional way, using the subtle dregs, a long-term cold fermentation and managing the oxygen supply with very small additions of sulphites and chemical inputs to the soil. Our know-how allows us to produce an exceptional wine.

## Medals and awards :

**Wines presented :**

**32**

1 : Cuvée Esprit Campanets

2 : Cuvée Tour Campanets

3 : Cuvée Bois des Fées

**Notes :**



# CAVE DE RIBEAUVILLE

ALSACE / AOC Alsace & Alsace Grand Cru



Mr Marc SCHELCHER  
Export Sales Manager

CAVE DE RIBEAUVILLE  
2, route de Colmar  
68150 RIBEAUVILLE  
Tel : +33 (0)6 89 57 80 52  
Fax : +33 (0)3 89 73 31 21  
marc.schelcher@cave-ribeauville.com  
www.vins-ribeauville.com

Languages : FR, EN, DE, CN

## Technical sheet :

**Volume exported :** 40%

**Bottle/year :** 2,500,000 bottles

**Wine making method :** Sustainable  
agriculture - Organic

**Export price list :**

**Type of wine structure :** Union of Growers

**Representation on the market :** Not yet distributed in this country

## The Winery :

Created in 1895, the Cave de Ribeauvillé is the oldest group of winegrowers in France. It covers a prestigious vineyard of 253 hectares with 8 Grands Crus and a lot of terroirs of great value. A quality charter with a hand harvest, a strict yield control, and an environmental protection with an organic viticulture are values managing the estate.

## Medals and awards :

Winery of the Year 2014, Wine & Spirits  
\* \* Bettane & Desseave, guide 2015  
Gold Medal IWC 2014  
Gold Medal Decanter 2014

## Wines presented :

33

- 1 : Riesling 2013 Collection
- 2 : Pinot Gris 2013 Collection
- 3 : Gewurztraminer 2013 Collection
- 4 : Clos du Zahnacker 2010
- 5 : Riesling Grand Cru Osterberg 2011
- 6 : Pinot Gris Grand Cru Gloeckelberg 2010

## Notes :



# CHÂTEAU DE LASCAUX

LANGUEDOC-ROUSSILLON / AOC Languedoc - Pic Saint Loup



Mrs Meredith HYSLOP  
Export Sales Manager

Route du Brestalou  
34270 VACQUIERES  
Tel : +33 (0)4 67 59 00 08  
Fax : +33 (0)4 67 59 06 06  
meredith@chateau-lascaux.com  
www.chateau-lascaux.com

Languages : FR, EN, SP

## Technical sheet :

**Volume exported :** 50%

**Bottle/year :** 300,000 bottles

**Wine making method :** Organic

**Export price list :** From 2.75 to 27.50

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Château de Lascaux is an historic family-owned and operated 85 ha estate located in the Pic Saint Loup of Languedoc. Jean-Benoît is the 14th generation to make wine from his family's vineyards. We strive to make wines that are terroir-driven with very pure expression of the Languedoc and Pic Saint Loup appellations which is also why Jean-Benoît took the steps to implement organic farming in all of our vineyards. We are known for wines which are complex while also having nice balance and elegance.

## Medals and awards :

Wine Spectator - Top 100 vins du Monde (2011)  
Wine Spectator - 92 pts.  
Decanter WWA - Médaille bronze  
Bettane & Desseave - Coup de coeur  
Robert Parker - 94 pts.

## Wines presented :

34

- 1 : Domaine Cavalier Red - 2013
- 2 : Domaine Cavalier White - 2014
- 3 : Château de Lascaux - AOC Languedoc Red 2012
- 4 : Château de Lascaux - AOC Languedoc White 2014
- 5 : Château de Lascaux - AOC Languedoc Rosé 2014
- 6 : Château de Lascaux "Les Nobles Pierres" - AOC Languedoc - Pic Saint Loup 2009
- 7 : Château de Lascaux "Les Pierres d'Argent" - AOC Languedoc 2011
- 8 : Les Secrets "Bois de Tourtourel" - AOC Languedoc-Pic Saint Loup 2008
- 9 : Les Secrets "Madeleine" - AOC Languedoc-Pic Saint Loup 2008

## Notes :



# DOMAINE MUR-MUR-IUM

RHONE VALLEY / AOP Ventoux & IGP



Mr Marc PICHON  
Winegrower

1270 route de Malemort  
84380 MAZAN  
Tel : +33 (0)6 82 88 02 12  
Fax : +33 (0)4 90 69 66 00  
pichon2@wanadoo.fr

Languages : FR, EN

## Technical sheet :

**Volume exported** : 90%

**Bottle/year** : 360,000 bottles

**Wine making method** : Converting organic

**Export price list** : From 3.20 to 10.00

**Type of wine structure** : Wine producer

**Representation on the market** : Our wines are mainly sold in the USA, Denmark, China and Japan; as well as in the UK, Hong-Kong, Germany, Belgium, Holland, Canada, Switzerland, Thailand, etc...

## The Winery :

Marc & Anne Pichon took over Domaine Mur-Mur-ium in 2008 and since have made some majors changes, extending the vineyards, implementing the processes in the cellar and cultivating under organic farming method.

Wines produced at Domaine Mur-Mur-ium disclose a large choice of different styles but always with strong personalities and full intensity. Both the red and white wines are hand-harvested at optimum maturity and vinified using different methods in stein-less steel, cements and new oak vats.

We believe that our niche products can bring a large consensus among consumers when time has come to enjoy discovering new style and enjoy new experience as long as they taste rich, complex and authentic.

## Medals and awards :

## Wines presented :

35

- 1 : Ventoux White Le Retour 2012/13
- 2 : Viognier 2013 Vin de Pays du Vaucluse - White
- 3 : Roussanne 2012/13 Vin de Pays du Vaucluse - White
- 4 : Ventoux Rosé Le Retour 2014
- 5 : Ventoux Red Le Retour 2012/13
- 6 : Ventoux Red Cuvée Anne 2010/11
- 7 : Ventoux Red Extrem 2010
- 8 : Merlot Elixir 2012 Vin de Pays du Vaucluse - Red
- 9 : Grenache Grandiose 2012 - Red
- 10 : Syrah Sublime 2010/11 - Red
- 11 : Vermentino 2014

## Notes :



# DOMAINE COSTE CAUMARTIN

BURGUNDY / Pommard



Mr Jérôme SORDET  
Winegrower

Mrs Marie-Cécile SORDET  
Winegrower

2 rue du Parc  
21630 POMMARD  
Tel : +33 (0)3 80 22 45 04  
Fax : +33 (0)9 70 61 53 67  
domaine@costecaumartin.fr  
www.costecaumartin.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 45%

**Bottle/year :** 65,000 bottles

**Wine making method :** Traditional

**Export price list :** From 6.4 to 26.00

**Type of wine structure :** Wine producer

**Representation on the market :** EL VINO CO LTD LONDON JULIAN WHITE AGENCIES LONDON VINOHRAD WINES LONDON

## The Winery :

The Domaine Coste Caumartin is located in Pommard, in the little kingdom of Montjeu, which is the ancient district of the village at the time of the Dukes de Bourgogne (from 1000 to 1400). Our buildings go back to the beginning of 17th century.

The Domain become the family property with the wedding of Antoine Coste in 1793.

A century later, the domain had already built a strong reputation with a great deal of medals such as the Gold Medal at the Paris World Fair in 1900.

In 1988, the Domain underwent a revival with Jérôme Sordet. He has dedicated himself everyday to the family's vineyard. This daily working has allowed the Domaine Coste Caumartin to rise to the top of the prestigious Pommard appellation. The "Pommard 1er Cru "Le Clos des Boucherottes" testifies to this success.

Between 1995 and 1997, the domain got bigger, from 9 to 12 hectares and new appellations: Bourgogne Hautes Côtes de Beaune, Saint-Romain and Beaune 1st cru.

In 1998, a new cellar and a wine storehouse of 400 m<sup>2</sup> were built to fit the increase of the production. However, our vinification has always stayed traditional.

## Medals and awards :

Bourgogne Chardonnay 2012 : Gold Medal, Guide Gilbert & Gaillard 2015  
Beaune 1er Cru « Les Chouacheux » 2012: Gold Medal Guide Gilbert & Gaillard 2015  
Pommard 1er Cru « Les Fermiers » 2011: Gold Medal, Guide Gilbert & Gaillard 2014

## Wines presented :

36

- 1 : Bourgogne Chardonnay White 2012
- 2 : Saint Romain Sous le Chateau White 2013
- 3 : Bourgogne Pinot noir Red 2013
- 4 : Pommard red 2013
- 5 : Pommard La Rue au Port Red 2013
- 6 : Beaune 1er cru Les Chouacheux Red 2012
- 7 : Pommard 1er Cru Les Fremiers Red 2011
- 8 : Pommard 1er Cru Clos des Boucherottes Red 2011

## Notes :



# CHAMPAGNE DAUBANTON ET FILS

CHAMPAGNE



Mr Jean-Jacques  
DAUBANTON  
Winegrower

Mrs Monique DAUBANTON

21, rue dela Haute Fontaine  
RIZAUCOURT  
52330 COLOMBEY LES DEUX EGLISES  
Tel : +33 (0)3 25 01 50 80  
Fax : +33 (0)3 25 01 69 90  
champagne.daubanton@wanadoo.fr  
www.champagne-daubanton.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 5%

**Bottle/year :** 35,000 bottles

**Wine making method :** Sustainable  
agriculture

**Export price list :** From 14 to 30

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Monique and Jean-Jacques have been established in Rizaucourt since 1982, where they have planted their first patch of vines. The first champagne bottle was sold in 1990. Since then, several working years have been gone by and all the family, including the children Amélie, Clément and Victorien has contributed to widen the estate.

## Medals and awards :

Les Lauriers d'Or Européens en 1996 pour la cuvée VICTORIEN 1992

## Wines presented :

37

- 1 : BRUT TRADITION
- 2 : BLANC DE NOIRS
- 3 : BLANC DE BLANCS
- 4 : ROSE
- 5 : PRESTIGE
- 6 : MILLESIME 2007 cuvée VICTORIEN
- 7 : MILLESIME 2008 cuvée VICTORIEN

## Notes :



# DOMAINE CLAIR MOREAU

LOIRE VALLEY / AOC Muscadet Sèvre & Maine sur Lie



Mr Edouard MASSART  
Winegrower

7, La Petite Jaunaie  
44690 CHATEAU THEBAUD  
Tel : +33 (0)2 40 06 61 42  
Fax :  
domaine@clairmoreau.fr  
www.clairmoreau.fr

Languages : FR, EN

## Technical sheet :

**Volume exported** : 5%

**Bottle/year** : 40,000 bottles

**Wine making method** : Traditional -  
Sustainable agriculture

**Export price list** : From 3 to 6

**Type of wine structure** : Wine producer

**Representation on the market** : London

## The Winery :

Domaine Clair Moreau has been producing wine for more than 100 years. The vineyard is located in the South of Nantes, close to the Loire river.

We cultivate 5 grape varieties on 17ha : Melon (Muscadet), Folle Blanche (Gros Plant), Gamay, Cabernet Sauvignon and Cabernet Franc.

Domaine Clair Moreau is well-known for its fine wines : Muscadet, Cru, Loire Valley red and rose, Gros Plant as well as sparkling wines. Our Muscadets benefit from our long experience of the "on lees" maturing : freshness, fruitiness and minerality are the characteristics of our wines. They demonstrate a good ageing potential (like our Cru Château-Thébaud 2010) : after few years, they develop delicate aromas. They can be served with sea food, cooked fishes white meats and cheese.

## Medals and awards :

Gold Medal Paris (2014), 2 stars - Hachette Guide (2015)

Silver Medal Paris (2013), many medals in regional competitions (Nantes, Angers) in 2014, 2013 and before.

## Wines presented :

38

- 1 : Cru Château-Thébaud - White - 2010
- 2 : Muscadet sur Lie - White - 2012 - Clos de la Vieille Chaussée
- 3 : Muscadet sur Lie - White - 2012 - Hermitage
- 4 : IGP Val de Loire - Red - 2012 - Cabernet Sauvignon

## Notes :



# DOMAINE ALAIN GEOFFROY

BURGUNDY / AOC Chablis



Mr Pascal SAILLEY  
Export Sales Manager

4 rue de l'équerre  
89800 BEINE  
Tel : +33 (0)3 86 42 43 76  
Fax : +33 (0)3 86 42 13 30  
pswine@wanadoo.fr  
www.chablis-geoffroy.com

Languages : FR, EN, D

## Technical sheet :

**Volume exported :** 75%

**Bottle/year :** 400,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 5.00 to 24.00

**Type of wine structure :** Wine producer

**Representation on the market :** Contact us for further information

## The Winery :

Domaine Alain Geoffroy is one of the oldest family estates in Chablis. We have 50 hectares of vineyard where we produce fresh and fruity Chablis wines with a good mineral character. We work in the respect of tradition. Many competitions have rewarded our wines.

## Medals and awards :

Guide Hachette 2015 : 2 « Coups de Cœur »  
Guide Hachette 2014 : 1 « Coup de Cœur »  
-10 Gold medals / 10 Silver medals / 14 Bronze medals in the last past 5 years (Paris, Mâcon, International Wine Challenge, Meilleurs Chardonnay du Monde,...)

## Wines presented :

39

1 : Petit Chablis 2013

2 : Chablis 2013

3 : Chablis 1er Cru Vau-Ligneau 2013

4 : Chablis 1er Cru Beauroy 2012

## Notes :

*Chablis*



ALAIN GEOFFROY

# DOMAINE R. DUBOIS & FILS

## BURGUNDY



Mr Pascal SAILLEY  
Export Sales Engineer

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21700 PREMEAUX PRISSEY  
Tel : +33 (0)3 80 62 30 61  
Fax : +33 (0)3 80 61 24 07  
contact@domaine-dubois.com  
www.domaine-dubois.com

Languages : FR, EN

### Technical sheet :

**Volume exported :** 30%

**Bottle/year :** 100,000 bottles

**Wine making method :** Traditional

**Export price list :** From 4.60 to 60

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

### The Winery :

In 1898, Louis DUBOIS become the owner of the first parcel and then, his son, Robert, devoted his life to the vineyards. He began to expand the area acquiring its first plot of Nuits 1er Cru. From 1964, Regis DUBOIS expanded the vineyard, diversified appellations and worked to welcome guests in the cellar. His children, Beatrice and Raphael took over the reins and now exploit about 23 hectares in the Côte de Nuits and Côte de Beaune.

This latest generation of Dubois family shows an unusual collaboration between sister and brother. Béatrice, winemaker, takes care of the vinification with passion and Raphaël is responsible for the wine growing and marketing wines.

The brother & sister duet found the well balance in the daily winemaking tasks. This unique complicity comes in addition to the knowledge transmitted through generations. Our unique soils in the world and the respect of nature allow us to offer you elite wines.

Our vision of Burgundy wines gives you within our 20 different appellations fruity wines for an immediate pleasure or deep and intense wines for ageing.

### Medals and awards :

Tastevinage Spring 2014 on 2 of our white wines

## Wines presented :

39

- 1 : Coteaux Bourguignons White 2013
- 2 : Côte de Nuits Villages White 2013 Les Monts de Boncourt
- 3 : Bourgogne Red Old Vineyard 2013
- 4 : Savigny les Beaune Red 2012
- 5 : Vosne Romanée Red 2012 Les Chalandins
- 6 : Nuits Saint Georges Red 2012
- 7 : Savigny 1er Cru Red 2012 Les Narbantons
- 8 : Nuits 1er Cru Red 2012 Les Porêts Saint Georges

## Notes :



# MAISON CARLES

BORDEAUX / Saint Emilion Grand Cru



Mrs Marion VESQUE  
Export sales manager

Mr Gilles CARLES  
Owner and sales manager

Château Panet  
33330 SAINT CHRISTOPHE DES BARDES  
Tel : +33 (0)6 95 73 84 83  
Fax :  
m.vesque@maison-carles.fr  
www.maison-carles.fr

Languages : FR, EN, SP

## Technical sheet :

**Volume exported :** 5%

**Bottle/year :** 40,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 9.50 to 11.50

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

The winery Maison Carles is made up of several estates and produces Saint Emilion Grand Cru and Pomerol wines. The Carles Family has been a wine producer in Saint-Emilion for nearly 200 years and focuses exclusively on high quality wines. The estates vineyards stretch over 45 hectares in total. The grape varieties are consisted of 80% Merlot and 20% Cabernet Franc. The average age of the vines is 35 years old.

We use environmental-friendly viticulture methods and Jean-Philippe Fort, one of the most famous oenologists from Michel Rolland's team, has been our wine-making consultant since 2000.

- Château Coudert was bought by the family in 1961. The vineyard of 5 hectares is situated on a slope of Saint-Christophe des Bardes in the Saint-Emilion Grand Cru appellation area. The soil is calcareous clay. The wine is powerful, rich and concentrated. It is well-balanced and rounded with soft tannins.

- Chateau Haut-Fonrazade is a 4 hectares property located in Saint-Emilion, with great sun exposure and is situated on sandy grounds. The wine is both woody and fruity, with a complex and expressive nose.

## Medals and awards :

Concours Mondial of Brussels, Hachette Guide

Haut-Fonrazade 2009: Silver medal in the Concours Mondial of Brussels 2012

Coudert 2008: star in Hachette Guide in 2012

Coudert 2009: star in Hachette Guide in 2013

## Wines presented :

40

- 1 : Château Coudert, red, millésime 2005
- 2 : Château Coudert, red, millésime 2009
- 3 : Château Coudert, red, millésime 2010
- 4 : Château Haut-Fonrazade, red, millésime 2008
- 5 : Château Haut-Fonrazade, red, millésime 2009
- 6 : Château Haut-Fonrazade, red, millésime 2010

## Notes :

*Maison Carles*

# CHATEAU AURIS - LES BUGADELLES

LANGUEDOC-ROUSSILLON / AOC Corbières, IGP Pays d'Oc



Mrs Beatrice PFISTER  
Export Sales Engineer/  
Sales Executive

Mr Axel DE WOILLEMONT  
Sales Director

MAISON ALBERT  
Domaine de Bonne Source rouge de Gruissan  
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Tel : +33 (0)674 316 587  
Fax : +33 (0)468 902 728  
beatrice.pfister@les-bugadelles.com  
les-bugadelles.com - chateau-auris.com

Languages : EN, FR, ALL, IT, CH

## Technical sheet :

**Volume exported :** 20%

**Bottle/year :** 300,000 bottles

**Wine making method :** Converting organic - Organic

**Export price list :** From 2.20 to 5.50 €

**Type of wine structure :** Wine producer

**Representation on the market :** Not distributed yet. We are looking for distributors and importers.

## The Winery :

JC Albert is the owner of two magnificent estates in Languedoc: Chateau AURIS (AOP Corbières) and Domaine Les Bugadelles (IGP Pays d'OC).

The both are located between Narbonne and the Mediterranean.

Les Bugadelles is the name of a sheepfold located in the heart of the estate, situated on the hills of la Clape. Leaving for more than a century, the estate was renovated in 2004 when Mr JC Albert purchased it.

Aiming for excellence, the best terroirs were identified and cleared for the plantation of vines (40 ha), olive and fruit trees (30 ha) as well as truffle oak trees.

Since the beginning, we have focused on agricultural practices respecting our regional identity, our environment and eco-responsible concept: agropastoralism with 250 sheeps on the estate. Our goal is to produce authentic wines with a Mediterranean identity.

The new cellar was built in 2012 in the rock, this one enables us to treat our precious berries with a lot of care (use of gravity, temperature control, perfect hygiene and soft extraction). All the wines and the olive oil have been certified organic since 2012. Chateau AURIS is located on the exceptional fresh soil of Fontfroide. The vineyard is 40 years old and produces high quality wines in the three kinds of colors and organic conversion. The wines are rewarded each year with many medals and are cited in the main guides. We are looking for distributors or importers.

## Medals and awards :

Guide Hachette 2014 (2\*\* Stars) - Concours Général Agricole Paris (Silver 2011, Gold & Silver 2013 - Gold and Silver 2014) - Decanter 2012 (Silver) - Sud de France 2012 (Silver) - Vignerons Indépendants 2013 (Gold) Millésime Bio 2015

## Wines presented :

41

- 1 : Chateau Auris Red 2012 AOC Corbieres Silver Medal Paris 2014
- 2 : Chateau Auris Rosé 2014, AOC Corbières
- 3 : Chateau Auris White 2013/2014, AOC Corbieres Silver Medal Paris 2014
- 4 : Domaine Les Bugadelles Red 2012, IGP Pays d'Oc
- 5 : Domaine Les Bugadelles White 2011/2012, IGP Pays d'Oc Méd Argent Decanter 2012
- 6 : Domaine les Bugadelles Renaissance rosé 2013 IGP Pays d'Oc
- 7 : Bergerie des Bugadelles Red 2012, IGP Pays d'Oc
- 8 : Bergerie des Bugadelles Rosé 2014, IGP Pays d'Oc
- 9 : Bergerie des Bugadelles White 2013, IGP Pays d'Oc
- 10 : Saint Julien des Bugadelles red 2012, IGP Pays d'Oc
- 11 : Péché Mignon ( Muscat doux) natural sweet wine 2013
- 12 : Domaine St Julien d'Auris Red 2011 AOC Corbieres Gold Medal Macon 2012
- 13 : Roussanne IGP Pays d'Oc 2013
- 14 : Domaine Berantel Chardonnay 2013 AOP Corbières
- 15 : Grenache white 2012 IGP Pays d'Oc
- 16 : Sauvignon 2013 IGP Pays d'Oc
- 17 : Chardonnay 2013 IGP Pays d'Oc
- 18 : Saint Julien des Bugadelles red 2012 IGP Pays d'Oc
- 19 : Saint Julien d'Auris red 2012 AOP Corbières
- 20 : Syrah 2013 IGP Pays d'Oc

## Notes :



# DOMAINE DU MOULIN CAMUS

LOIRE VALLEY / AOC Muscadet Sèvre et Maine sur Lie



Mr François  
HUTEAU-BOULANGER  
Winegrower

Mrs Catherine  
HUTEAU-BOULANGER  
Winegrower

41, rue Saint Vincent  
44330 VALLET  
Tel : +33 (0)2 40 33 93 05  
Fax : +33 (0)2 40 36 29 26  
domainedumoulincamus@wanadoo.fr  
www.huteau-boulanger.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 15%

**Bottle/year :** 350,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :**

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in GB

## The Winery :

The Domain du Moulin Camus is located in Vallet, a village in the heart of Muscadet Sèvre and Maine area.

Catherine and François, the owners, are fascinated by the Melon de Bourgogne, the emblematic grapes of this region.

Over the vintages, they are telling us their passion for the Melon de Bourgogne, its soil and the respect of traditions. Their know-how has been rewarded in several competitions:

- The cuvée "Domaine du Moulin Camus Muscadet Sèvre & Maine sur Lie 2013" Bronze medalist in Paris in 2014 for its flavours of exotic fruits, mango, and by its richness in the mouth with also tonic and freshness.

- The "Clos Perraud Muscadet Sèvre & Maine sur Lie 2012" old vine, gold medalist in Paris in 2013. François' grandfather planted this vineyard. Its exceptional soil gives a very rich wine with a mineral, delicacy and generosity taste. It is the first vintage for this cuvee.

They also produce, IGP Val de Loire wines qualified of gourmet wines. The white is made with Chardonnay, the Rosé with Cabernet Sauvignon and the reds with Cabernet Franc, Merlot and Gamay. The grapes are picked when they reach strong maturity and red wines are soaked a few days without sulfur.

François also manages FB Vins Diffusion; this structure distributes wines from the Loire Valley. It is an easiest way for buyers: one point of collection, one invoice, and one interlocutor.

## Medals and awards :

- Gold Medal in Paris: Muscadet Sèvre & Maine /Lie Clos Perraud, Old Vines, 2012
- Guide Hachette des Vins 2015, 2 stars : IGP Chardonnay Domaine du Moulin Camus 2013
- Bronze Medal in Paris : Muscadet Sèvre & Maine /Lie Domaine du Moulin 2013

## Wines presented :

42

- 1 : Muscadet Sèvre et Maine sur Lie 2012/2013 White Clos Perraud
- 2 : Muscadet Sèvre et Maine sur Lie 2013/2014 White Domaine du Moulin Camus
- 3 : IGP Loire Chardonnay 2014 White
- 4 : IGP Loire Merlot 2014 Red
- 5 : IGP Loire Gamay 2014 Red
- 6 : IGP Loire Cabernet Franc 2014 Red
- 7 : Tour Impériale Brut Nature Méthode Traditionnelle White
- 8 : Bulle Privée Brut Nature Méthode Ancestrale White
- 9 : IGP Loire Rosé du Moulin Camus 2014
- 10 : Sancerre White 2013 Domaine Naudet
- 11 : Cabernet d'Anjou Rosé 2014 Domaine de la Petite Roche
- 12 : St Nicolas de Bourgueil Red 2012 Domaine Bruneau Dupuy
- 13 : Saumur Champigny Red 2013 Domaine des Coutures
- 14 : Coteaux du Layon White 2013 Domaine du Chatellier
- 15 : and other wines from the Loire Valley

## Notes :



# DOMAINE JULIEN MASQUIN

RHONE VALLEY / Châteauneuf-du-Pape



Mr Julien MASQUIN  
Managing Director

1408 Chemin Saint Dominique  
84350 COURTHEZON  
Tel : +33 (0)6 22 92 01 07  
Fax : +33 (0)4 90 70 53 05  
julien@domainemasquin.com  
<http://www.domainemasquin.com/>

Languages : FR, EN

## Technical sheet :

**Volume exported :** 30%

**Bottle/year :**

**Wine making method :** Traditional -  
Sustainable agriculture

**Export price list :** From 4.40 to 13.20

**Type of wine structure :** Wine producer

**Representation on the market :** La Marchande [www.lamarchande.co.uk](http://www.lamarchande.co.uk)

## The Winery :

New Châteauneuf-du-Pape in the United Kingdom!

In 1936 Paul Masquin, Julien's grandfather, acquired his first vines in Châteauneuf-du-Pape with passion. The young and dynamic Julien, took over the winery in 1998 after had worked for the prestigious Domaine du Vieux Télégraphe.

The coincidence is that some Julien's vines are located on one of the best soil of Chateauneuf, called "La Crau", often synonym of "Vieux Télégraphe".

With 20 ha of vines, Julien Masquin is able to show a perfect picture of the Châteauneuf du Pape vineyard combining rolled pebbled soils from La Crau with sandy soils from Pignan.

## Medals and awards :

Châteauneuf-du-Pape Montplaisir Red 2009: 92Pts Wine Spectator, 4\*\*\*\*Decanter Magazine

Châteauneuf-du-Pape Mémora 2009: 91pts Wine Spectator

Chateauneuf Du Pape Montplaisir White 2009: 1\* Guide Hachette

## Wines presented :

43

- 1 : Côtes du Rhône White 2013 "Humeur"
- 2 : Châteauneuf-du-Pape White 2010 "Montplaisir"
- 3 : Côtes du Rhône Red 2013 "Humeur"
- 4 : Châteauneuf-du-Pape Red 2012 "Mémora"
- 5 : Châteauneuf-du-Pape Red 2011 "Montplaisir"

## Notes :



# DOMAINE PECH DE LUNE

LANGUEDOC-ROUSSILLON / AOP Saint Chinian



Mr Kevan RUSSELL  
Winegrower

Place Louis Pasteur  
34360 VILLES PASSANS  
Tel : +33 (0)4 67 93 44 35  
Fax : +33 (0)4 67 93 44 35  
pechdelune@gmail.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 20%

**Bottle/year :** 30,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 3.40 to 5.80

**Type of wine structure :** Wine producer

**Representation on the market :** Santé Wines Import - Wells - Somerset

## The Winery :

Our drive to set up an important project and our love for Villespassans terroir are the main factors at the origin of the estate. It was created in 2006, situated on a limestone plateau, at 250 meters elevation and located in the southwest of the appellation.

The estate spreads over 9 hectares, it is composed of several kinds of grapes such as Syrah, Grenache, Carignan and Cinsault. Plots are localized around the village on red limestone soil and dolomitic gravel. These features, allow us to product harmonious blends.

In order to make wines, giving us a full expression of our terroir, we have decided to use only sustainable methods: no chemical weed-killer, we restrict at the minimum phytosanitary treatment and only manual harvest.

## Medals and awards :

Guide Hachette 2015  
Guide des meilleurs vins a petits prix 2015  
guide Dussert - Gerber 2015

## Wines presented :

44

- 1 : Cassiopée 2012 - Grenache Cinsault
- 2 : Equinoxe 2012 - Syrah Grenache Carignan
- 3 : L'Espace d'un Moment 2012 - Syrah Grenache Aged in oak Barrels

## Notes :



# ANTOINE SIMONEAU

LOIRE VALLEY / AOP Touraine



Mrs Carine  
SIMONEAU-SAINSON  
Manager

Mr Alexandre ZAVATTIN  
Export Assistant

21 rue des vignes  
41400 SAINT GEORGES SUR CHER  
Tel : +33 (0)2 54 71 36 14  
Fax : +33 (0)6 73 10 31 88  
contact@antoinesimoneau.com  
www.antoinesimoneau.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 40%

**Bottle/year :** 600,000 bottles

**Wine making method :** Traditional

**Export price list :** From 2.50 to 6

**Type of wine structure :** Wine producer

**Representation on the market :** /

## The Winery :

Located in the heart of the Châteaux of Loire Valley, our family winery has been passed down through the generations since 1790.

Today, Sébastien Paris and Carine Simoneau cultivates a 52 hectares vineyard, planted mainly with sauvignon blanc, gamay, cabernet franc, chenin and classified AOP Touraine.

Our wine growing is aiming to produce wines according to grape variety and also sparkling wines.

We seek an harmonious combination of modernity and tradition giving wines which show the best aspects of this area...

## Medals and awards :

-IWSC silver and outstanding sauvignon

-Concours mondial 2012 Sauvignon: silver

-Or gilbert et gaillard: Brut blanc, pinot, côtel,

-IWSC Bronze & Decanter World Wine Awards 2010 & International Wine Challenge Rosé de loire .

## Wines presented :

- 1 : AOP Touraine Sauvignon "Réserve" 2014
- 2 : Vin de Pays du Val de Loire Sauvignon Blanc 2014
- 3 : AOP Rosé de Loire 2014
- 4 : AOP Touraine Chenonceaux 2012
- 5 : AOP Touraine Méthode Traditionnelle Brut White
- 6 : AOP Touraine Méthode Traditionnel Brut Rosé
- 7 : Méthode Traditionnelle Red
- 8 : Vin de Pays du Val de Loire Côt 2012
- 9 : Vin de Pays du Val de Loire Cabernet Franc 2012
- 10 : Vin de Pays du Val de Loire Pinot Noir 2012
- 11 : Vin de France Blanc Acacia 1/2 sec
- 12 : Vin de France Rose Fleur de vigne 1/2 sec
- 13 : Vin de France Blanc "Délice de la cave" 1/2 sec
- 14 : Méthode traditionnelle Blanc 1/2 sec
- 15 : Méthode traditionnelle Rosé 1/2 sec
- 16 : AOP Touraine Méthode traditionnelle Brut Blanc "Prestige"
- 17 : AOP Touraine Sauvignon "Classique" 2014

## Notes :



# CHÂTEAU LES GRAVES DE VIAUD

BORDEAUX / AOP Bordeaux, Côtes de Bourg



Mr Philippe BETSCHART  
Winegrower

1 Lieu-dit Viaud  
33710 PUGNAC  
Tel : +33 (0)6 73 18 28 12  
Fax :  
philippe@lesgravesdeviaud.fr  
<http://www.lesgravesdeviaud.fr>

Languages : FR, EN

## Technical sheet :

**Volume exported :** 45%

**Bottle/year :** 75,000 bottles

**Wine making method :** Converting organic -  
Organic - Biodynamics

**Export price list :** From 4.20 to 6.5

**Type of wine structure :** Wine producer

**Representation on the market :** Looking for distributor / importer for wine shops, restaurants ...

## The Winery :

The estate first began in 1850 and has been mentioned in the *Féret* since 1875. From 1945 to 1993, the grapes harvested on the estate contributed to the Pugnac's collective winery. In 1994, the new owners built a new wine caves so that they could produce their own wine. The wine was mentioned in *Les Grands Vins de France* magazine from its very first harvest. It went on to earned 11 medals over the following years.

In 2010, Philippe Betschart and his family took over the property. Betschart comes from a family of a long line of Bordeaux merchants. In taking over the estate, the family is not only getting back to its roots, but is looking ahead to the future; their first goal is to transform the estate into an organic and biodynamic winery. The wine is still one of the leader of the Côtes de Bourg appellation

## Medals and awards :

Guide Hachette 2002, 2003, 2004 \*, 2005 \*\*, 2007 \*, 2008, 2011, 2012, 2014.  
more than 10 awards these last 4 years

**Wines presented :**

**46**

- 1 : Réserve 2010
- 2 : Prestige 2010
- 3 : Terroir 2011
- 4 : Les Cadets 2012

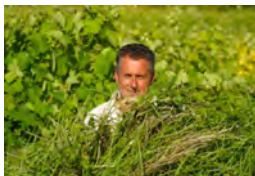
**Notes :**



CHÂTEAU  
**LES GRAVES DE VIAUD**  
BORDEAUX, CÔTES DE BOURG

# DOMAINE DES PASQUIERS

RHONE VALLEY / AOC Gigondas, Côtes du Rhône Villages Sablet, Côtes du Rhône Villages Plan de Dieu, Côtes du Rhône, Vin de pays de Vaucluse



Mr Philippe LAMBERT  
Winegrower

Mrs Michèle LAMBERT

Route d'Orange  
84110 SABLET  
Tel : +33 (0)4 90 46 83 97  
Fax : +33 (0)4 90 46 83 97  
domainedespasquiers@terre-net.fr  
www.domainedespasquiers.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 60%

**Bottle/year :** 150,000 bottles

**Wine making method :** Converting organic - Organic

**Export price list :** From 2.00 to 13.30

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Our estate was created in 1935 by our grandfather. We are the third generation working on the estate. The vineyard covers 87 hectares spread on the area of "Plan de Dieu", Violès, near the « Dentelles de Montmirail » and Sablet, a small town along the border of Gigondas. We are located in the Rhône valley, about 40 kms from Avignon.

Over the last years we have restructured the vines and we have planted syrah (for the colour and the aromas) and mourvedre (for the tannic structure). Today we have 50% grenache, 30% syrah, 10% mourvèdre, 5% cinsault and 5% merlot. Since 2010 we have been in organic conversion and our vintage 2013 will be our first vintage certified organic.

On average, the vines are 30 years old but we still have 60-year old vines. We keep them because the grapes give wines for ageing.

## Medals and awards :

Gold medal for PLAN DE DIEU 2012 in tasting competition Orange 2012  
Gold medal for PLAN DE DIEU 2012 in tasting competition Vinsobres 2013  
Gold medal for SABLET 2012 in tasting competition Orange 2013  
Revue Vin de France Sablet  
Hachette 2015  
Bettane

## Wines presented :

47

- 1 : Gigondas Red 2013
- 2 : L'Envy 2011
- 3 : Côtes du Rhône Villages Plan de Dieu Red 2012
- 4 : Côtes du Rhône Villages Sablet Red 2012
- 5 : Côtes du Rhône Red 2012
- 6 : Vin de Pays de Vaucluse Red 203
- 7 : Côtes du Rhône Villages Sablet Prestige Red 2011

## Notes :





# VGC VERONIQUE GÜNTHER CHEREAU

LOIRE VALLEY / AOC Muscadet Sèvre et Maine sur Lie, IGP Vin du Val de Loire Chardonnay



Mrs Véronique GÜNTHER  
CHEREAU  
Winegrower

Mr Philippe GÜNTHER

Le Coing  
44690 SAINT FIACRE SUR MAINE  
Tel : +33 (0)2 40 54 85 24  
Fax : +33 (0)2 51 71 61 65  
export@vgc.fr  
www.vgc.fr

Languages : FR, EN, DE

## Technical sheet :

**Volume exported :** 50%

**Bottle/year :** 350,000 bottles

**Wine making method :** Sustainable agriculture - Converting organic - Organic

**Export price list :** From 2.65 to 5.55

**Type of wine structure :** Wine producer

**Representation on the market :** /

## The Winery :

Vintners for many generations, it is now Véronique Günther Chéreau and her daughter Aurore oenologist, who manage the Estate. We develop terroir wines, from tradition to innovation. We adopted many years ago, a program of reasoned combat against the diseases of the vineyard, and when appropriate, organic viticulture.

The production is vinified by parcel. Each parcel corresponds to one definite tank.

Our reputation is based on our high quality wines, with their aging potential, and our village appellations.

We are well quoted in all french wine guides : Bettane et Desseauve, Revue des Vins de France, Gault et Millau, Gilbert et Gaillard, Dussert Gerbert. We are regularly awarded at the Concours de Paris, Nantes, Angers, Bruxelles,etc.

## Medals and awards :

Château de la Gravelle 2013:

-Commended International Wine Challenge 2014

-Bronze Liger Angers 2014

Château de la Gravelle Gorges 2010:

-Gold Medal Mondial Bruxelles 2014

-15/10 in Bettane et Desseauve 2015

Les Petits Jupons 2013:

-15/20 in Gault et Millau

Grand Fief de la Grand Cormeraie 2013 :

-14/20 in Bettane et Desseauve 2015

Monnières Saint Fiacre 2010 :

-14/20 in Bettane et Desseauve 2015 for 2009

-Gold Medal Mondial Bruxelles 2014 for 2009

## Wines presented :

48

- 1 : Muscadet de Sèvre et Maine sur lie - White - Greniers du Moulin du Coing 2013
- 2 : Muscadet de Sèvre et Maine sur lie - White - Château de la Gravelle 2013
- 3 : Muscadet de Sèvre et Maine sur lie - White - Château de la Gravelle cuvée Don Quichotte 2012
- 4 : Muscadet de Sèvre et Maine sur lie - White - Les petits Jupons 2013
- 5 : Muscadet de Sèvre et Maine sur lie - White - Clos des Chapelles 2013
- 6 : Muscadet de Sèvre et Maine sur lie - White - Grand Fief de la Cormeraie 2013
- 7 : Muscadet de Sèvre et Maine sur lie - White - Grand Fief de la Cormeraie, Grande Réserve 2012
- 8 : Muscadet de Sèvre et Maine sur lie - White - Colombier de Saint Fiacre 2013
- 9 : Muscadet de Sèvre et Maine appellation communale - White - Château de la Gravelle Gorges 2010
- 10 : Muscadet de Sèvre et Maine appellation communale - White - Monnières Saint Fiacre 2010
- 11 : Vin de Pays - White - Chardonnay Le Fresnay 2013
- 12 : Vin de Pays - White - Chardonnay Le Fresnay 2014

## Notes :

# CHATEAU DE SAINT PEY

BORDEAUX / AOC Saint Emilion Grand Cru



Mrs Sandrine TILLET  
Export Sales Manager

CHATEAU DE SAINT-PEY  
33330 SAINT-PEY D'ARMENS  
Tel : +33 (0)5 57 47 15 25  
Fax :  
contact@chateau-saintpey.com  
www.chateau-saintpey.com

Languages : FR, EN

## Technical sheet :

**Volume exported** : 35%

**Bottle/year** : 85,000 bottles

**Wine making method** : Sustainable agriculture

**Export price list** : From 9 to 9.50

**Type of wine structure** : Wine producer

**Representation on the market** : We are looking for an importer

## The Winery :

Since 1744, Château de Saint-Pey has been the property of Musset family. In 2011, the vineyard was passed down to Clarence Grosdidier and Frédéric Stevenin. It was completely refurbished in the respect of Saint-Emilion terroir. 17ha of the vineyard is in Saint Emillion Grand Cru appellation. The vineyard is made up of 30 plots, each one is molding according their features and harvesting when grapes reach maturity. Our cellar master and our oenologist take care to respect traditional wine making process, to favor the natural thriving of our terroir and the richness of our soil.

Our philosophy is focused on the environmental respect: plowing soil, limiting treatments to the minimum, observing and being compatible with nature.

Fine and complex wines with fruity aromas, Chateau de Saint Pey wines can be kept between 5 and 8 years.

## Medals and awards :

Château de Saint Pey 2011 Bronze Medal Vins de Bordeaux en 2013 competition

Primeurs 2012 89 James Suckling  
14.5 Dupont le Point

## Wines presented :

49

- 1 : Château de Saint Pey 2010
- 2 : Château de Saint Pey 2011
- 3 : Château de Saint Pey 2012

## Notes :



# CHÂTEAU DU FRESNE

LOIRE VALLEY / AOP Anjou



Mr David MAUGIN  
Winegrower

Mrs Emilie BROSELLIER  
Sales Assistant

25 Bis Rue des Monts  
49380 FAYE D'ANJOU  
Tel : +33 (0)2 41 54 30 88

Fax :  
contact@chateaudufresneanjou.com  
www.chateaudufresneanjou.com

Languages : FR, EN

## Technical sheet :

**Volume exported** : 1%

**Bottle/year** : 400,000 bottles

**Wine making method** : Sustainable  
agriculture

**Export price list** : From 4 to 6

**Type of wine structure** : Wine producer

**Representation on the market** : Not yet distributed in this country

## The Winery :

Directed by Yannis Bretault, David Maugin and Nicolas Richez, the Chateau du Fresne spreads over 96 hectares.

In the heart of the Loire Valley, we have the opportunity to offer a large range of wine.

## Medals and awards :

Guide Hachette des vins de France  
Concours des vins de Loire  
Loire Sauvignon Ambassador in UK

## Wines presented :

50

- 1 : Semi Sweet White Anjou
- 2 : Crémant de Loire - Dry White
- 3 : Sauvignon - Dry White
- 4 : Cabernet d'Anjou - Semi Sweet Rose

## Notes :



**Château du Fresne**

VIGNOBLES ROBIN-BÉTAULT

25 bis, Rue Des Moines

49180 FAYE D'ANJOU

Tel. 02 41 34 30 88 - Fax 02 41 34 17 32

Courriel : [contact@chateaufresneanjou.com](mailto:contact@chateaufresneanjou.com)

Site : [chateaufresneanjou.com](http://chateaufresneanjou.com)

# DOMAINE MUCYN

RHONE VALLEY / Crozes Hermitage, Saint-Joseph, Cornas



Mr Jean-Pierre MUCYN

27 quartier des Iles

26600 GERVANS

Tel : +33 (0)4 75 03 34 52

Fax : +33 (0)4 75 0 334 52

mucyn@club-internet.fr

Mrs H elene MUCYN

Languages : FR, EN

## Technical sheet :

**Volume exported :** 45%

**Bottle/year :** 60,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 3.85 to 8.50

**Type of wine structure :** Wine producer

**Representation on the market :**

## The Winery :

In 2001 and in their late thirties, H el ene and Jean-Pierre MUCYN began their new life in the world of wine. After studying wine in Beaune, they decided to set up in the North Rhone valley with their three daughters, in the heart of Crozes Hermitage Appellation.

Our grapes come exclusively from our vines trained in the respect of environment. Regular ploughing We devote lot of manual work taking care of the vineyard. We make the operations of de-budding, thinning out the leaves, green harvest to obtain the best maturity. We spread some organic fertilizer We do not use insecticide.  
All vines are with high trellising

## Medals and awards :

Saint-Joseph red 2011: Decanter magazine 2013 Highly recommended 90/100

Saint-Joseph red 2012: Wine Advocate 88-90 points

Saint-Joseph red 2013: Concours Avignon 2014 Silver medal

Crozes Hermitage red 2011: Silver medal CGA Paris 2013

Crozes Hermitage red 2012: Wine Advocate 89 points

## Wines presented :

51

- 1 : CROZES-HERMITAGE Red 2012 Les Entrecœurs
- 2 : CROZES-HERMITAGE White 2013 Les Charmeuses
- 3 : SAINT-JOSEPH Red 2013 Les Salamandres
- 4 : SAINT-JOSEPH White 2014 Les Carats
- 5 : CORNAS Red 2014
- 6 : IGP COLLINES RHODANIENNES Red 2014 Gamsy

## Notes :





# JEAN CURIAL & FILS

BURGUNDY / AOC Mâcon, Pouilly-Fuissé, Saint-Véran, Beaujolais Villages



Mr Philippe CURIAL  
Winegrower

La Roche  
71570 SAINT-VERAND  
Tel : +33 (0)3 85 37 11 68  
Fax :  
jean.curial@wanadoo.fr  
www.jean-curial.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 50%

**Bottle/year :** 50,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 2.00 to 11.00

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

We trace our roots back to 1650 with our ancestor Claude, but it is only in 1855 we truly start specializing our viticulture at Château Préty. Today, At St Vérand, we perpetuate this family tradition of winemaking with great passion, using our Chardonnay and Gamay grapes growing in our Burgundy and Beaujolais vineyards.

- Share
- Pleasure
- Conviviality

These three words are the key to our philosophy we would like to share with you as you discover our wines. Wines represent the diversity and richness of our terroir.

## Medals and awards :

## Wines presented :

52

- 1 : POUILLY FUISSE
- 2 : SAINT-VERAN
- 3 : CÔTEAUX BOURGUIGNONS BLANC
- 4 : CÔTEAUX BOURGUIGNON ROUGE
- 5 : BEAUJOLAIS VILLAGES Clos du Perpétuant
- 6 : MORGON
- 7 : FLEURIE
- 8 : VDP CHARDONNAY
- 9 : VDP SAUVIGNON BLANC
- 10 : VDP SYRAH
- 11 : VDP CABERNET SAUVIGNON
- 12 : VIN DE FRANCE PINOT

## Notes :

# DOMAINE LA GRANGE

LANGUEDOC-ROUSSILLON / IGP Pays d'Oc, AOP Pézenas, AOP Languedoc



Mrs Sandrina HUGÉUX  
Sales Director

Route de Fouzilhon  
34320 GABIAN  
Tel : +33 (0)7 81 33 24 28  
Fax : +33 (0)4 67 24 69 81  
shugeux@domaine-lagrange.com  
www.domaine-lagrange.com

Languages : FR, EN, SP, DE

## Technical sheet :

**Volume exported :** 90%

**Bottle/year :** 400,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 2 to 16

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

La Grange owns more than 35 hectares of vineyard located in the beautiful valley between the villages of Gabian and Fouzilhon. We are member of Terra Vitis, which is a significant proof of our devotion to sustainable development and quality wines.

**Classique** – our quaffable wines

The La Grange 'Classique' wines have a lot of attractive fruit, little tannin; they are round, smooth and straightforward.

The classic beauty of the "Julia" statue on the label is representative for the character of these wines.

**Terroir** – Expression of very special locations

The La Grange 'Terroir' wines are mostly from one variety and one particular location. They reveal the beauty of the varieties and the specific characteristics of the terroir on which they grow. The different stones on the labels of these wines visualize the differences of the terroir.

**Tradition** – Wines for festive occasions

With this line we return to the tradition of the old wines for festive occasions: wines which the vintners in the Languedoc used to make for the special family feasts. Such wines were made from vineyards that had relatively low yield and that were treated with particular care.

**Castalides** – Premium wines from our best lots

The Castalides are our top wines. outstanding. They are cuvees from the varieties of Languedoc: Mourvèdre, Syrah and Grenache. They are complex and very elegant wines. Aged in oak barrels.

## Medals and awards :

Castalides Icône 2012 = Coup de Cœur Guide Hachette 2015

Castalides Edition 2012 = Gold medal at Decanter Asia

Prat Bibal 2013 and Classique Rouge 2013 = Gold medal at Berliner Weintrophy

Terroir Cabernet Sauvignon and Merlot = Gold medal at Portugal Wine Trophy 2014

## Wines presented :

53

- 1 : Classique White 2013
- 2 : Classique Rosé 2013
- 3 : Classique Red 2013
- 4 : Terroir Chardonnay 2013
- 5 : Terroir Merlot 2013
- 6 : Terroir Cabernet Sauvignon 2013
- 7 : Tradition Grande Cuvée 2013
- 8 : Tradition Prat Bibal 2013
- 9 : Castalides Edition 2012
- 10 : Castalides Icône 2012

## Notes :



# VIGNOBLE RETHORE DAVY

LOIRE VALLEY / IGP Val de Loire



Mr Christophe RETHORE  
Winegrower

Les Vignes  
49110 SAINT REMY EN MAUGES  
Tel : +33 (0)2 41 30 12 58  
Fax : +33 (0)2 41 46 35 44  
rethore.c@wanadoo.fr  
www.rethoredavy-vins-de-loire.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 18%

**Bottle/year :** 300,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 2.40 to 5.00

**Type of wine structure :** Wine producer

**Representation on the market :** No exclusivities

## The Winery :

Réthoré Davy vineyards are located in the south of Loire area between Anjou and Muscadet. We produce IGP Val de Loire wines on 40 hectares of vineyards.

Growing on a very specific soil composed of schist or quartz, our different grapes (chardonnay, sauvignon blanc, pinot noir, gamay and cabernet) are able to reveal all their characteristics.

Four ranges of products are presented:

- "Les Parcelles": single grape variety, easy to drink and fruity

- "Pavillon": blended wines in red or white.

- "Le chapitre": produce with ripeness grapes of Pinot Gris and Pinot

- "Temps d'M ": the white one with viognier and sauvignon and the red one with syrah and pinot.

Our wines will give you a genuine and typical expression of the Loire Valley vineyard.

## Medals and awards :

Médaille Paris, Guide Hachette, mondial du sauvignon, Decanter, IWC

## Wines presented :

54

- 1 : Les Parcelles - IGP Sauvignon Blanc 2014
- 2 : Les Parcelles - IGP Chant Grillon Rosé 2014
- 3 : Le Chapitre - IGP Pinot Gris 2014
- 4 : Le Chapitre - IGP Pinot Noir 2014
- 5 : Pavillon - White IGP (Sauvignon, Chardonnay) 2014
- 6 : Pavillon - Red IGP (Cabernet , Pinot Noir) 2014
- 7 : Temps d'M - White VSIG (Viognier , Sauvignon) 2013
- 8 : Temps d'M - Red VSIG ( Syrah , Pinot Noir) 2013

## Notes :



# DOMAINE DU CINQUAU

SOUTH WEST / Jurançon - Jurançon Sec



Mrs Marie OULIE  
Export Sales Manager

Le Cinquau  
64230 ARTIGUELOUVE  
Tel : +33 (0)6 08 98 06 75  
Fax :  
m.oulie@cinquau.fr  
www.jurancon.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 10%

**Bottle/year :** 60,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 4.60 to 9.75

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

In the family since 1617, the Domaine du Cinquau was already covered with vineyards and forest at this time. The Domain is situated in the Southwest of France close to Lourdes, Biarritz and Spanish border, in the Southeast of Jurançon's area.

Jurançon boasts a long wine-making history. In the 14th century, the Princes of Béarn introduced the concept of «Jurançon cru», that reflected the value of the individual vineyards, aimed to safeguard the authenticity and the quality of the local wines.

According to the legend, in 1553, when Henri IV, born Jurançon, was christened, had his lips rubbed with a clove of garlic and moistened with a drop of Jurançon wine from which he allegedly derived vigour and the fervent spirit which were never to leave him.

With the latest wine technologies, the Domaine du Cinquau elaborates 5 wines : 2 Dry Jurançon, 3 Sweet Jurançon Dry Jurançon are fresh and characterized by notes of white flowers and ripe tropical fruit. Sweet Jurançon offer notes of crystallised fruits, fresh mango and other tropical fruits.

«Vendanges Tardives», with a fine grilled nose, candied apricot and quince will fill your palate with feelings particular to vines harvested late.

## Medals and awards :

Many Distinctions & Medals:

Guide Hachette des Vins de France

Decenter World Wine Awards / Concours Mondial Bruxelles Concours National des Vignerons Indépendants

## Wines presented :

55

- 1 : Jurançon Dry - Cuvée Sensations 2013
- 2 : Jurançon Dry - Cuvée Ambitions 2013
- 3 : Jurançon Sweet - Cuvée Le Fruit 2013
- 4 : Jurançon Sweet - Cuvée L'Envie 2011
- 5 : Jurançon Sweet - Cuvée L'Esprit 2011

## Notes :





# DOMAINE FRANCOIS TRAPET

BURGUNDY / AOC Bourgogne, Bourgogne Aligoté, Gevrey Chambertin, Gevrey Village, Gevrey Chambertin 1er Cru , Gevrey Chambertin Grand Cru



Mr Laurent  
ROCHELANDET-TRAPET  
Owner

12, rue du Chambertin  
21220 GREVREY-CHAMBERTIN  
Tel : +33 (0)3 80 51 86 91  
Fax : +33 (0)3 80 51 86 91  
domaine-trapet@bbox.fr  
www.domaine-francoistrapet.com

Languages : FR, EN, DE

## Technical sheet :

**Volume exported :** 20%

**Bottle/year :** 10,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 7.00 to 100.00

**Type of wine structure :** Wine producer

**Representation on the market :** None

## The Winery :

The domaine is a family business for over 3 generations. Since January 2015, changes have occurred. Francois TRAPET historical figure in the domaine, is retiring and his son Laurent Rochelandet-TRAPET take his place. The area cultivated 6.5 hectares of vines left throughout the town of Gevrey Chambertin and produces all can appellation on the town:

Burgundy red Pinot Noir, Bourgogne Aligoté, Burgundy Chardonnay, Gevrey Chambertin Village Gevrey Chambertin 1er Cru, Gevrey Chambertin Grand Cru.

The field is growing, and HVE certification gait.

For us, the wine is not just a simple product, it is a story, a living being in its own right that goes through all stages of life. In resumé, make wine is an art stirring the mixture nature, earth, and man.

## Medals and awards :

La Revue des Vins de France 2014

## Wines presented :

- 1 : Bourgogne Aligoté White : Les Pruniers 2009
- 2 : Bourgogne Red 2012
- 3 : Bourgogne rosé 2009
- 4 : Gevrey Chambertin 2008 "les carougeots"
- 5 : Gevrey Chambertin 2007
- 6 : Gevrey Chambertin 2007 "les carougeots"
- 7 : Gevrey Chambertin 1er Cru Red : Petite Chapelle
- 8 : Gevrey Chambertin Grand Cru Red : Ruchottes 2008

## Notes :



# TERRES DES AMOUREUSES

RHONE VALLEY



Mr Christophe  
ESCLANGON  
Managing Director

Mr Arnaud TREMBLAIS  
Export Sales Manager

TERRES DES AMOUREUSES  
chemin de Vinsas  
07700 BOURG SAINT ANDEOL  
Tel : +33 (0)6 61 48 65 42  
Fax : +33 (0)4 75 54 66 38  
cesclangon@terresdesamoureuses.fr  
www.terresdesamoureuses.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 25%

**Bottle/year :** 220,000 bottles

**Wine making method :** Traditional

**Export price list :** From 3.40 to 22.00

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Family Domaine for many generations. Producing 58 ha of vines in Ardèche Méridionale (Rhône Vallée). Originally, the wine was vinified in coop. The vineyard was totally renovated for 6 years by Jean-Michel NOVELLE, Oenologist. Vintage 2010 shows the nice result. 2011 vintage the 1st vintage of TERRE DES AMOUREUSES with 12 cuvees. 77 different parcels allows a great diversity, with fresh and subtil wines, thanks to a blend made by Mr Paolo BASSO, World best Sommelier 2013. Our blends offer a large diversity of mediteranean varietals. Our goal is to have an exceptional terroir and perfect work in the vine and and the cellar.  
More info on [www.terresdesamoureuses.fr](http://www.terresdesamoureuses.fr)

## Medals and awards :

Médaille de bronze Decanter 2014 pour MAGIC WHITE 2011, Comanded Decanter 2014 pour DANDY BLACK 2011, BLACK SUBLIM 2011, ABSOLU BLACK 2011, ALL WHITE 2012

## Wines presented :

57

- 1 : IGP MEDITERRANEE Red 2011 DANDY BLACK
- 2 : IGP MEDITERRANEE Red 2011 BLACK SUBLIM
- 3 : IGP MEDITERRANEE Red 2011 ABSOLU BLACK
- 4 : IGP MEDITERRANEE White 2012 ALL WHITE
- 5 : IGP MEDITERRANEE White 2011 MAGIC WHITE
- 6 : IGP MEDITERRANEE Rosé 2012 ROSE VINTAGE

## Notes :



# DOMAINE PLESSIS GLAIN

LOIRE VALLEY / Muscadet Sèvre et Maine sur Lie



Mr Christophe BAZILE  
Winegrower

LE PLESSIS GLAIN  
44450 SAINT JULIEN DE CONCELLES  
Tel : +33 (0)9 52 66 99 44  
Fax :  
domaine.plessisglain@free.fr  
www.petardbazile.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 1%

**Bottle/year :** 80,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 2.65 to 3.60

**Type of wine structure :** Wine producer

**Representation on the market :** Aucun

## The Winery :

The "Plessis Glain Domain" has been a Petards' family-owned since 1872. In 2014, Vincent Pétard decided to establish a partnership with his childhood friend, Christophe Bazile. There are 35 hectares of vineyards of which 50% of Muscadet and 50% of Vins de pays: Sauvignon, Merlot, Chardonnay, Pinot Gris ... The diversity of the grapes allows producing a broad range of products.

## Medals and awards :

Alouette: médaille d'or à Macon 2014.  
Plessis Glain Vieille Vigne: médaille de Bronze à Macon 2014.  
Cloud Loup: Médaille de Bronze aux Ligiers 2014.  
Guide hachette des vins 2015.  
Guide Dussert-Gerber des vins 2015.  
Vins et Terroirs authentiques

## Wines presented :

58

- 1 : Muscadet Sèvre et Maine sur Lie - White - 2013 - L'alouette
- 2 : Muscadet Sèvre et Maine sur Lie - White - 2013 - Le Plessis Glain Vieille Vigne
- 3 : VDP du Val de Loire - Pinot Gris/Sauvignon Gris - Sweet White - 2013 - Le Cloud Loup
- 4 : VDP du Val de Loire - Chardonnay/Sauvignon Gris - White - 2013 - La Maison Neuve

## Notes :



# CHÂTEAU VIGNOL - CHÂTEAU LA GORCE

BORDEAUX / Bordeaux Médoc Cru Bourgeois



Mrs Dominique DOUBLET  
Export Sales Manager-  
Owner -  
info@famille-doublet.fr

Mr Denis FABRE  
Managing Director -  
info@chateaulagorce.com

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<http://d.doublet.free.fr>  
Tel : +33 (0)6 12 69 67 12  
Fax :

Château La Gorce, 33340 BLAIGNAN  
+33(0)611695493, [chateaulagorce.com](http://chateaulagorce.com)

Languages : FR, EN

## Technical sheet :

**Volume exported :** 60%

**Bottle/year :** 500,000 bottles

**Wine making method :** Traditional -  
Sustainable agriculture

**Export price list :** From 2.00 to 9.50

**Type of wine structure :** Wine producer

**Representation on the market :** We are looking for distributors

## The Winery :

We are a winegrowers' family located in the heart of Bordeaux area. We have a long history - over two centuries - and a strong passion.

We produce a large range of wines (red, rosé, claret and white): AOP Bordeaux, Medoc, Medoc Cru Bourgeois, Saint Emilion Grand Cru, Graves, Entre-deux-Mers.

Different Châteaux adapted to different markets.

We involve ourselves in our vineyard as we do with our customers!

## Medals and awards :

Nos vins sont régulièrement récompensés lors des concours de Paris, Bordeaux, Blaye et Mâcon ; régulièrement référencés également dans les guides Hachette et magazines.

## Wines presented :

- 1 : Bordeaux Red 2011
- 2 : Bordeaux Rosé et Clairet 2014
- 3 : Entre Deux Mers Château Vignol 2014
- 4 : Graves White Château Tour de Calens 2011
- 5 : Graves Red Château Tour de Calens 2011
- 6 : Saint Emilion Grand Cru Château Saint Ange 2011
- 7 : Château Canteloup Médoc 2012
- 8 : Château Canteloup Médoc 2013
- 9 : Château La Gorce Médoc Cru Bourgeois 2001
- 10 : Château La Gorce Médoc Cru Bourgeois 2002
- 11 : Château La Gorce Médoc Cru Bourgeois 2007
- 12 : Château La Gorce Médoc Cru Bourgeois 2008
- 13 : Château La Gorce Médoc Cru Bourgeois 2010
- 14 : Château La Gorce Médoc Cru Bourgeois 2011
- 15 : Château La Gorce Médoc Cru Bourgeois 2012

## Notes :





# DOMAINE MICHEL FONNE

ALSACE



Mr Michel FONNE  
Manager

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68630 BENNWIHR  
Tel : +33 (0)3 89 47 92 69  
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michel@michelfonne.com  
www.michelfonne.com

Languages : FR, EN, DE

## Technical sheet :

**Volume exported :** 75%

**Bottle/year :** 120,000 bottles

**Wine making method :** Converting organic

**Export price list :** From 3.30 to 25

**Type of wine structure :** Wine producer

**Representation on the market :** Tastebuds Wines 30 Norwich Road Strumpshaw, Norwich NR 13 4AG  
Milton Sandford Wines The Old Chalk Mine Warren Row Road Knowl Hill – RG10 8QS

## The Winery :

Following in the footsteps of many generations, Michel Fonne studied winemaking in Dijon. After an apprenticeship at Haffner Vineyards in Alexander Valley, California, Michel returned to Alsace to assume management of the Barth Rene vineyards and winery from his retiring uncle, Rene Barth in 1989.

The domain Barth Rene is located in Bennwihr, in the heart of Alsace. It has been in the same family for six generations.

The domain is spread across 12 hectares.

We export the main part of our sales in more than 20 countries : around Europe, US, Japan, Hong Kong, Taiwan...

It is managed with the utmost care using entirely natural methods to grow and cultivate our grapes. We are proud to carry the Tyflo symbol of the Lady Bug on our label which attests of the strict standards of quality to which we adhere.

## Medals and awards :

Mentionned in: Guide Hachette, Wine Advocate - Parker, Decanter, Sigille de la Confrérie Saint-Etienne, Wine Spectator, Revue des Vins de France.

## Wines presented :

60

- 1 : Crémant
- 2 : Pinot Blanc Tradition 2013
- 3 : Riesling Tradition 2013
- 4 : Riesling Rebgarten 2011
- 5 : Pinot Gris Tradition 2013
- 6 : Gewurztraminer Tradition 2013
- 7 : Gewurztraminer Grand Cru Marckrain 2010
- 8 : Pinot Noir Tradition 2011

## Notes :



# DOMAINE DES MASQUES

PROVENCE / IGP Bouche du Rhône



Mr Jean Michel MARBAISE  
Managing Director

Chemin Maurely  
13100 SAINT ANTONIN SUR BAYON  
Tel : +33 (0)6 67 49 25 22  
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jean-michel.marbaise@domainedesmasques.com  
www.domainedesmasques.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 30%

**Bottle/year :** 120,000 bottles

**Wine making method :** Converting organic

**Export price list :** From 4 to 14

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Situated in Saint Antonin-sur-Bayon or, to be precise, on the Cengle plateau, clinging to the Sainte Victoire massif in Aix-en-Provence, our estate looks down upon the Vallée de l'Arc from its perch at 550 m above sea level. Our 155-hectare site contains fifteen hectares of vineyard and nine hectares of olive plantation, and allows us to maintain the perfect balance between nature and production. In France, we call this type of sustainable farming «agriculture raisonnée».

The location of our estate, the climatic conditions and the composition of the soils, coupled with our yield control and the resulting quality of our vines, make our «vins de pays» wines quite extraordinary. They are true «vins de plaisir»: whites made from Chardonnay/Viognier, rosés made from Syrah/Grenache and reds made from Syrah and Cabernet Sauvignon.

We also produce «vins de garde», aged in barrels in our cellar for 9-12 months. The whites are made from Chardonnay grapes, the reds from Syrah.

The support provided by our partner and oenologist, Y. Cuilleron, since the vintage of 2008 has only served to improve the quality of our production.

The work on the cellar and the modernisation carried out over the past few years will allow us to continue and further improve the high-quality work on our products. At the same time, of course, the development of our infrastructure will enable us to welcome visitors to our marvellous site.

Most of our whites, reds and rosés are made from

## Medals and awards :

## Wines presented :

61

- 1 : Essentielle chardonnay 2014 (white)
- 2 : Exception chardonnay 2013 (white)
- 3 : Viogniactif 2013 (white)
- 4 : Essentielle syrah-grenache 2014 (rosé)
- 5 : Essentielle 2013 (red)
- 6 : Essentielle syrah 2013 (red)
- 7 : Exception syrah 2012 (red)
- 8 : Syrahdictive 2011 (red)

## Notes :



# MAISON JEAN-MARC BOILLOT

LANGUEDOC-ROUSSILLON / VINS DE PAYS D'OC



Mrs Lydie ALZINGRE  
Manager

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pommardiere@wanadoo.fr  
www.jeanmarc-boillot.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 60%

**Bottle/year :** 50,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :**

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

In 1998, the domaine was extended to the Languedoc-Roussillon, where a range of Vins de Pays d'Oc are produced. The estate is situated within the "Pic Saint Loup, Coteau du Languedoc" appellation, between the Mediterranean sea and the Cévennes mountains.

The vineyard nestles in a dramatic landscape of limestone cliffs and garrigues (scrubland). The soils are clay-limestone based, stony and free-draining. The difference between day and night-time temperatures favours the production of wines of great finesse.

## Medals and awards :

## Wines presented :

62

- 1 : Domaine Les Roques red 2012 vin de pays d'oc
- 2 : Domaine Les Roques white 2013 vin de pays d'oc
- 3 : Domaine de la Truffière red 2012 vin de pays d'oc
- 4 : Domaine de la Truffière white 2012 vin de pays d'oc

## Notes :



**JEAN-MARC BOILLOT**

DOMAINE LES ROQUES  
DOMAINE DE LA TRUFFIÈRE



[WWW.JEANMARC-BOILLOT.COM](http://WWW.JEANMARC-BOILLOT.COM)

# DOMAINE DU LANDREAU / DOMAINE LA JALOUSIE

LOIRE VALLEY / Loire Valley Wines



Mrs Claude LE CORRE

Domaine du Landreau  
49750 ST LAMBERT DU LATTAY  
Tel : +33 (0)2 41 78 30 41  
Fax : +33 (0)2 41 78 45 11  
cmorin@domaine-du-landreau.com  
www.domaine-du-landreau.com

Languages : FR, EN, DE

## Technical sheet :

**Volume exported :** 10%

**Bottle/year :** 500,000 bottles

**Wine making method :** Traditional

**Export price list :** From 2 to 14

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

The « Domaine du Landreau » was created by the Morin family, vine growers, and has been handed down since four generations.

Situated in the heart of the Coteaux du Layon, the vineyards are stretched over three well-known villages south of Angers: Saint Lambert du Lattay, Saint Aubin de Luigné and Rochefort sur Loire.

Dry and sweet whites, elegant rosés, intense and fruity reds are the results of our production: each vines adapted to each type of soil, carefully surveyed and treated when necessary.

The same attention is brought to our other domain, "Chinon Domaine la Jalousie" located in the village of Cravant les Coteaux. The exposure allows producing a fruity red but also an intense cuvée "La Chapelle", and an original and appreciated Chinon Rose.

A swallows flight away, in the village of Saint Nicolas de Bourgueil, the "Domaine de la Chevalerie" benefits from our ancestral knowledge for a confidential production.

With the production of twelve different wines, we are happy and proud to share with you our passion and viticulture knowledge of Loire vine growers.

## Medals and awards :

Concours 2014 gold medal cremant de loire

Concours 2013 gold medal Vignerons indépendants Chinon « Chapelle » 2011

Silver medal Vignerons indépendants Chaume 2010

Silver medal Vignerons indépendants Crémant de Loire blanc "Morin"

**Wines presented :**

- 1 : ANJOU WHITE ET RED
- 2 : CABERNET D ANJOU
- 3 : ROSE D ANJOU
- 4 : CHINON RED ET ROSE
- 5 : ST NICOLAS DE BOURGUEIL
- 6 : CREMANT DE LOIRE ROSE ET WHITE
- 7 : ROSE DE LOIRE
- 8 : COTEAUX DU LAYON
- 9 : CHAUME

**Notes :**



# MAISON PLANTEVIN

RHONE VALLEY / AOP Rasteau, Côtes du Rhône Villages Seguret, Sablet, Plan de Dieu, Côtes du Rhône



Mr Laurent PLANTEVIN  
Winegrower

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laurentplantevin@hotmail.fr  
www.laurent-plantevin.appspot.com

Languages : FR, EN, SP

## Technical sheet :

**Volume exported :** 85%

**Bottle/year :** 55,000 bottles

**Wine making method :** Converting organic

**Export price list :** From 2.75 to 7

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Maison Plantevin is a young domaine established by Laurent PLANTEVIN in 2009. The domaine spreads over 17ha of vineyard. The main grapes varieties are Grenache, Syrah, Mouvedre, Carignan, Roussanne. The first vintage was in 2007. Laurent vinified 1ha of grapes at the corner of his father's garage. By 2011, all the vineyards have been converted to organic farming. Maison Plantevin wine uses hand-harvested grapes only

## Medals and awards :

### WINE COMPETITIONS

5 gold medals / 4 silver medals / 1 bronze medal / 2 of other medals

### WINE MAGAZINES

14 stars / LE GUIDE HACHETTE DES VINS 2010,2012,2014,2015 / La Revue des Vin de France Feb and Nov 2014 / VINO magazine / THE WINE KINGDOM  
etc...

## Wines presented :

64

- 1 : 2013 AOP Cotes du Rhone red
- 2 : 2014 AOP Cotes du Rhone red
- 3 : 2014 AOP Cotes du Rhone rose cuvee
- 4 : 2014 AOP Cotes du Rhone white cuvee
- 5 : 2013 AOP Cotes du Rhone Villages Seguret red cuvee
- 6 : 2013 AOP Cotes du Rhone Villages Plan de Dieu red cuvee
- 7 : 2013 AOP Rasteau red

## Notes :

MAISON  
PLANTEVIN



# CLOS TROTELIGOTTE

SOUTH WEST / Cahors



Mr Emmanuel RYBINSKI

Le cap blanc  
46090 VILLESEQUE  
Tel : +33 (0)6 74 81 91 26  
Fax :  
Contact@clostroteligotte.fr  
www.clostroteligotte.com

Mr Arnaud ESCALIE  
Manager

Languages : FR, EN

## Technical sheet :

**Volume exported :** 40%

**Bottle/year :** 60,000 bottles

**Wine making method :** Organic

**Export price list :** From 4 to 20

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Red grapes : Malbec 90%, Merlot 10%

Soil : Siderolithique Clay (red soil rich in iron), High Altitude

White Grapes: Chenin, Chardonnay, Viognier et Sauvignon Blanc

Soil: Clay and Limestone with Marne, High Altitude

### Philosophy:

The quality of wine depends above all on the work in the vineyards. The cultivation of the vines has always been an essential aspect of the development of our wines. The balance between the vine and the soil where it has its roots enables us to harvest grapes that will express the best of the variety and the terroir.

Respect for the soil has been a priority. Over the years we have learned to understand our varieties and our soil and the climate that encompasses them. We have come to understand that, like our vines, we ourselves are bound to the land, and for us to continue to produce quality wine into the future, we must preserve it.

In 2010 we started our organic conversion and in 2014 we have been certified by Ecocert FR-BIO-01.

We produce our wine from an enclosed vineyard (Clos) of 12 hectares planted on the higher levels of the Cahors appellation.

There is a single soil type at Clos Troteligotte; red siderolithic chalky clay. It is a soil rich in clay and limestone, with something rare in Cahors - it is also rich in iron. It is these components that give the wines of Clos Troteligotte their character and complexity.

Over the years we have classified and selected the various plots within the Clos according to the level of iron;

## Medals and awards :

Wine Enthusiast 2012: 91/100 Editors' Choice

Anthony Rose : 2009 Clos Troteligotte, K-Lys, 90+ /100

## Wines presented :

65

- 1 : Cahors red 2013 K-nom
- 2 : Cahors red 2013 K-or
- 3 : Cahors red 2009 K-lys
- 4 : Cahors red 2011 K
- 5 : Cahors red 2013 K-2

## Notes :



# CHAMPAGNE H. BLIN

CHAMPAGNE / Specialist of the Pinot Meunier



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Export Sales Manager

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fgigandet@champagne-blin.com  
www.champagne-blin.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 50%

**Bottle/year :** 600,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 9.95 to 25.00

**Type of wine structure :** Union of Growers

**Representation on the market :** Not yet distributed in this country

## The Winery :

Located on the "champagne route", the village of Vincelles overlooks the Marne Valley and neighborhood.

The brand was born during the inter-war period. Henri Blin, a renowned Champagne producer from an ancient vine growing family decided to join his forces with 28 enterprising owner-growers, to apply his innovative ideas.

The land belongs to the Domaine Champagne H.BLIN and represents 120 hectares of vineyards: 70% Pinot Meunier, 20% Chardonnay, 10% Pinot Noir.

Pinot Meunier/Chardonnay: Champagne H.BLIN is a devotee of Champagne tradition and pays particular attention to the winemaking process. Its virtuosity lies in the predominant use of the Pinot Meunier, a grape-variety giving intense, fruity and fresh aromas. The Chardonnay provides citrus flavors and strong minerality to their champagnes.

Terroir Champagne: Champagne H.BLIN strives to capture a sense of place by focusing on the unique characteristics of the village of Vincelles where all their vineyards are located – Oceanic and continental climate oceanic with long cold winter and short hot summer, a siliceous clay limestone soil, a high level of humidity especially in winter with morning fog along the Marne river.

Grower Champagne: All our champagnes are produced with grapes grown from our own vineyards to control quality and consistency from the vine to the consumer.

## Medals and awards :

91 Points Wine Spectator Brut NV  
91 points Wine Spectator Rosé  
92 points Wine Spectator Brut 2004  
Gold Medal Decanter Brut 2004

## Wines presented :

66

- 1 : H. Blin Brut No Vintage
- 2 : H. Blin Brut 2004
- 3 : H. Blin Blanc de Blancs
- 4 : H. Blin Rosé
- 5 : H. Blin 100% Pinot Meunier Brut No Vintage
- 6 : H. Blin 100% Pinot Meunier Extra Brut 2009
- 7 : H. Blin Cuvée Tradition Brut
- 8 : H. Blin Cuvée Tradition Rosé

## Notes :



# DOMAINE DE FAMILONGUE LA BASTIDE AUX OLIVIERS

LANGUEDOC-ROUSSILLON / AOP Languedoc Terrasses du Larzac, IGP d'Oc, IGP Mont Baudile



Mr Jean Luc  
QUINQUARLET  
Winegrower

Mrs Martine QUINQUARLET  
Winegrower

3 rue de Familongue  
34725 SAINT ANDRE DE SANGONIS  
Tel : +33 (0)4 67 57 59 71  
Fax : +33 (0)4 67 57 26 32  
contact@domainedefamilongue.fr  
www.domainedefamilongue.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 50%

**Bottle/year :** 160,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 2 to 11

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

In the heart of Languedoc area, right in the center of "Hérault" valley, this is where the wine grower listens to the nature and share strong emotional feelings with his environment. We believe in a strong communion with the "terroir" and a reasonable soil growth to produce the best quality of wines. Our vines are located in the north and south of "Saint André de Sangonis" village and our grapes have a nice smell of "garrigue" ripened under the Languedoc sun. The vineyard is spread over 25 hectares but we gather a small amount of yields. We fed our soil with very special compost made with organic residues such as decomposed vegetation in order to maintain a good balance of our soil.

## Medals and awards :

gold medal top100 1014  
gold medal grand vins du Languedoc 2014

**Wines presented :**

- 1 : AOP Languedoc White 2014 - Envol de Familongue
- 2 : AOP Languedoc Rosé 2014 Eté a Familongue
- 3 : IGP Mont Baudile Red 2014- Le Cinsault par Familongue
- 4 : IGP Mont Baudile Red 2013- Carignan
- 5 : AOP Languedoc Red 2013 - Envol de Familongue
- 6 : AOP Languedoc Terrasses du Larzac 2012 - Ame de Familongue
- 7 : AOP Languedoc Terrasses du Larzac 2011 - 3 NAISSANCES
- 8 : IGP Mont Baudile Red 2013 - Carignan de la Bastide aux oliviers
- 9 : IGP d 'Oc Red 2013 Puech Crémat
- 10 : AOP Languedoc Red 2013 - La Bastide aux Oliviers
- 11 : AOP Languedoc Terrasses du Larzac 2011 2012 - Esprit de la Bastide aux Oliviers
- 12 : AOP Languedoc White 2014 - La Bastide aux Oliviers
- 13 : AOP Languedoc Rosé 2013 - 3 NAISSANCES
- 14 : aop languedoc terrasses du Larzac Pierre et Bastien 2011 2012

**Notes :**



# DOMAINE HENRI BEURDIN & FILS

LOIRE VALLEY / AOC Reully



Mr Jean-Louis BEURDIN  
Winegrower

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18120 PREUILLY  
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domaine.beurdin@terre-net.fr  
www.domaine-beurdin.fr

Languages : FR

## Technical sheet :

**Volume exported :** 10%

**Bottle/year :** 120,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 4.30 to 5.00

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

In 1994, Henri Beurdin created a company with his son, Jean-Louis. Before, he was a helping hand on the vineyard.

The domain exploits 19 hectares of vines in AOC REUILLY on Preully village, located in Cher region.

We produce 70% of white and 30% of red and rosé.

Our wines are dry, fruity and mineral.

## Medals and awards :

Reully Blanc 2012:

- Bronze medal Concours General Agricole - Paris 2013
- Silver Medal Concours des Grands Vins de France de Mâcon 2013

Cuvée Bellevue 2011:

- Silver Medal Concours des Citadelles du Vin à Bordeaux 2013

## Wines presented :

68

- 1 : AOC Reuilly White 2013
- 2 : AOC Reuilly Rosé 2013
- 3 : AOC Reuilly Red 2013
- 4 : AOC Reuilly White Cuvée Bellevue 2013
- 5 : AOC Reuilly White Cuvée Orme au Loup 2011
- 6 : AOC Reuilly Red Fût de Chêne 2013

## Notes :



# LA CHABLISIENNE / NUITON-BEAUNOY / VIGNERONS DE BUXY / VIGNERONS DES TERRES SECRETES

## BURGUNDY



Mr Xavier RITTON  
Export area manager

Rue du Serein  
89800 CHABLIS  
Tel : +33 (0)6 74 27 06 79  
Fax :  
export@blasonsdebourgogne.com

Languages : FR, EN

### Technical sheet :

**Volume exported :**

**Bottle/year :**

**Wine making method :** Sustainable  
agriculture

**Export price list :** From 3.50 to 30.00

**Type of wine structure :** Union of Growers

**Representation on the market :** /

### The Winery :

In Burgundy, in the village of Chablis, wine growers under the name of La Chablisienne have created magnificent wines since 1923. These wines, coming from a mosaic of "cimats", or vineyard plots, provide a pallet of emotions marked with a truly mineral touch.

Nowadays, Nuiton-Beaunoy, gathers 115 associated winegrowers from Côtes and Hautes-Côtes. It represents a total of 520 hectares of vineyards cultivated by men and women in several terroirs. The wealthy terroir allows Nuiton-Beaunoy to create an infinite range of expression to Pinot Noir and Chardonnay.

Vignerons des Terres Secrètes reveal the maconnais. We are the proud heirs of the cooperative movement organized in Mâconnais area at the beginning of the 20th century. We profoundly believe in the importance to highlight the sublime terroirs of our great wines.

### Medals and awards :

Chablis Vénérables 2011: IWC gold medal + IWSC silver medal

## Wines presented :

69

- 1 : Chablis Vieilles Vignes white 2011
- 2 : Chablis 1er Cru Côte de Léchet white 2012
- 3 : Chablis Grand Cru Château Grenouilles white 2010
- 4 : Hautes Côtes de Nuits white 2013
- 5 : Hautes Côtes de Nuits Les Mouchottes red 2012
- 6 : Hautes Côtes de Beaune Aux Meix Genets red 2012
- 7 : Beaune red 2011
- 8 : Mâcon white 2014
- 9 : Saint Véran Croix de Montceau white 2013
- 10 : Pouilly Fuissé white 2013

## Notes :

# ROCCA MAURA - LES VIGNERONS DE ROQUEMAURE

RHONE VALLEY / AOP Lirac, Côtes du Rhône, Côtes du Rhône Villages, Tavel, IGP



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Export Sales Manager

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30150 ROQUEMAURE  
Tel : +33 (0)4 66 82 82 01  
Fax :  
e.perkins@vignerons-de-roquemaure.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 30%

**Bottle/year :**

**Wine making method :** Converting organic

**Export price list :** From 1.60 to 9.30

**Type of wine structure :** Union of Growers

**Representation on the market :** Not yet distributed in this country

## The Winery :

Roquemaure village is located in the heart of South Rhone Valley, on the right bank of the Rhone River. It has been one of the main wine trade villages since the late middle Ages.

In 1922, the wine cellar was founded and has worked with vintners from Roquemaure, Montfaucon, Pujaut, Sauveterre, Saint Genies de Comolas, Tavel, Saint Laurent des Arbres and of course Lirac. The cellar has 50 cooperative members, 350 hectares of vines and an annual production of 20,000 hectoliters. We progress within a human scale structure. In fact, we are the Tom Thumb of cooperative cellar.

Roquemaure's land is made up of rounded pebbles and red clays.

The vines are planted in terrace vineyards on sloping hillsides, and roots go deep down to the base of the rocky knolls.

We are well aware of our strong heritage and we wish carry on the vineyard's philosophy: protecting our natural surroundings to each step of the process.

In order to product the highest quality wines, we select with rigor our grapes. We harvest at the time of the optimum ripeness, and then we turn to wine immediately. Yeasts and sulphites are kept to the strict minimum. Our goal is to capture and express the best quality of our parcels. We produce at once, Vins de Pays du Gard blends and varietals, Côtes du Rhône, Côtes du Rhône Villages Laudun, Lirac and Tavel wines.

## Medals and awards :

Lirac Cuvée Terra Ancestra Red 2012 – Gold Medal in Paris

Côtes du Rhône Cuvée 1737 Red 2013 - Gold Medal in Orange

Côtes du Rhône Villages Laudun Red 2013- Gold Medal in Orange

Vin de Pays du Gard Merlot-Cabernet-Sauvignon Red 2013 – Gold Medal in

## Wines presented :

70

- 1 : IGP GARD White 2014 ROCCA MAURA
- 2 : IGP GARD Rosé 2014 ROCCA MAURA
- 3 : IGP GARD Red 2013 ROCCA MAURA
- 4 : IGP GARD White Chardonnay 2013 ROCCA MAURA
- 5 : IGP GARD White Viognier 2013 ROCCA MAURA
- 6 : IGP GARD Red Merlot-Cabernet-Sauvignon 2013 ROCCA MAURA
- 7 : Côtes du Rhône White 2013 ROCCA MAURA TRADITION
- 8 : Côtes du Rhône Rosé 2013 ROCCA MAURA TRADITION
- 9 : Côtes du Rhône Red 2013 ROCCA MAURA Cuvée 1737
- 10 : Côtes du Rhône Villages Laudun Red 2013 ROCCA MAURA Cuvée
- 11 : Lirac White 2013 ROCCA MAURA TRADITION
- 12 : Lirac Red 2013 ROCCA MAURA TRADITION
- 13 : Lirac Red 2013 ROCCA MAURA Cuvée Saint Valentin
- 14 : Lirac Red 2012 ROCCA MAURA Cuvée Terra Ancestra
- 15 : Tavel Domaine Laurent Rose 2013 ROCCA MAURA

## Notes :

# DOMAINE FONTAINE DU CLOS

RHONE VALLEY / AOP Vacqueyras, Cotes du Rhone, IGP de Vaucluse



Mrs Claire ROGER  
Export Sales Manager

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claire@fontaineduclos.com  
www.fontaineduclos.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 40%

**Bottle/year :** 400,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 2.10 to 9.00

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

The Barnier family has been winegrowers and vine nurserymen for generations, in the Rhône Valley. Located in Vaucluse between Denteilles de Montmirail and Mont Ventoux, the 100 hectares vineyard, established on stony, chalky-clayey soils, flooded with sun and ideally purified by the Mistral Wind, is planted with not less than 50 and more varieties of vine, which allow the production of high quality wines of various aromas.

The annual production being around 7000 to 7500 hectoliters, with 400,000 bottles and the rest sold in Bag in Box within France, Europe, USA, Canada, Asia.

Thanks to our big know how in the Nursery field, the vineyard is very well looked after with the maximum care and respect of the nature.

The exceptionnal range of varieties of vine, the different type of soils and their exposure give so many possibilities of creation, just guided by inspiration and know-how. The wine-making and maturing of the wines show the constant care needed to highlight their "typicity". Each wine having its own aura, its particular colour and taste.

## Medals and awards :

LIBERTE Red 2013 Bronze Medal IWSC 2014

MERLOT Red 2013 Bronze Medal IWSC 2014

CONFIDENCES Red 2013 Bronze IWSC 2014

CASTILLON Vacqueyras red 2012 90-92+ Parker - 91-93 Josh RAYNOLDS Tanzer

VACQUEYRAS Reflets red 2012 89-91+ Parker, 90-92 Josh Raynol

## Wines presented :

71

- 1 : IGP VAUCLUSE LIBERTE red 2013
- 2 : IGP VAUCLUSE MERLOT red 2013
- 3 : IGP VAUCLUSE AURA red 2012
- 4 : AOP COTES DU RHONE CONFIDENCES red 2013
- 5 : AOP CRU VACQUEYRAS Reflets de l'âme red 2012
- 6 : AOP CRU VACQUEYRAS Castillon red 2012
- 7 : IGP VAUCLUSE ESTIVAL rosé 2013
- 8 : IGP VAUCLUSE CERTITUDE rosé 2013
- 9 : IGP VAUCLUSE CERTITUDE white 2013
- 10 : IGP VAUCLUSE AURA white 2013

## Notes :





# CHATEAU MERCIER

BORDEAUX / Côtes de Bourg



Mrs Isabelle CHETY

5 Mercier  
33710 SAINT TROJAN  
Tel : +33 (0)5 57 42 66 99  
Fax : +33 (0)5 57 42 66 96  
isabelle@chateau-mercier.fr  
www.chateau-mercier.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 20%

**Bottle/year :** 200,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 3.00 to 7.00

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet represented on this market

## The Winery :

A parchment dating from 1698 records the 1st purchase of a plot of vines at Mercier by one of Isabelle and Christophe Chéty's ancestors.

In the 19th century, the Cru Mercier, run by Guillaume Debande, was already listed in the FERET. His grandson, Emilien Blanchereau, took over the estate in the early 20th century before passing it on in 1970 to his own grandson, Philippe CHETY.

Finally, Philippe's son Christophe joined him in 1999 and his daughter Isabelle in 2012, thus ensuring the continuation of this 300 year-old winery with the imprint of the thirteenth generation. The first official recognition of the Cru Mercier was a Gold medal awarded at the General Agricultural Contest during the Universal Exhibition of 1900.

Château Mercier, a 23 hectare estate located in the commune of Saint-Trojan on the right bank of the Gironde river in the northwest part of the Côtes de Bourg appellation, located in the Bordeaux wine region.

The clay-gravel terroir is ideal for wine growing and the grape varieties are perfectly matched to the soil: 45% Merlot, 25% Cabernet-Sauvignon, 20% Cabernet-Franc, and 10% Malbec. Château Mercier's 1.4 hectares of white wine vineyards are planted with Sauvignon Blanc, Muscadelle, and Sémillon.

In 2011 the Chety family launched an ambitious sustainability program and implemented a far-reaching environmental program. Chateau Mercier winery is a member of the 1ère Association of Bordeaux, ISO 14001 certified.

## Medals and awards :

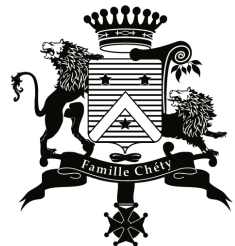
Consultant Steve Blais at Michel Rolland Consulting.  
2 Stars "Guide Hachette" 2013, Decanter, Gold Medal Challenge Blaye Bourg, Revue des Vins de France

## Wines presented :

72

- 1 : Côtes de Bourg - Château Mercier Cuvée Traditionnelle 2009 Red
- 2 : Côtes de Bourg - Château Mercier Cuvée Traditionnelle 2010 Red
- 3 : Côtes de Bourg - Château Mercier Cuvée Prestige 2010 Red
- 4 : Côtes de Bourg - Château Mercier Graines Blanches 2013 White
- 5 : Côtes de Bourg - Cuvée Lucas 2011 Red
- 6 : Côtes de Bourg - Un Frère, Une Soeur Red

## Notes :



FAMILLE CHÉTY  
*Since 1698*

# BERGERIE DU CAPUCIN

LANGUEDOC-ROUSSILLON / AOP Pic Saint Loup



Mr Guilhem VIAU

Mas de Boisset  
34270 VALFLAUNES  
Tel : +33 (0)4 67 59 01 00  
Fax : +33 (0)9 70 32 75 89  
contact@bergerieducapucin.fr  
www.bergerieducapucin.fr

Languages : FR, EN

## Technical sheet :

**Volume exported** : 10%

**Bottle/year** : 70,000 bottles

**Wine making method** : Sustainable agriculture

**Export price list** : From 3.25 to 10.25

**Type of wine structure** : Wine producer

**Representation on the market** : Not yet distributed in this country

## The Winery :

A family estate in one of the best appellation in Languedoc, about 20 km North from Montpellier.  
The 15 ha estate use to work in cooperative cellar from 1970 to 2008.  
In 2008, I decided to make my own vinification.  
Today, I vinify about 70,000 bottles.

## Medals and awards :

Gold medal Concours Général Agricole, Paris  
Silver medal Decanter and Concours de Mâcon  
Guide Hachette, Gilbert et Gaillard (93), Bettane et Dessauve

## Wines presented :

73

- 1 : AOP Languedoc Pic Saint Loup red 2012, LARMANELA
- 2 : AOP Languedoc Pic Saint Loup red 2013, Dame Jeanne
- 3 : AOP Languedoc Pic Saint Loup rosé 2013, Dame Jeanne
- 4 : IGP St Guilhem le Désert Val de Montferrand white 2013, Dame Jeanne
- 5 : IGP Pays d'Oc white 2013, 100 PAS

## Notes :

# PATRICE MOREUX

## LOIRE VALLEY



Mr Arnaud MOREUX  
Winegrower

1, chemin des Vallées  
Les Loges  
58150 POUILLY-SUR-LOIRE  
Tel : +33 (0)6 75 00 27 85  
Fax : +33 (0)3 86 39 17 79  
patrice.moreux@wanadoo.fr  
www.pouilly.com

Languages : FR, EN, DE, SP

### Technical sheet :

**Volume exported :** 25%

**Bottle/year :** 250,000 bottles

**Wine making method :**

**Export price list :** From 3.60 to 11.20

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

### The Winery :

Winemaking has been a tradition in the Moreux Family for several generations. Patrice Moreux and his both sons Arnaud and Julien are from the winemaker's village "Les loges". They cultivate 35 hectares of wine in Pouilly-sur-Loire. Patrice and his sons are the sole owners of the parcel known as "La loge aux moines", the first one in the vineyard of Pouilly-sur-Loire history. This terroir of the region is ideal for grape growing. It has been cultivated since the eleventh century; originally by Benedictins monks. It was during this time that the monks provided shelter for pilgrims as Pouilly-sur-Loire was on the road of the ancient pilgrimage to Saint Jacques de Compostelle (the Cathedral of Santiago de Compostela in Galicia in north-western Spain, where the tradition has it that the remains of the apostle Saint James are buried).

Patrice Moreux also cultivates 5 hectares of Sancerre (sauvignon blanc) on the claylimestone soils of Chavignol and Crézancy at the vineyard known as "Les Monts damnés". Well known in the world of the wine, this terroir provide us minerality, aromatic notes and well balanced wines.

Moreover since 1996, Patrice has cultivated a single parcel 30 hectare vineyard in Côtes de Provence known as "Le château des Vinginières" situated on Perniens Plateau in "La vallée des Maures", at the heart of the A.O.C.

All our vines are grown with the greatest respect for tradition and expression of the terroir.

### Medals and awards :

Wine Specator 90/100 : Sancerre blanc 2012 "Cuvée prestige les bénédictins"

Wine Spectator 91/100 : Pouilly-Fumé "La Loge aux Moines" 2010

Wine Enthusiast 90/100 : Sancerre blanc 2012 "Cuvée prestige les bénédictins"

Decanter: medal

## Wines presented :

- 1 : Pouilly-Fumé 2013 Domaine Moreux
- 2 : Pouilly Fumé 2013 La Loge aux Moines
- 3 : Pouilly-Fumé 2011 Les Bénédictins Cuvée Prestige
- 4 : Sancerre white 2013 Domaine Moreux
- 5 : Sancerre white 2012 Les Bénédictins Cuvée Prestige
- 6 : Sancerre red 2012 Domaine Moreux
- 7 : Sancerre rosé Domaine Moreux 2012
- 8 : Pouilly-Sur-Loire Domaine Moreux 2013
- 9 : Côtes de Provence rosé 2014 Château des Vingtinières
- 10 : Côtes de Provence white 2013 Château des Vingtinières
- 11 : Côtes de Provence red 2013 Château des Vingtinières

## Notes :



# DOMAINE DES CRAIS

BURGUNDY & BEAUJOLAIS / AOC Saint-Véran, Mâcon Fuissé, Beaujolais



Mr Jean-Luc TISSIER  
Winegrower

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71570 LEYNES  
Tel : +33 (0)3 85 35 10 31  
Fax : +33 (0)3 85 35 13 04  
domainedesrais@wanadoo.fr

Languages : FR, EN, SP

## Technical sheet :

**Volume exported :** 20%

**Bottle/year :** 40,000 bottles

**Wine making method :** Traditional

**Export price list :** From 4.00 to 8.00

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

7 Ha family has been Estate since 3 generations. We harvest by hand and make our wine in order to enhance our terroir qualities.

## Medals and awards :

MEDAILLES ST VERAN VIEILLES VIGNES 2007 : Gold Medal Vignerons Indépendants 2008

## Wines presented :

75

- 1 : BEAUJOLAIS VILLAGES 2013 red
- 2 : BEAUJOLAIS LEYNES 2013 Vieilles Vignes red
- 3 : MACON FUISSE 2013 white
- 4 : SAINT-VERAN Les Crais 2013 White
- 5 : SAINT-VERAN Vieilles Vignes 2012 White

## Notes :





# LES VIGNERONS DU CASTELAS

RHONE VALLEY / AOP Côtes du Rhône, Côtes du Rhône Villages



Mr Yannick DUPEYRON  
Export Sales Manager

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30650 ROCHEFORT DU GARD  
Tel : +33 (0)4 90 26 62 66  
Fax : +33 (0)4 90 26 62 64  
ydvcastelas@gmail.com  
www.vignerons-castelas.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 5%

**Bottle/year :** 250,000 bottles

**Wine making method :** Traditional -  
Sustainable agriculture

**Export price list :** From 2.5 to 7

**Type of wine structure :** Union of Growers

**Representation on the market :** Many retailers in Oxfordshire and Greater LONDON

## The Winery :

The name of the winery comes from a Romanesque chapel of the eleventh century situated at the very top of the village of Rochefort du Gard: the Castelas.

In 1933, Rochefort du Gard was one of first district to be approved and included in the new Appellation of Origin:

Cotes du Rhone, the first area of France.

Since the 2005 vintage, part of the production of Côtes du Rhône Villages is claimed as: Côtes du Rhône Villages Signargues.

We are a winemaking cooperative producing Côtes du Rhône, Côtes du Rhône Villages, and French Table Wine.

Les Vignerons du Castelas are located between Avignon and the Pont du Gard, in the village of Rochefort du Gard.

For the last five years, the winery has invested in a better tracing and selection of the parcels, as well as in the vinification equipment.

Vinification is adapted to each of the parcel's production.

The process is to have a "Terroir approach" to produce quality wines according to customer tastes and to market requirements.

## Medals and awards :

Gold & Silver Medals in Paris Wine Awards  
Siver Medals in San Francisco Wine Awards  
1 star Guide Hachette 2015

## Wines presented :

76

- 1 : Villages Signargues 2012
- 2 : Villages Signargues 2012
- 3 : Villages Signargues 2013
- 4 : Côtes du Rhône red 2013
- 5 : Côtes du Rhône white 2013
- 6 : Côtes du Rhône rosé 2013

## Notes :



# CHAMPAGNE VINCENT COUCHE

## CHAMPAGNE



Mr Vincent COUCHE  
Winegrower

Mrs Magali GARRET  
Export Sales Engineer

29, Grande Rue  
10110 BUXEUIL  
Tel : +33 (0)3 25 38 53 96  
Fax : +33 (0)3 25 38 41 69  
contact@champagne-couche.fr  
www.champagne-couche.fr

Languages : FR, EN

### Technical sheet :

**Volume exported :** 15%

**Bottle/year :** 80,000 bottles

**Wine making method :** Organic - Biodynamics

**Export price list :** From 13 to 50

**Type of wine structure :** Wine producer

**Representation on the market :** Seeking additional distribution in the UK

### The Winery :

In the south part of Champagne, after 3rd generation of winemaker, Vincent Couche cultivates 32 acres of Pinot Noir and Chardonnay in biodynamic culture.

He is involved in the protection of the environment, as a result he uses decoctions, herbal teas and silica spraying to increase the vines' inherent energy, and to protect them from diseases and pests. He is also very committed to produce the best champagne and aims to delight consumers' palates as well as appealing their sensibility.

Vincent decided to study organic viticulture and oenology. In 1999 he used his knowledge practicing environmentally friendly viticulture methods. They aim at protecting microbial life in the soil and sub-soil. Grass has been growing in vineyards in order to improve the soil, to fight against erosion and control the production. In 2008 the long and intensive certification process has begun. Both certifications, Ecocert (organic) and Demeter (biodynamic), were obtained in 2011.

Producing Organic Champagne is a challenge we tackle with success in spite of adverse weather conditions.

For many years, growers have been facing frost, hail, mildew, and even heat waves, in addition to the usual range of vineyard pests. The vast majority (over 98%) of champagne growers use sulphur, copper, and other methods to protect their harvest. Vincent has always rejected these methods using healing plants to secure the health of his vines instead.

### Medals and awards :

Wine enthusiast: 93 - Sensation 1997

Challenge Millésime Bio 2014: Silver Medal - Eclipsia Brut and Extra-Brut

Decanter: Silver Medal - Chloé

## Wines presented :

77

- 1 : Eclipsia Brut (Champagne, white, non-vintage, certified Demeter)
- 2 : Eclipsia Extra-Brut (Champagne, white, non-vintage, certified Demeter)
- 3 : Eclipsia Rosé (Champagne, rosé, non-vintage, certified Demeter)
- 4 : Vintage 2003 (Champagne, white, no dosage)
- 5 : Chloé (Champagne, white, non-vintage, no added sulfites, certified Demeter, no dosage)
- 6 : Vintage 1997 (Champagne, white, Brut)

## Notes :

C H A M P A G N E

*Vincent*  
**Couche**  
*L'excellence par nature*

# CHATEAU VIGNELAURE

PROVENCE / AOC Coteaux d'Aix en Provence



Mr Philippe BRU  
Managing Director

Route de Jouques  
83560 RIANS  
Tel : +33 (0)4 94 37 21 10  
Fax :  
philippe@vignelaure.com  
www.vignelaure.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 50%

**Bottle/year :** 150,000 bottles

**Wine making method :** Converting organic

**Export price list :** From 4 to 12

**Type of wine structure :** Wine producer

**Representation on the market :** Georges Barbier and Wine Society

## The Winery :

Château Vignelaure is located in Provence, 30km to the north of Aix-en-Provence. The vineyard spreads over 60 hectares, just above sea level, about 450m.

Georges Brunet who had previously rebuilt the reputation of the highly regarded Third Growth Château La Lagune in the Haut-Médoc has created the estate in the 1960's.

Château Vignelaure produces excellent rosé wines and it's very famous for full body red wines mainly made with Cabernet Sauvignon blended with Syrah.

## Medals and awards :

91/100 Wine Spectator 2014  
93/100 Wine Enthusiast 2013  
Commended, Decanter World Wine Awards 2013

**Wines presented :**

- 1 : Coteaux d'Aix en Provence red 2006 Château Vignelaure
- 2 : Coteaux d'Aix en Provence red 2007 Château Vignelaure
- 3 : Coteaux d'Aix en Provence red 2008 Château Vignelaure
- 4 : Coteaux d'Aix en Provence red 2009 Château Vignelaure
- 5 : Coteaux d'Aix en Provence red 2010 Château Vignelaure
- 6 : Coteaux d'Aix en Provence rosé 2014 Château Vignelaure
- 7 : Coteaux d'Aix en Provence red 2009 La Source de Vignelaure
- 8 : Coteaux d'Aix en Provence rosé 2014 La Source de Vignelaure
- 9 : IGP Méditerranée red 2009 Le Page de Vignelaure
- 10 : IGP Méditerranée rosé 2014 Le Page de Vignelaure

**Notes :**

# CHÂTEAU MONTLAU

BORDEAUX / Bx-Sup / Bx-Red / Bx-Rosé / E2M / Crémant de Bordeaux



Mr Armand SCHUSTER DE  
BALLWIL  
Manager

Château Montlau  
33420 MOULON  
Tel : +33 (0)5 57 84 50 71  
Fax : +33 (0)5 57 84 64 65  
contact@chateau-montlau.com  
www.chateau-montlau.com

Languages : FR, EN, DE

## Technical sheet :

**Volume exported :** 85%

**Bottle/year :**

**Wine making method :** Traditional

**Export price list :** From 2.80 to 13.75

**Type of wine structure :** Wine producer

**Representation on the market :** Well distributed several years ago, we are looking to expand our export-business to the UK again and to realise our successful "come-back" to this traditional market.

## The Winery :

Six Centuries of traditional wine making have been preserved and adapted to modern techniques.

The Cellars of Montlau were built in the 19th Century. The old pumps and presses, still in use, are the living witnesses of a period that makes Bordeaux renowned for its "Grand Terroirs". Modern techniques in conjunction with old tradition allow these noble vines, planted since 1473 in the same vineyards of Montlau, to give an exuberant Crémant, a fresh and fruity Entre deux Mers, but above all, excellent red wines, strongly appreciated and successfully exported for a long time.

Château Montlau and its wines shine like a new jewel among the already rich treasures of Bordeaux, and will give you an exceptional addition to your range of wines.

## Medals and awards :

"Coups de coeur" Guide Hachette 2013 (E2M)  
Gold Medal - Concours de Bordeaux 2012  
International Wine & Spirits Competition - Los Angeles  
Silver Medal Best French Wine Selection - Miami 2012  
Chateau Montlau: Prix d'Excellence Best of Wine Tourism 201

## Wines presented :

79

- 1 : Château Montlau "Hors Série" Bordeaux Supérieur Red 2009
- 2 : Château Montlau "Le Classic" Bordeaux Supérieur Red 2011
- 3 : Château Côtes de Monleau Bordeaux Supérieur Red 2011
- 4 : Château Fontblanche AOC Bordeaux Red 2011
- 5 : Château Fontblanche AOC Bordeaux Rosé 2014
- 6 : Château Montlau AOC Entre Deux Mers White 2013
- 7 : « FAVORY » AOC Crémant de Bordeaux White

## Notes :





# CLOS DES QUARTERONS

LOIRE VALLEY / AOC St Nicolas de Bourgueil



Mr Xavier AMIRAULT  
Winegrower

46 Avenue St Vincent  
37140 ST NICOLAS DE BOURGUEIL  
Tel : +33 (0)6 69 13 75 25  
Fax : +33 (0)2 47 97 97 97  
xavier.amirault@gmail.com  
www.domaineamirault.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 15%

**Bottle/year :** 150,000 bottles

**Wine making method :** Converting organic -  
Organic - Biodynamics

**Export price list :** From 5 to 15

**Type of wine structure :** Wine producer

**Representation on the market :** Ellis of Richmond The Vintner

## The Winery :

Le Clos des Quarterons is a family-owned domain situated at St Nicolas de Bourgueuil. The estate is an organic wine growth. The Amirault brothers have also experimented the biodynamic benefits. The estate got the Demeter certificate in 2013. The harvesting is 100% hand-picking. The domain proposes St Nicolas de Bourgueil red wines ("Les Quarterons", "Les Graviglises" and "Les Vieilles Vignes"), a dry white Chenin wine "Les Quarterons Blanc" as well as a dry Crémant de Loire Brut of the "Clos des Quarterons".

## Medals and awards :

Guide Hachette, Bettane et Desseauve, Wine Spectator, Gilbert & Gaillard, RVF, Decanter, Wine Enthusiast

Awards:

Paris - Macon - Lys - Liger Medals

## Wines presented :

80

- 1 : St Nicolas de Bourgueil Red Les Quarterons 2013
- 2 : St Nicolas de Bourgueil Red Les Gravilices 2011
- 3 : St Nicolas de Bourgueil Red Les Vieilles Vignes 2012
- 4 : Cremant de Loire White Brut NV
- 5 : Anjou Blanc White 2011

## Notes :



# DAUVERGNE RANVIER

RHONE VALLEY / All Rhone Valley Wines



Mr Patrick RIGOULET  
Export Sales Manager

RN 580 Chateau Saint Maurice  
30290 LAUDUN  
Tel : +33 (0)6 26 96 27 40  
Fax :  
patrick.rigoulet@dauvergne-ranvier.com  
www.dauvergne-ranvier.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 20%

**Bottle/year :** 1,000,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 3 to 35

**Type of wine structure :** Wine merchant

**Representation on the market :** Davys Wine Merchant / Wine Story No exclusivity

## The Winery :

François Dauvergne & Jean François founded the winery in 2004, two wine lovers and professionals who decided to achieve their dream creating their own wines. They had no chateau, no estate no vines ... it did not matter! They had a lot of ideas and enthusiasm!

Their enthusiasm convinced several wine growers and friends to entrust them to take care of some promising parcels of their best terroir. Then, they have been looking after these vineyards, they have done their best to produce better grapes year after year

Thanks to the modern winemaking vision of the duo, the winery has built up a solid reputation in the French domestic market and is considered as one of the "rising stars" from the Rhône valley by the French press. It has also gained recognition from the international press (Parker, Wine Spectator, Jancis Robinson) from the early days of its production.

The wines are segmented in three main families:

« Vin Gourmand » :

Mouth Watering , crisp and fruit driven wines

« Grand Vin » :

Genuine and concentrated, these wines surprise by their quality and ageing potential

« Vin Rare » :

More confidential & concentrated; they are produced with very low yields and only in the best vintages  
The range "Sélections parcelaires" is a more recent addition to our offer, gathering wines produced in limited quantities and reserved for the best merchants and restaurants has been launched

## Medals and awards :

Wine Advocate / Jancis Robinson / Wine Spectator  
Guide Hachette  
Guide Bettane Desseauve

**Wines presented :**

- 1 : Côtes du Rhône White
- 2 : Lubéron White
- 3 : Lubéron Red
- 4 : Costières de Nîmes Red
- 5 : Côtes du Rhône Red
- 6 : Côtes du Rhône Red
- 7 : Vacqueyras
- 8 : Gigondas
- 9 : Saint Joseph Red
- 10 : Crozes Hermitage Red
- 11 : Chateauneuf du Pape red
- 12 : Côte Rôtie

**Notes :**

# CHÂTEAU VINCENS

SOUTH WEST / AOC Cahors



Mr Philippe VINCENS  
Winegrower

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LIEU DIT FOUSSAL  
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Fax : +33 (0)5 65 20 15 83  
philippe@chateauvincens.fr  
www.chateauvincens.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 15%

**Bottle/year :** 250,000 bottles

**Wine making method :** Traditional -  
Sustainable agriculture

**Export price list :** From 3 to 30

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

A Malbec story....

The Vincens family has been part of the region for several centuries but its history is linked to the history of Cahors' wines since the beginning of the 20th century.

It is the story of a winegrowers' family who started in 1919 when they bought their first plot on the hillsides dominating the Lot valley.

During 3 generations, plot after plot, year after year, each one of us has contributed to develop the estate.

Today, the vines are situated in majority on the clay and limestone hillsides of the Lot, cover 39 hectares of the domain. Located on the Plateau above the river, at a height of 200m, we cultivate a majority of Malbec, an original VIF grape variety. We collect, vinify, mature and commercialize our wines by ourselves!

Isabelle and Philippe Vincens work together with their father Michel allying technological performance, respect of the terroir as well as the elegance of the most renowned Malbec of Cahors.

A few numbers:

- 32 ha of Malbec grapes
- 6 ha of Merlot grapes
- 1 ha of Chardonnay grapes

## Medals and awards :

Decanter WWA 2013 / Regional Trophy Best SouthWest Red Over £15

Decanter WWA 2014 Gold Medal

Wine Spectator 91/100

Wine Enthusiast 93/100. N° 7 TOP100 2014

Concours Général Agricole Gold medal 2013 and Silver 2014

Concours Mondial de Bruxelles Gold medal

## Wines presented :

82

- 1 : Chateau Vincens Malbec 2012
- 2 : Chateau Vincens Prestige 2012
- 3 : Chateau Vincens Origine 2012
- 4 : Chateau Vincens Les Graves de Paul 2011
- 5 : Chateau Vincens La Parcelle Oubliée 2009
- 6 : Cotes du Lot Dry White
- 7 : Côtes du Lot Rosé

## Notes :

# MAISON DES BULLIATS

BEAUJOLAIS / AOC Régnié Cru Beaujolais



LOCKWOOD FAMILY  
Winegrowers

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69430 REGNIE DURETTE  
Tel : +33 (0)4 74 69 00 64  
Fax :  
maisonbulliats@yahoo.fr  
www.maisondesbulliats.fr

Languages : EN, FR

## Technical sheet :

**Volume exported :** 90%

**Bottle/year :** 25,000 bottles

**Wine making method :** Traditional

**Export price list :** From 3.90

**Type of wine structure :** Wine producer

**Representation on the market :** Expanding distribution in the UK

## The Winery :

The Maison des Bulliats is a small family run vineyard producing Régnié, a delightfully light, fruity and well-structured red wine, from the Gamay grape variety.

In 2005, Fred and Helen Lockwood left their academic careers in England to run the vineyard with local experts, and have since capably upheld its longstanding tradition of producing exceptional wines. Régnié is one of the prestigious Beaujolais Crus, recognised for its superior terroir which produces structured wines, of depth and character. The first vines were cultivated here by Reginus, a Roman governor who has lent his name to the Cru and to the local village.

The vines of the domain have an average age of around fifty years, and are allowed to thrive in sandy and granitic soil with minimal product intervention. Their grapes are hand-picked and sorted for quality, before being carefully transported to vats for fermentation in whole bunches. This unique vinification method, traditional to the Beaujolais region, is ideally suited to bringing out the bold fruit of the Gamay grape.

As a small, single vineyard, the Maison des Bulliats offers a unique and original wine which marries time-honoured methods and modern expertise. It has received consistently high acclaims in France, England, Denmark, the Netherlands, Canada and the USA.

## Medals and awards :

Burgondia, silver medal "Selection des Compagnons du Beaujolais"

1001 Desgustations.com, Guide Internet des Vins

Jancis Robinson, Financial Times Rosemary George,

Decanter 2010 and 2012 editions: 'Had a Glass, top 100 Wines', Canada.

Awards: Wine Advocate # 213, Jun 2014, '.... a delightful wine that delivers a lively, brisk red cherry and strawberry-scented nose that is clean and nicely defined, .... is well-balanced with nicely judged acidity', 89 points.

Awarded 5 stars by the Wine Diva, Canada, 2013 and 2012 vintages.

**Wines presented :**

**83**

1 : Régnié Cru Beaujolais, 2013, Vieilles Vignes

**Notes :**





# DOMAINE CHANGARNIER

BURGUNDY / AOC Monthelie, Meursault, Pommard, Auxey-Duresse



Mr Fabrice GROUSSIN  
Manager

Mrs Ludivine GROUSSIN

Place du Puits  
21190 MONTHELIE  
Tel : +33 (0)3 80 21 22 18

Fax :  
fabrice@domainechangarnier.com  
www.domainechangarnier.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 15%

**Bottle/year :** 12,000 bottles

**Wine making method :** Converting organic

**Export price list :** From 6.30 to 25.00

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

The Changarnier family has been in the village of Monthelie for several centuries. The 4.30 hectares property lands on the vineyards of Meursault, Monthelie, Pommard and Auxey-Duresse. The production is around 12000 bottles per year with 12 appellations, and we are in Organic way.

## Medals and awards :

## Wines presented :

84

- 1 : Monthele White 2013
- 2 : Meursault White 2013
- 3 : Monthele Red 2013
- 4 : Monthele Red
- 5 : Monthele 1er Cru Red
- 6 : Monthele 1er Cru Red

## Notes :



# CHATEAU SOUCHERIE

LOIRE VALLEY / AOC Anjou, Savennieres, Coteaux du Layon



Mr Maxime SEJOURNE  
Sales Director

La Soucherie  
49750 BEAULIEU SUR LAYON  
Tel : +33 (0)2 41 78 31 18  
Fax : +33 (0)2 41 78 48 29  
sejourne@domaine-de-la-soucherie.com  
www.domaine-de-la-soucherie.fr

Languages : FR, EN, DE

## Technical sheet :

**Volume exported** : 30%

**Bottle/year** : 100,000 bottles

**Wine making method** : Converting organic

**Export price list** : From 4 to 19.00

**Type of wine structure** : Wine producer

**Representation on the market** : Fingall rock Watermillwines

## The Winery :

In the Loire Valley, at 20 minutes away from Angers, the Château Soucherie is an historic wine estate of 28 hectares producing Appellation d'Origine Contrôlée (AOC) wines: Anjou, Savennières, Coteaux du Layon and Coteaux du Layon Premier Cru Chaume.

Set among vines, with a unique view on the Layon Valley, it is a magical spot where one enjoys staying.

Our team gathers their expertise and care to produce fine authentic wines reflecting the richness of our different soils.

## Medals and awards :

Lenôtre (Paris), Guy Savoy\*\*\* (Paris), Pavillon Ledoyen\*\*\* (Paris), Relais Bernard Loiseau\*\*\* (Saulieu), Pierre Gagnaire\*\*\* (Paris), Georges V\*\* Peninsula Paris, Press article in New York Times January 24 th 2014.

## Wines presented :

85

- 1 : AOP Anjou white 2010
- 2 : AOP Anjou white "ivoire" 2013
- 3 : AOP Savennières "clos des perrieres" 2012
- 4 : AOP Cabernet d'Anjou 2013
- 5 : AOP Anjou red 2011
- 6 : AOP Anjou Villages "champ aux loups" red 2011
- 7 : AOP Coteaux du Layon 2013
- 8 : AOP Coteaux du Layon 1er Cru Chaume 2011

## Notes :



# CHATEAU GODEAU

BORDEAUX / SAINT EMILION GRAND CRU



Mrs Agnès FLORISOONE lieu dit godeau  
33330 SAINT LAURENT DES COMBES  
Tel : +33 (0)5 57 24 72 64  
Fax :  
contact.godeau@gmail.fr  
www.chateaugodeau.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 60%

**Bottle/year :** 30,000 bottles

**Wine making method :** Traditional

**Export price list :** From 12 to 25

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Situated in the heart of Saint-Emilion's prestigious vineyard slopes and a close neighbour of such famous estates as La Mondotte and Tertre Roteboeuf, Château Godeau was acquired by the Florisoone family at the end of 2012.

Heirs to a long wine-growing tradition and the former co-owners of Château Calon Ségur, Albéric et Agnès Florisoone saw the potential in this lovely 7 hectares wine estate to express all the passion they feel for the land and for wine-growing.

With the help of the team at the estate and with Stéphane Derenoncourt as the consultant winemaker, this young winemaking generation is today breathing new energy into its vineyard through careful precision work, painstaking effort and constant high standards allied to a dash of audacity.

This wine-growing philosophy combined with estate's magnificent terroir makes Château Godeau one of the great heirs to Saint-Emilion's wine heritage

## Medals and awards :

## Wines presented :

86

- 1 : CHATEAU GODEAU 2011
- 2 : CHATEAU GODEAU 2008
- 3 : LES ESCAPADES DE GODEAU 2012

## Notes :



# DOMAINE DU COMTE DE THUN

SOUTH WEST / Gaillac, IGP Côtes du Tarn



Mr Ferdinand GRAF VON Thun  
Owner  
Domaine du Comte de Thun  
81170 Frausseilles  
Tel : +4989599455122  
Fax : +4989599455255  
info@comtedethun.com  
www.comtedethun.com

Mr Franz Philipp VON THUN  
Owner

Languages : EN, DE

## Technical sheet :

**Volume exported :** 85%

**Bottle/year :** 35.000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 5 to 35

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

The first encounter between Bavarian wine aficionado Count Ferdinand von Thun and the medieval Château de Frausseilles can only be described as love at first sight. Smitten with both the castle and the gorgeous landscape of Gaillac, a region of southwestern France, he acquired the weathered estate and renovated it lovingly. His new prize led him into a new adventure: "Comte de Thun," together with his old friend Dr. Riccardo Cotarella, a well-known Italian enologist. Their vision was to revive Gaillac's glorious wine past, creating top-quality wines capable of competing at the international level and shepherding them onto wine lists around the world.

Here on the Plateau Cordais, Ferdinand von Thun, Riccardo Cotarella and their small team have seen tremendous success cultivating Syrah, Merlot, Cabernet Franc and Pinot Noir. At first blush these varieties, the Count's favorites, may not seem typical for the region, but they actually have a fascinating historical link to Gaillac. The fantastic terroir of the plateau also offers perfect conditions for growing grand wines. "Our wines are the perfect ambassadors for the Gaillac region and for the southwestern French wine landscape: expressive and unmistakable."

To learn more about "Comte de Thun" and the vision of its founders, visit us or our website at [www.comtedethun.com](http://www.comtedethun.com)

## Medals and awards :

- Excerpt:

La Revue du Vin de France: 16,5/20 - Bettane & Desseauve Vins de France: 16/20 - Guide Hachette 2013: "Selection" - and many further ones...

- References:

Selected partners from the specialist wine trade and (high end) gastronomy

Wines presented :

87

- 1 : LA MAZE Merlot 2006
- 2 : LA MAZE Merlot 2005
- 3 : LA TARABELLE Syrah 2007
- 4 : LA TARABELLE Syrah 2001
- 5 : "La Parrazal" red 2008
- 6 : "La Parrazal" red 2007

Notes :





# CAVE LES COTEAUX DE VISAN

RHONE VALLEY / Côtes du Rhône



Mr Pascal TOURNIAYRE  
Président

Mr Matthieu COUTTON  
Oenologist

CHEMIN PEINE  
84820 VISAN  
Tel : +33 (0)4 90 28 50 80  
Fax : +33 (0)4 90 28 50 81  
cave@coteaux-de-visan.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 15%

**Bottle/year :** 2,5 millions bottles

**Wine making method :** Traditional - Organic

**Export price list :** From 2.30 to 10

**Type of wine structure :** Union of Growers

**Representation on the market :** Not yet distributed in this country

## The Winery :

Created in March 19, 1937 as a cooperative society, the company currently has 140 co associates.

Certified ISO 9001 version 2008

• Means of production:

- 17 000 hectoliters of vinification vats,
- 100 000 hectoliters of storage capacity,
- A packaging-line of 5000 bottles per hour,
- An underground storage cellar with a capacity of 300,000 bottles, completed with 1000m<sup>2</sup> in 2001
- An aging cellar of 50,000 hectoliters,
- Cellar (St Vincent) carved into the rock for aging in oak casks and barrels,
- The cellars of the castle for aging magnums called Marot,
- 1 winemaking site,

## Medals and awards :

Côtes du Rhône red, rosé and white

Côtes du Rhône Visan Villages red, rosé and white

Côtes du Rhône red organic wine

Côtes du Rhône Visan Villages organic wine

**Wines presented :**

- 1 : L'ENVIE Côtes du Rhône red 2012 75cl
- 2 : L'ENVIE Côtes du Rhône rosé 2013 75cl
- 3 : L'ENVIE Côtes du Rhône white 2013 75cl
- 4 : GRANDE RESERVE Côtes du Rhône Visan Village red 2012 75cl
- 5 : GRANDE RESERVE Côtes du Rhône Visan Village rosé 2013 75cl
- 6 : GRANDE RESERVE Côtes du Rhône Visan Village white 2013 75cl
- 7 : CUVÉE DES LIONS Côtes du Rhône red 2012 75cl
- 8 : ANVIS Côtes du Rhône bio red 2012 75cl
- 9 : ANVIS Côtes du Rhône Visan village bio red 2014 75cl
- 10 : NOTRE DAME DES VIGNES Côtes du Rhône Visan village red 2012 75cl
- 11 : MAROT Côtes du Rhône Visan village red 2012 75cl
- 12 : SAINT VINCENT Côtes du Rhône Visan village red 2011 75cl

**Notes :**

# VIA VINUM

## BORDEAUX



Mrs Isabelle LASSALLE  
CHERBONNEAU  
Manager

Mrs H el ene FENOUILLET  
AFFATATO

6 Rue des Platanes  
33250 SAINT JULIEN BEYCHEVELLE  
Tel : +33 (0)5 56 59 60 86  
Fax :  
viavinum@hotmail.fr

Languages : FR, EN, DE, SP

### Technical sheet :

**Volume exported :**

**Bottle/year :**

**Wine making method :**

**Export price list :** From 3 to 1000

**Type of wine structure :** Group of producers

**Representation on the market :** None for the moment, we work mostly in other european countries with famous big companies or smaller ones, we also work with monopolies in Scandinavia- We really want to develop a partnership in the U.K.

### The Winery :

Via Vinum (the wine trail in latin) is a dynamic family company created 10 years ago and located in one of the most prestigious Bordeaux region : Saint-Julien Beychevelle, in the heart of the M edoc, surrounded by all the exceptional classified growths.

Atfer many experiences in famous wine trade companies in Bordeaux and the encouragement of export clients, we decided to create our own structure. As wine merchant, we distribute classified growths, and we also work with various properties that can give us the exclusivity of their brands for certain markets. Our experience in the export sales is highly beneficial to work directly with these properties and offer our clients the best prices.

Managing director and owner Isabelle Lassalle, graduated from the Bordeaux Institute of Oenology, selects herself the wines that she represents with great care and is able therefore to offer you the wines that will correspond to your needs. Aside from Bordeaux wines we also commercialize wines from other regions of France - Helene has always worked in the wine sector starting as an employee for famous companies. She has know bought her own Estate where she produces wines. Both Isabelle and Helene work in partnership on export markets - We mostly sell in Europe (for famous companies) but not yet in the UK. We are really eager to develop our presence here! Welcome to visit us and discover us and our range of wines.

### Medals and awards :

Many medals and awards

**Wines presented :**

- 1 : CH CARMENERE 2012, Médoc
- 2 : DOMAINE DE MONTALON 2009/10 (Hélène Estate)
- 3 : CH BEL AIR LA ROYERE 2012, Blaye
- 4 : CH SEGUIN 2012, Pessac Léognan
- 5 : CH MOULIN HAUT LAROQUE, Fronsac
- 6 : CH BRISSON Castillon

**Notes :**

# DOMAINE DU BICHERON

BURGUNDY / Mâcon Péronne



Mrs Geneviève  
DELBECQ-ROUSSET  
Export Sales Manager

Jean-Marc DELBECQ

St Pierre de Langues  
71260 PERONNE  
Tel : +33 (0)3 85 36 94 53

Fax :

domainedubicheron@wanadoo.fr  
www.domainedubicheron.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 25%

**Bottle/year :** 100,000 bottles

**Wine making method :** Sustainable  
agriculture

**Export price list :** From 4.50 to 5.80

**Type of wine structure :** Wine producer

**Representation on the market :** C&O, Gerrard Seel, FROMVINEYARDDIRECT, le st tropez rose

## The Winery :

Operating 48 hectares in 2014.

We are the fourth generations.

We export to JAPAN, USA, BELGIUM, CANADA, NETHERLANDS, GERMANY and ENGLAND.

## Medals and awards :

Guide Hachette, chardonnay du monde , challenge international du vin

## Wines presented :

90

- 1 : MACON PERONNE 2013
- 2 : MACON PERONNE VV 2013
- 3 : BOUROGNE RED 2011
- 4 : CREMANT DE BOUGOGNE
- 5 : VIRE CLESSE 2012

## Notes :



# DOMAINE LA GARELLE

RHONE VALLEY / AOP Luberon, IGP Vaucluse



Mr Christophe HARDER  
Sales Director

Mr Alain AUDET  
Owner

4803 Route de Ménerbes  
84580 OPPEDE  
Tel : +33 (0)4 90 72 31 20  
Fax : +33 (0)4 90 72 47 81  
christophe@lagarelle.fr  
www.lagarelle.fr

Languages : FR, EN, NL, PT

## Technical sheet :

**Volume exported :** 30%

**Bottle/year :** 100,000 bottles

**Wine making method :**

**Export price list :** From 2.50 to 9.00

**Type of wine structure :** Wine producer

**Representation on the market :** Pas de clients en Angleterre pour l' instant

## The Winery :

The estate La Garelle produces several wines such as red, white and rosé Luberon AOC but also wines from Pays de Vaucluse, respecting terroir wines features.

Robert Vlasman has been a well-known person in the world of wines since 1955. He decided to create a private winery within the estate.

His main priority was to produce quality wines. In this goal, he worked in collaboration with Frédéric Blanc, graduated in viti-oenology from Montpellier University. From 1998, several medals rewarded their efforts: 65 gold, silver and bronze medals at the wine competition of Paris, Mâcon and Orange. In 2008, Alain Audet bought the estate La Garelle. He is originally trained as an agricultural engineer and a native of the Luberon area.

He has followed the same policy of Robert Vlasman thanks to a keen and passionate team. Frédéric Blanc is always a key member of the estate and carries on taking care of the vinification. Maryse Breyse deals with administration papers and cellar sales.

Christophe Harder, an agricultural engineer, is the sales manager for the estate.

## Medals and awards :

Réserve 2006 rouge : médaille d' or au Concours Général Agricole de Paris

Grande Réserve 2007 : médaille d' or au Concours d' Orange

Solstice rosé 2010 : médaille d' Argent au Concours de Mâcon

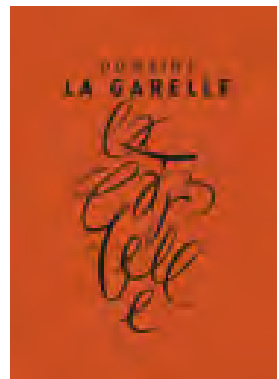
Restaurant Pierre Orsi - Lyon

## Wines presented :

91

- 1 : Solstice white 2013 AOP Luberon
- 2 : Merlot 2013 red IGP Vaucluse
- 3 : Solstice red 2011 AOP Luberon
- 4 : Réserve red 2009 AOP Luberon
- 5 : Grande Réserve 2012 AOP Luberon

## Notes :





# CHAMPAGNE WARIS HUBERT

CHAMPAGNE



Mrs Stéphanie WARIS  
Winegrower

Mr Olivier WARIS  
Winegrower

14 rue d'oger  
51190 AVIZE  
Tel : +33 (0)3 26 58 29 93  
Fax :  
olivier.waris@orange.fr  
www.champagne-waris-hubert.fr

Languages : FR, EN

## Technical sheet :

**Volume exported :** 20%

**Bottle/year :**

**Wine making method :** Sustainable agriculture

**Export price list :** From 14 to 30

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet customers in England at the moment...

## The Winery :

Stéphanie and Olivier WARIS are the fourth generation of this family of winegrowers installed in Avize, a Grand-Cru-classified village of the Cote des Blancs.

We are independant winegrowers and We elabore different champagnes: Pinot Noir, Chardonnay, Vintage and Rosé.

## Medals and awards :

Decanter,  
Guide Hachette  
Concours des Vignerons Independants de France  
Selections mondiales des vins du Canada

**Wines presented :**

- 1 : Champagne Grand Cru - Chardonnay
- 2 : Champagne Pinot Noir
- 3 : Champagne rose
- 4 : Champagne 0 dosage
- 5 : Champagne Vintage

**Notes :**

# DOMAINE DE FONTLADE

PROVENCE / AOC Côtes de Provence, Coteaux Varois en Provence



Mrs Veronique GOUPY  
Winegrower

Route de Cabasse  
83170 BRIGNOLES  
Tel : +33 (0)4 94 59 24 34  
Fax : +33 (0)4 94 72 02 88  
fontlade@orange.fr  
www.chateau-de-fontlade.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 40%

**Bottle/year :** 160,000 bottles

**Wine making method :** Traditional

**Export price list :** From 3.50 to 12

**Type of wine structure :** Wine producer

**Representation on the market :** Wine Society but no exclusivity.

## The Winery :

Our estate dates back to the Roman times and lies along the former Via Aurelia. The estate is documented as early as 980 AD as owned by one of Provence's wealthiest abbeys. Our family has owned Fontlade since 1942 and has significantly invested in order to produce one of the finest Provence's wines.

Our vineyard (40 hectares) is at a mean altitude of 350m above sea level, is surrounded by 500 ha of Mediterranean woodlands and benefits from a continental climate (cold dry winters, and hot dry summers). In summer, nights are quite cool and this thermal amplitude ensures our wines remain fresh and aromatic. Our concrete vats builded in 1900 when the wine cellar was erected are still used today. However, our equipment is very modern (pneumatic press, cooling system etc) and we also use oak barrels for some of our wines. All our wines are made under the oenologist's control. We export to the United Kingdom, Canada, the United States, Germany, Taiwan, Japan and the Czech Republic. The 2013 vintage was rather sensitive to produce and the 2014 vintage is not ready yet due to heavy rains in October in our part of Provence... Nevertheless, we are sure to bring you our best Provence's wines as usual.

Fontlade is a founding member of "Vignobles et Terroirs de France", an export company owned by 12 independent winegrowers, united by their love for their vineyards and committed to excellence in their production.

## Medals and awards :

Gold Medal Paris 2012 AURELIA PRIMA ROSE 2011

Gold Medal Paris 2013 SAINT QVINIS ROSE 2012

DECANTER BRONZE 2013 SAINT QVINIS ROSE 2012

Decanter International Wine Awards: Silver 2014 SAINT QVINIS ROSE 2013

Guide Hachette : every year since 2002.

## Wines presented :

93

- 1 : AOP COTES DE PROVENCE White 2013 Aurelia Prima
- 2 : AOP COTEAUX VAROIS EN PROVENCE White 2013 Saint Qvinis
- 3 : AOP COTES DE PROVENCE Rose 2013 Aurelia Prima
- 4 : AOC COTEAUX VAROIS EN PROVENCE Ermite du Maunier Red 2007
- 5 : AOC COTEAUX VAROIS EN PROVENCE Rosé 2013 Saint Qvinis

## Notes :

# MAS GABINELE - PRIEURE SAINT SEVER

LANGUEDOC-ROUSSILLON / AOC Faugeres



Mr Thierry RODRIGUEZ

PRIEURE SAINT SEVER - MAS GABINELE  
1750 CHEMIN DE BEDARIEUX  
34480 LAURENS  
Tel : +33 (0)4 67 89 71 72  
Fax : +33 (0)4 67 89 70 69  
info@prieuresaintsever.com  
www.prieuresaintsever.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 95%

**Bottle/year :** 80,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 4.50 to 45.00

**Type of wine structure :** Wine producer

**Representation on the market :**

## The Winery :

Mas Gabinèle is located in the little village of Laurens, in the heart of the Faugeres appellation. The soil is made up of sandstone-schist. It is a very poor soil providing low yield: the production varies from 20 to 30 hectoliters per hectare.

The vineyard is run with a maximum respect of natural balance and on the basis of environmentally friendly treatments. Harvesting is carried out manually with a meticulous selection of the ripest grapes. Maceration periods are long, between 20 and 30 days depending on wines. Vinification is carried out gently to avoid over-extraction, in the goal to produce fine wines: fine, fruity with supple, well-rounded tannins but which also offers excellent ageing potential. Our philosophy is based on producing little but good. Quality is an obsession, which obliges us to permanently improve our work methods, from the vineyard to the winery.

We are offering 2 very special cuvees:

- a white made of 100% Grenache Gris (very rare grape variety)
- a red made of a majority of Mourvèdre very ripe and powerful aged 16 months in 100% new oak barrels

## Medals and awards :

Decanter World Wine Awards 2014 : Gold Medal for Faugères Mas Gabinèle red 2011.

The Wine Advocate : 94 for Mas Gabinèle Rarissime red 2011

Top 100 Sud de France 2014 : Trophy for Mas Gabinèle Inaccessible red 2011

## Wines presented :

94

- 1 : Mas Gabinèle Inaccessible red 2011
- 2 : Mas Gabinèle Rarissime red 2012
- 3 : Mas Gabinèle Rarissime white 2010
- 4 : Mas Gabinèle Faugères red 2012
- 5 : Mas Gabinèle Faugères rosé 2013
- 6 : Mas Gabinèle Grenache Gris blanc 2008
- 7 : La Gabinèle Faugères red 2012
- 8 : La Gabinèle Faugères rosé 2013
- 9 : La Gabinèle VDP Oc white 2013
- 10 : Avarus Faugères red 2010
- 11 : Avarus Chardonay white 2013

## Notes :



# DOMAINE J. COUDRAY-BIZOT. Château D. de Beaufort

BURGUNDY / Echezeaux, Vosne Romanée, Gevrey Chambertin, Nuits Saint Georges, Puligny Montrachet



Mrs Stéphanie  
POUZIN-COUDRAY  
Export Sales Manager

Mr Jean-Jacques  
COUDRAY-BIZOT  
Winegrower/Vinificateur

5 Rue Vivant Gardin  
21200 BEAUNE  
Tel : +33 (0)6 28 27 10 38  
Fax :  
chateau@david-de-beaufort.com  
www.david-de-beaufort.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 90%

**Bottle/year :** 10,000 bottles

**Wine making method :** Traditional -  
Sustainable agriculture

**Export price list :** From 20 to 100

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country.

## The Winery :

Key words for J Coudray-Bizot are: Côte de Nuit, Grand Cru, Premier Cru, Traditionnal, Excellence, Family run and Notoriety potential:

\* prestigious appellations Echezeaux en Orveaux, Vosne-Romanée 1er Cru La Croix Rameau (within Romanée Saint Vivant walls), Gevrey Chambertin Premier Cru, Nuits Saint-Georges In white wine: Puligny Montrachet 1er cru les Combettes,

\* award winning wines Jancis Robinson, Allen Meadows, Gault & Millau "Domaine remarquable". Some gold medals from Gilbert & Gaillard. " Grands vins" in Dussert Gerber and more.

J Coudray-Bizot's wines are already in Michelin Star restaurants in Japan, in Hong-Kong, in the USA and in France, but our wines are NOT YET IN THE UK.

\* ideal cellars to mature the wine, located under the 15th century Beaune city walls, in the historical Hotel David de Beaufort.

\* a wine-growing and wine production philosophy that respects traditions while combining modern precision and respect for nature. This has been put in place by Jean-Jacques Coudray, vinificateur for the last 25 years: attention to potential disease of the vines, controlled yields, without external yeast, without enzymes. The red wines are neither filtered nor clarified, with an appropriate proportion of new barrels, in order to respect the typical land. Jean-Jacques Coudray, is a Master in Chemistry and has learned from André Masson, former Régisseur for the Hospices de Beaune.

## Medals and awards :

Jancis Robinson up to 17, Allen Meadows up to 90, Gault et Millau up to 18.5, Gilbert & Gaillard up to 93, Dussert Gerber " Grands Vins"

## Wines presented :

95

- 1 : Puligny Montrachet Premier Cru Les Combettes, 2011
- 2 : Nuits Saint Georges Au Bas de Combe 2011
- 3 : Gevrey Chambertin Premier Cru Les Cazetiers 2011
- 4 : Vosne Romanée Premier Cru La Croix Rameau 2011 (within Romanée Saint-Vivant walls)

## Notes :





# CHÂTEAU L'ESPERANCE

BORDEAUX / Blaye Côtes de Bordeaux, Côtes de Bourg



Mr Thomas MARCHAND  
Sales Director

L'Espérance  
33390 BERSON  
Tel : +33 (0)5 57 64 26 16  
Fax :  
contact@vignobles-jonck.com  
www.vignobles-jonck.com

Languages : FR, EN

## Technical sheet :

**Volume exported :** 100%

**Bottle/year :** 90,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :** From 3 to 8

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Château l'Espérance is a family vineyard located on the right bank of the Gironde estuary, at the north from Bordeaux, near the town of Blaye.

Blaye is world famous for its citadel. In 2008, it was listed by The Unesco as a World Heritage Site. Château l'Espérance vineyards (22 hectare) are made up of 63 plots, spread over an area of 10 km<sup>2</sup>. The soil on the hills is generally more complex; it is composed of deep clay and limestone. On average the vines receive sun 240 days per year thanks to a perfect exposure on the south and southwest slopes.

The abundance of sun together and the quality of the soil allow producing excellent grape-growing conditions. In fact, we are able to grow voluptuous, velvety, perfectly balanced and healthy grapes, which are the prerequisite for great wines.

In the vineyard we mind to use environmental practices to preserve land for future generations. The unique flavor of our wine is the result of a carefully selection of plots : Merlot (dominant variety), Malbec, Cabernet Sauvignon, Cabernet Franc and Sauvignon Blanc. After this meticulous selection, each plot is harvested and fermented separately in 65HL stainless steel tanks until transferred to 300L French oak barrels to age. We conscientiously enforce specific practices to grow wines that will not only age well but which can also be enjoyed young.

## Medals and awards :

Silver Medal Concours Mondial Bruxelles (Château les Cèdres 2010) ; Gold Medal Challenge International de Bourg (Château Fol'Espérance 2012) ; Bronze Medal Challenge International Bourg (Château l'Espérance 2010)

## Wines presented :

96

- 1 : Blaye Côtes de Bordeaux white 2013 - Château l'Espérance
- 2 : Blaye Côtes de Bordeaux red 2012- Château l'Espérance
- 3 : Blaye Côtes de Bordeaux red 2011- Château l'Espérance
- 4 : Blaye Côtes de Bordeaux red 2010- Château l'Espérance
- 5 : Blaye Côtes de Bordeaux red 2012- Château Fol'Espérance
- 6 : Côtes de Bourg red 2010 - Château les Cèdres

## Notes :



# BACCATE

BURGUNDY / Liqueurs de Bourgogne



Mr Jean-Marc DUFOULEUR 51 RUE DU FBG MADELEINE  
Manager  
21200 BEAUNE  
Tel : +33 (0)3 80 24 00 96  
Fax : +33 (0)3 80 22 78 87  
jmdufouleur@wanadoo.fr

Languages : FR, EN, DE

## Technical sheet :

**Volume exported :** 80%

**Bottle/year :** 15,000 bottles

**Wine making method :**

**Export price list :**

**Type of wine structure :** Producer of spirit

**Representation on the market :** Not yet distributed in this country

## The Winery :

Located in Beaune, BACCATE takes root deeply into the earth of the Beaune region. This place is the cradle of Burgundy's most prestigious Liqueurs, Blaccurrent Liqueur being the most famous in the World.

Vineyard Peach : autumn poetry with its silky aromas and the finess of its "stony" taste. This small velvety dark green and red peach with its white juicy flesh is a feminine delight.

Exclusive professionnall distribution.

## Medals and awards :

## Wines presented :

97

1 : BACCATE DE CASSIS 19%

2 : BACCATE DE PECHE DE VIGNE 18%

## Notes :



# DOMAINE DES MONTS LUISANTS

BURGUNDY / Morey Saint Denis



Mr Jean-Marc DUFOULEUR 51 Rue du Faubourg Madeleine  
Winegrower  
21200 BEAUNE  
Tel : +33 (0)3 80 24 00 96  
Fax : +33 (0)3 80 22 78 87  
jmdufouleur@wanadoo.fr

Languages : FR, EN, DE

## Technical sheet :

**Volume exported :** 85%

**Bottle/year :** 20,000 bottles

**Wine making method :** Sustainable agriculture

**Export price list :**

**Type of wine structure :** Wine producer

**Representation on the market :** Not yet distributed in this country

## The Winery :

Created in the 60's by Bernard DUFOULEUR, the Domaine des Monts Luisants represents today 3.4 Ha Vineyards exclusively located in the Heart of the Terroirs of Morey Saint Denis.

Facing East and placed in the Middle of the Slopes of the Hill, they are in the Center of the Greatest Climates of Burgundy, spread on 4 Appellations, all red :

- Morey Saint Denis en Pierre Virant
- Morey Saint Denis 1er Cru Les Monts Luisants
- Morey Saint Denis 1er Cru Les Genavrières
- Clos de la Roche Grand Cru

Real Wine 4 Trade :

The Domaine des Monts Luisants is exclusively distributed by the Professionnals.

## Medals and awards :





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